Does the acquisition increase shareholder wealth?: Evidence from the case of BJC acquiring BigC, in Thailand


An Independent Study Submitted in Partial Fulfillment of the Requirements for the Degree of Master of Arts in Business and Managerial Economics Field of Study of Business and Managerial Economics

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# การซื้อกิจการเพิ่มมูลค่าให้ผู้ถือหุ้นหรือไม่: กรณีศึกษา BJC ซื้อกิจการ $\operatorname{Big~C}$ ในประเทศ ไทย 



สารนิพนธ์นี้เป็นส่วนหนึ่งของการศึกษาตามหลักสูตรปริญญาศิลปศาสตรมหาบัณฑิต สาขาวิชาเศรษฐศาสตร์ธุรกิจและการจัดการ สาขาวิชาเศรษฐูาสตร์ธุรกิจและการจัดการ คณะเศรษฐศาสตร์ จุฬาลงกรณ์มหาวิทยาลัย

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The study aims to investigate whether BJC taking over BigC transactions creates any wealth to shareholders in the short run and long run reflecting in two measures, stock measures and accounting measures. The stock returns are evaluated by using an event study approach to answer three questions in the short time. The first question is the length of time the market absorbs information reflects in the movement of stock price trading surroundings the event date. The finding suggests that there is the possibility of rumors spreading before the announced date for CPALL, Big C and Makro. Secondly, for the short-term shareholders gain for the bidder and the target, CPALL transaction illustrates the negative returns for the target in every window period while the bidder enjoys the abnormal returns in 3 different window periods. In the BJC case, the implication is that both sides of the investors have a positive outlook on the deal. In contrast, Makro investors view the deal as distorting value merger with the cumulative negative returns in every window period. The third examination suggests that diversifying is preferred by the investors on both sides.

On the other hand, the accounting approach can confirm a profitability strategy in M\&A. It can also examine the improvement in performance. The transaction of BJC causes the decline in performance less than the CPALL case. This may be caused by the higher premium CPALL giving to the target. Moreover, diversification seems to be the better strategy. Finally, margin ratios disclose the consequence from BJC modern trade segment that, on average, are less than the prior EBT margins of BigC. However, the CPALL case reveals the decline in profitability of the bidder but the increase for the target. The decrease in the profitability ratios of bidders can be due to the accounting effect that leads to the increase in assets and the higher burdens of debt used to finance the transactions.

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## Executive Summary

Berli Jucker PCL. (BJC) is a listed company in Stock Exchanges of Thailand (SET), belonging to the service industry. BJC has a strong culture to drive growth from inorganic strategy. The firm has undergone many merger and acquisition deals since the company was founded. BJC has diverse business units ranging from upstream to downstream categorized into four main units. The first one is packaging supply chain which glass containers are the majority. Consumer supply chain is the second group that covers household products and snacks. The third category is health care and technology. The last camp is modern trade under the brand name of Big C that was acquired in 2016. This deal is rewarded as "Best Thailand Deal" from FinancialAsia achievement awards. It was the best move of the company from suppliers to sellers to customers.

This study is important due to two main reasons. Firstly, the difference in business and market environments between developing and developed countries creates the distinguishable motives and results in acquisitions. Thus, the study of a Thai company can contribute to the M\&A literatures in emerging markets. Secondly, the company has to sacrifice the time of management to consider the appropriateness in bidding transactions, despite many advantages from engaging in M\&A, ranging from utilizing the current managing systems to accounting and taxes benefits, involving in acquisition considerations. Moreover, there is one-time cost of hiring independent consultants to give professional opinions on valuations and suitability in engaging the deal. Therefore, this inorganic expansion costs monetary expense and opportunity costs.

During the period of 2013-2016, there were two dominant deals in the retail industry. The first one is the acquisition of Makro by CPALL in 2013. The latter one is the acquisition of BigC by BJC in 2016. Both deals impact the competitiveness in the industry due to their considerable size. This paper focuses on the impacts from BJC and BigC deals while using the deal of CPALL acquiring Makro as the comparison transaction. The study aims to investigate whether BJC takingover BigC transaction creates wealth to shareholders in the short run and long run reflecting in two measures, stock measures and accounting measures. The stock returns are evaluated by using an event study approach to answer three questions in the short time. The first question is the length of time the market absorbs information reflects in the movement of stock price trading surroundings the event date. CPALL investors as the bidder roles received information two days prior to the announcement date while in the BJC case, BigC investors as the target roles react one day before the announcement date. The result from the BJC deal also shows that the majority of investors reacted on the announcement on the event date with the significant abnormal returns of $8.95 \%$ for the target and slightly higher for the acquirer at $10.30 \%$, while the results from Makro deal suggest that there are no gains from any party on the event dateThe bidder shareholders receive marginally positive abnormal returns two days prior the event date, while Makro has the negative abnormal returns of $5.43 \%$ on the day before the event date. Three cases suggest the possibility of rumors before the announcement date for CPALL, Big C and Makro.

In addition, the short-term shareholders gain for the bidder and the target is the second inquiry. The result from the acquisition of BigC reveals that the target has positive returns in two window period, 7 days $[-3,+3]$ and 11 days $[-5,+5]$, but the acquirer results in the positive abnormal returns only in the 7 days $[-3,+3]$ period before recover in the 23 days period[-11,+11]. However, the gain in the 7 days period of acquirer is higher than the target at $5.93 \%$ and $4.74 \%$. The result from the CPALL transaction illustrates the negative returns for the target in every window period while the bidder enjoys the abnormal returns in 3 different window periods, $[-3,+3],[-5,+5]$, and $[-11,+11]$. This result is similar to Jensen and Ruback, 1983 that target shareholders receive premium. According to Bashir et. Al, 2011, it supports the results that acquirers gain in both 7 days and 11 days event window period while the target experience losses in both windows. The results are comparable to the CPALL case, but the BJC consequence shows only the shorter window gains. The outcomes from target perspective is only similar for the case of Makro but different in the case of BigC that has positive gains in both window periods. These phenomena reflect the investors point of view towards the deal synergies comparing to the price. In the BJC case, the implication is that both sides of the investors have positive outlook on the deal. In contrast, Makro investors view the deal as distorting value merger with the cumulative negative returns in every window period.

The third examination is on the preference expanding strategy whether diversifying or concentrating is a better strategy from investor reactions. According to Cummins and Weiss, 2004, diversified mergers have superior value for acquirers while concentration creates gains for the target. Potential benefits of diversification are related to tax and debt capacity. For example, diversified firms can utilize tax saving by offsetting losses in some business units against gains in others. Comparing between CPALL case, which is the concentrating deal, and BJC case, which is the diversifying expansion, BJC case results in the higher cumulative returns in the 7 days and 11 days window period than CPALL case. Both window periods are good measures for the short-term prospect from investors. Therefore, diversifying is preferred by the investors on both target and acquirer.

On the other hand, accounting measures are used to assess the long-term performance to analyze three aspects from M\&A impacts. The accounting approach can confirm a profitability strategy in M\&A and examine the improvement in performance comparing to the premium paid recorded in the increase in assets by proving from the fact of historical performance of EBT over assets. The transaction of BJC causes the decline in performance less than the CPALL case. The EBT over assets ratios of BJC modern trade segment remain close to the average of Big C performance which is the pre-acquisition performance. However, CPALL performance has dropped significantly after the takeovers. This may be caused by the higher premium CPALL gives to the target but the plans to create earnings offsetting the premium are not as expected, resulting in the possibility of goodwill impairment. It implies that the bidder overvalues the target. Hence, diversification seems to be the better strategy. This result is different from the findings of Berger and Ofek, 1995 that acquisitions in similar businesses increase value, but diversification strategies enervate the firm profitability due to overinvestment behaviors.

The final investigation examines the synergies from the M\&A deals revealing in margin ratios. The consequence from BJC modern trade segment is, on average, less
than the prior EBT margins of BigC. However, the CPALL case reveals an interesting result that while the bidder profitability decreases, the target profitability increases. It may be due to the industry factors as the results of BigC in the same period also increase. The decrease in the profitability ratios of bidders can be due to the accounting effect that leads to the increase in assets and the higher burdens of debt used to finance the transactions.

There are five recommendations regarding this paper. The first one is a limitation that this study focuses on only one transaction. It cannot be inferred to the overall Thai market. The second one is the period of study long-term impacts should be extended to capture the possibility that the company realizes the synergies later than three years. Thirdly, stock prices may be affected by other factors so further investigation should be conducted. Fourthly, the regulators should pay attention on asymmetric information among investors. Finally, the regulations in Thailand are in the developing stages. The disclosure of information and guidelines are limited.

## 1. Introduction

### 1.1 Company background

Berli Jucker Public Company Limited (BJC) was founded as a partnership by foreigners over a century ago. The company originally started its operation in various industries, including rice milling, mining, timber, shipping, and others. The founder initially engaged in the importing business in Thailand. In 1974, the company changed the business ownership type into the listed company being one of the first seven companies that are born with the exchanges system in Thailand. Currently, BJC aims to be a provider of integrated supply chain solutions in the region, providing top quality products and services that are involved in everyday life of people. To achieve this vision, the firm plans to build and extend a cost-effective distribution network, to be a preferred partner of choices to all clients, and to receive an admirable return on investment. BJC's credit rating is A+ with a negative outlook from the Tris rating institution, showing strong financial health of the company.

There are significant milestones leading it to be an integrated firm covering upstream to downstream of the supply chain. In 2001, Thai Charoen Corporation Group (TCC Group), one of the largest conglomerates in Thailand, acquired BJC as the only major shareholder with a portion of $83.5 \%$. As of 2 December 2020, the major shareholder is the TCC company holding $72.13 \%$. In 2008, the company entered the acquisition of JC Foods SDN BHD corporation, a potato chip and snack producer in Malaysia. Two years later, BJC acquired Thai Malaya Glass company, a glass packaging producer, becoming the largest producer in the Southeast Asia region. After then for one year, the company first moved into retail business by purchasing the bookstore business, Asian Book company, a leading book importer and distributor in this region. In 2016 and 2017, BJC expanded its retail portfolio by acquiring BigC Supercenter company, a modern trade operator in Thailand.

From above mentioned considerable timelines, BJC experienced abundant mergers and acquisitions deals (M\&A) within Thailand and overseas, mainly in the region, to become a cross-industrial company. The businesses that BJC involves can be grouped into five different types. Introducing from upstream to downstream, the first business is packaging which includes glass, aluminum, and plastic packages. The production of food and household products are categorized in the consumer product group, the second group of BJC's business. The third business is distributing healthcare and Technical products that account for only $5.6 \%$ of the total revenues in 2019. The modern trade business under the brand of BigC is the fourth business type of BJC. There is around $1 \%$ of the revenues in 2019 that is categorized in the other type of business gathering the different retail businesses other than BigC in this last group.

Packaging business has around 13\% portion in BJC's revenues 2019, dominating as the second-largest source of income. The competitors are a few, but the competition is high. BJC's glass sector with the market share of $37 \%$ in 2019 is the largest producer through inorganic growth from the acquisition in 2010 and organic growth with over THB 2,000 million investment in 2016. The utilization rate of glass
factories is over $70 \%$, leading the company to be competitive in terms of production cost. This industry required high investment and constant backlog to be efficient in the production lines. BJC's main customers include both external and related parties which help stabilize the incomes in this business unit. Major raw materials in the packaging business are over $90 \%$ from a domestic source.

Consumer Product production is the third largest income source of BJC. This segment can be divided into food, non-food products, logistic service, and Vietnam operation. For the food sector, it can be categorized into snacks, drinks, fruits in containers, and dairy products. According to Nielsen in 2019, there are three major players in the snacks sector that account for $47.6 \%$ of the overall industry shares. BJC is the second in the list with the market share of $10 \%$ under the primary brand of Tasto, Dozo, etc. The main target customers of this business unit are teenagers and young people. Major sources of raw materials are $80 \%$ from domestic with over 50 diverse suppliers. Additionally, non-food products include personal care items, household products, stationery, and distribution service. This segment ranges from Parrot soaps to Double-A xerox paper. BJC is the largest tissue paper producer since 2006 under the brand of Cellox. The competition is very high in this type of business due to the high volume of rivals that offer competitive advertising and promotional campaigns. Thus, the factories are not highly utilized in the packaging sector. Furthermore, BJC owns six warehouses with over 80,000 square meters of the area to operate a logistic service business mainly serving within a group with about $90 \%$ proportion. The transportation can be chosen either by not-controlled temperature or controlled temperature carriages.

Healthcare and Technical business unit involves selling medicine that imports from foreign sources and domestically produces in Thailand. This industry is affected by the price announcement of the Ministry of Public Health in Thailand, leading to the decline in price in 2019. BJC aims to expand this business to neighboring countries such as Vietnam, Myanmar, and Cambodia. The domestic target groups are hospitals and clinics. This business segment also covers chemical division for food \& cosmetic ingredients and industrial chemicals \& refrigerants.

BJC 's modern trade business is the largest income source of the company, approximately $71 \%$ sales portion and $64 \%$ earnings before interest, taxes, depreciation, and amortizations(D\&A) (EBITDA) in 2019. The revenues come from the operation of BJC business and rental income. BJC operation is categorized into four different operations. The first one is a grocery store under the brand name of BigC selling food and household products. The other three types are pharmacy, online business, and Business to Business(B2B) business. BigC can be separated into five different groups due to the target customers and the variety of products. To capture the middle to highincome customers, BigC offers BigC extra and BigC food place stores. BigC extra has 15 stores in 2019 concentrating in Bangkok and major cities in the hypermarket offering premium and imported products with cheap price which is the heart of BigC brand. BigC food place with three stores in Bangkok offers ready-to-eat food, organic food, and healthy products. For middle to low-income customers, the company offers BigC Supercenter, BigC market, and mini BigC spreading all over Thailand. 135 stores of BigC Supercenter in Thailand and one in Cambodia introduce the hypermarket that focuses on various products at a cheap price. BigC market is different from other supermarkets in terms of selling electrical products together with food and household
products that are offered in traditional supermarkets. Mini BigC brand can be considered as a community store and convenience store. Over 3,500 suppliers and over 270,000 products selling in BigC make the logistic management consequential as a key success in this business. To deliver products from suppliers to BigC stores, there are two possible ways, sending directly or sending to the distribution centers (DC) of BigC. BigC owns and runs three DCs in Thailand and rents with the managerial service one DC. In addition, BigC introduces the Big Card membership rewards campaign to increase customer loyalty. The number of members increases rapidly to 22 million users.

Modern trade industry in Thailand is foreseen as a potential to grow in the future due to the change in living lifestyle from shopping in local retail stores in the market to the one-stop-shopping supermarket as BigC. However, there are strong competitors in Thailand that the comparable number of stores expanding all over Thailand as much as BigC that has 151 stores. In the hypermarket industry, Tesco Lotus, an England owned company, is the direct rival with 213 stores covering Thailand. An indirect competitor is Siam MAKRO targeting on wholesale customers with 88 stores. Among supermarket players, BigC with 62 stores must compete with Tesco Lotus that has 178 stores and Tops that offers products in 125 different stores. In the small size stores segment, BigC with 1,016 stores also has a strong competitor like 7-11 convenience store operating over 11,000 different locations.

Other businesses under BJC 's umbrella are foreign operations that are not categorized in any aforementioned segments. Book and magazine business offers via 60 own branches and distributes to over 300 other partner stores.

There are some challenges for BJC to manage its risk exposure. Due to the various types of businesses operating by BJC, the company has to ensure the strong human resources management to supply enough manpower that meets the ability requirement to enhance the efficiency and ensure the effectiveness of the operations. The company is unavoidable in the raw materials price fluctuation because of the limited inventory space for each business. The competitiveness in some industries is very immense. However, the modern trade entrance of BJC helps diminish the competition by gaining insight information on customer needs strengthening the exciting businesses in upstream.

## 1.2 significant of the problem

M\&A is initiated from the United Stated over many decades ago before expanding to other continents. It is introduced to other developed countries where a strong economic environment and potentials facilitate the transactions. In developing countries, M\&A just became famous due to the development of the economy and the convergence of the business world. However, the difference in market efficiency between developing and developed countries may be challenging. Thus, it is interesting to study the effects of M\&A transactions in Thailand, a developing country. This study is important due to two main reasons. Firstly, the difference in business and market environments between developing and developed countries creates the distinguishable motives and results in acquisitions. Thus, the study of a Thai company can contribute to the M\&A literatures in emerging markets. Lastly, despite many advantages from engaging in $\mathrm{M} \& \mathrm{~A}$, ranging from utilizing the current managing
systems to accounting \& taxes benefits, involved in acquisition considerations, the company has to sacrifice the time of management to consider the appropriateness in bidding transactions. Moreover, there is one-time costs of hiring independent consultants to give professional opinions on valuations and suitability in engaging the deal. Therefore, this inorganic expansion is costly in monetary expense and opportunity costs. Meaning, M\&A may not be the best strategy for expanding a company to increase profitability. The study has implications on whether management should spend their valuable time considering M\&A deals or focus on other efficiency improvement projects.

### 1.3 Research questions

Does the acquisition of BigC by BJC create shareholder wealth or not?

### 1.4 Research objectives

Objectives aiming to essay the increase in shareholders' wealth can be presented in the following;

1. To study the length of time market responding to M\&A announcement
2. To identify if there are any gains from $M \& A$ deal of $B i g C$ from the perspective of bidder and bidding firms
3. To study whether the diversifying M\&A or concentrating M\&A will be a better strategy

The first objective regarding the timing that Thai market responds to announcements can be compared to the results from developed countries and other developing countries. This finding implies the anticipation and efficiency of the trading market in Thailand, an emerging country. The second objective is identifying shortterm gains and long-term gains from both investors. The short-term gains can be viewed from the stock price reaction measuring by abnormal returns surrounding the announcement date. The gain target shareholders received is mainly premium at the announcement date (Cummins and Weiss2004). This phenomenon is possibly caused by the limited disclosure of the bidder performance during the announcement date. Practically, the company will reveal the potential valuations of bidding firms in order to convince shareholders that the purchase price is reasonable. However, these valuations are calculated only from bidding firm aspects. While the long-term aspect is evaluated from the accounting measures which reveals the actual performance improvement after the acquisitions.

Moreover, it is worth studying whether the diversifying deal or concentrating deal is worth more in the standpoint of investors. The company can imply from the stock returns enclosing the announcement date because market measures reveal the immediate thought of investors. However, stock measures are only the expectation of investors from the announcement information. There is no proof in performance improvement from the transactions. Thus, in the medium term, investors tend to focus on the performance of the merged firm whether the improvement in performance is
high enough to offset the premium the bidder had paid for merging. This premium is usually distributed in properties, plants, equipment, intangible assets, and goodwill ${ }^{1}$.

### 1.5 Scopes of Study

The company objective changes from maximizing shareholders' value to maximizing stakeholder's wealth in order to capture the contribution to society. However, this paper intends to study the effect of M\&A transactions to only shareholders who are the owners of the firm. The shareholder usually receives gains through two different measures which are stock price in terms of capital gains or losses and dividend payment from the performance of the company. According to market efficiency theory, the stock price is anticipated to absorb new information from company announcements, rumors, and expectations from investors. Investors with positive outlook on the additional information will purchase the share, but those who foresee the negative future will sell the stock if they are holding one. This property of simultaneously selling and buying of share makes market measures a good indicator for short-term gains or losses for investors. Bashir et. Al, 2011 found that the usage of estimation period less than one year is the good representative of short-term risk. Thus, this paper will use the timeframe of one-year period from M\&A announcement for acquirer and acquiring firms. The announcement date, hereafter called the event date [0], is the first date an acquirer announced the transaction to public sources. The event window periods are various in this study to identify the timeframe abnormal returns occurring.

Event study analysis measures the effect of events on stock returns surrounding the event date. The market return data is the closing price of stocks and index from S\&P CapitalIQ ${ }^{2}$. The closed price is the one excluding the adjustment of dividend returns to assuage the impact of adjusting method and dividend policy of the company. This method will be used in this study to evaluate gains or losses enclosing announcement date. Schewert, 1981 supported the use of market value as the powerful tool in studying the effect of events from the reflection of new information in stock price. There are arguments between monthly and daily stock returns that accurately capture the impacts. Rau and Vermaelen ,1998 used monthly stock return due to the longer of estimation period and the window period to conduct long-term investigation, while Goergen and Renneboog, 2003 used daily returns in studying the short-term effect of new information. Brown and Warner, 1985 also supports that daily returns have the superior power in capturing the fluctuation of returns than monthly data. This study will be based on daily return of the target and bidder as the measurement of gains or losses during the event periods.

On the other hand, the shareholder's wealth has a tendency towards the firm value. If firm value increases, the shareholders' wealth will also increase. Additionally, the dividend payout to shareholders relies more on the profitability of the firm. The source of dividend payout comes from the net profit of the firm, a measure after

[^0]payment to debtors. It can be either payout as dividend payment or accumulate as an internal source of funds under the equity portion. Therefore, accounting measures are used to identify gains or losses from post-merger performance improvement. There are various types of measures ranging from numerous cash flow ratios to different earnings ratios. However, Healy et. Al. 1991 argues the preference usage of cash flow measure over accrual measures as it mitigates the impact of financing of the acquisition and the method of accounting for the transaction. Sharma and Ho, 2002 found the pattern that earning based measures show losses while cash flow-based returns have positive results. They added that the possible reasons are an artefact of measurement of operating performance due to the selection of accounting methods. The influential accounting choices related to M\&A transactions are write-off or capitalization goodwill, related expenses, and the revaluation of assets.

Even though cash flow measures mitigate the impacts of accounting policy selection by management such as depreciation, amortizations, and policies recording the M\&A transaction, BJC does not disclose cash flow information by segment. Whereas the earnings before taxes are disclosed together with segmental assets by operations. It is generally understood that a firm uses assets to create values. So, the company tends to invest to maintain or expand the business each year. By comparing merely the profitability year by year, it will not be able to differentiate gains from operations or the business expansion. Thus, to indicate the post-merger improvement, the ratios of earnings before taxes over assets of the modern trade segment of BJC are used to compare to the pre-merging performance of Big C. The data used for analysis are mainly from annual reports of the company. Timeframes used for accounting measures is three-year prior acquisition of Big C and three-year post-merger performance. Accounting measures also mirror situations of economy and industry specification factors; therefore, industry median is used as the benchmark to compare with performance of the company.

### 1.6 Possible benefits

Several benefits apparently from this study are presented in the following bullets.

1. The benefits on regulations improvement to efficiency of the market
2. The benefits for management to decide whether they should spend time considering M\&A deals or others.
3. The benefits for a company to have evidence supporting whether to invest in concentrating or diversifying business

Firstly, the stock measure will reveal the efficiency of the market reacting to new information whether the public methods conveying messages to investors are effective or there are any rumors releasing in the market before the announcement date. Authorities can modify the regulations to ensure that there is no asymmetric information among investors. Secondly, to enter in M\&A transactions is expensive in terms of internal resource usage or hiring external advisors. Internally, management has to devote a significant amount of time to consider the potential target before filtering in due diligence process. M\&A transactions commonly take several months from start to finish. Thus, it is time consuming for managers to focus on M\&A deals rather than improving existing operation of business. The support from this study will help
managers to identify whether they should sacrifice their valuable time considering M\&A projects or they should spend on improving the efficiency of business operations.

Thirdly, assuming from the theory that investors can create a diversified portfolio without any additional costs. However, there are related costs and limitations to construct the diversified portfolio for investors in reality. Moreover, the company wants to diversify the business risk to ensure the smooth earnings announcement, in turn, the increase in stock price. Thus, it is attractive to study the investors' point of view reacting to the $\mathrm{M} \& A$ announcement whether the investors believe it is a positive strategy or a negative strategy. Diversification expansion by using M\&A strategy has both pros and cons. The benefits can be the fleet performance improvement from day one. The risk of trial and error to find the suitable business strategy is relieved because the target company has proved the strategy. If the target is a listed firm, acquirers also have advantages from the ability to analyze public information to determine any strengths and weaknesses where they can improve. Buying the existing company helps the bidder immediately gain a customer base, own well-known products and licenses, and associate with existing suppliers. The disadvantages are the premium and tremendous efforts to successfully close one M\&A deal. Thus, the study of performance increase over the premium paid accumulated in assets reveals whether the premium is overpaid, or the deal is acquired at a reasonable price. Moreover, the premium and the reason for M\&A deals are regularly the expected synergies. These synergies are reflected in the improvement of profitability post-mergers. Thus, the study of increase in profitability implies whether M\&A deals create synergies or not. The company can use this as empirical evidence to determine whether the M\&A expansion is the good strategy or not.

This study contributes to the literatures in three following ways. Firstly, this paper will provide empirical evidence on the impact of M\&A to shareholders in emerging countries which currently have limited study related to this article. Secondly, market measures with different event window periods provide the timeframe market used to respond to news. It implies the efficiency of Thailand stock market responding to recent information. Lastly, an investigation on the prior operating performance and post-performance provide a potential outlook in the medium term whether the improvement in performance of merged firm is negative or positive from the evidence of a developing country.

## 2. Theoretical Foundation

Agency problem concept in corporate finance explains a conflict of interest when one party acts on the interest of another party. Agents are expected to make decisions for the best interests of principals. However, incentives of agents measured by short term performance may lead agents to act adversely. The structure of organizations, regulations, and incentive designation can reduce the agency issues. This problem usually relates to the issue between management as agents and stockholders as principals. Bhaumik and Selarka, 2012 used empirical evidence from India to show that the concentration of ownership can reduce manager and owner agency problems, but it may create other forms of conflict such as between majority shareholders and minority
shareholders. Regarding agency issue, managers may have a tendency towards mergers than internal investment projects which may provide better positive returns in the future. It is because performance improvement after merger is more distinct with the shorter period of time in line with the compensation schemes of most firms.

Based on finance theory, value of assets is the present value of the expected cash flow the firm has potential to generate. Moreover, finance theory is based on many assumptions. The first one is the diversification of investors. Investors are assumed to have an ability to construct a diversified portfolio without transaction costs. Thus, two separate firms generate the same returns as one merged firm. It implies that merger is not necessary to generate a positive return. Secondly, it is assumed that trading on the stock market has no friction costs, agency costs, and information asymmetry. However, costs and asymmetric information between investors exist in the market causing mergers to potentially generate superior returns.

Discarding the consideration of unsystematic risk, CAPM model describes the relationship of expected return of stocks and systematic risk measured by beta. Beta is measured by the volatility of the stock price related to the market movements. The fundamental concept is about the additional returns to compensate the additional risks investors confront. The goal of CAPM model is to assess the proper valuation of stock when compareing risks and time value of money with expected return risk adjusted. This modern finance theory is based on two important assumptions. Firstly, stock markets are efficient, meaning relevant information is quickly and commonly known to all investors disregarding the size of their ownership. Secondly, it assumes that investors are risk-averse who are rational in maximizing return and minimizing risk as much as they can. However, we are unable to identify the inefficiencies of the market leading to M\&A transactions. It is possible that the bidders hold superior information and attempt to take advantage of the undervalue situation of the targets by entering M\&A transactions. Apart from these assumptions, CAPM model is widely used to compare between time series and across companies.

According to accounting standards, there are two possible methods to consolidate financial statements from M\&A transactions depending on management decisions. Firstly, the pooling interests consolidate the assets of targets using book value. The difference of book value and payment is realized under the equity section. Secondly, the purchase accounting method allows bidding firms to revalue the tangible and intangible assets of the target before booking and the difference is realized under goodwill accounts when premium is paid. The impact of these accounting methods can be seen in profitability of the following years. Purchase accounting method will disclose lower in profitability than pooling approach due to the depreciations and amortizations from appraisal of assets. Thus, assets to profit ratios will be lower than the pooling method due to both numerators and denominators difference.

According to the announcement of Thailand Federation of Accounting Professions (TFAC), transactions after $1^{\text {st }}$ January 2008 are booked by using solely a purchase method. The announcement annulled the use of the pooling method in Thailand. Meaning, the company adhering to Thai accounting standards has only one choice of booking the M\&A transactions. Purchase approach is based on fair value appraisal of the target which reflects the true value of assets acquirer paid and expected
premium. Acquirer starts from revaluing tangible assets before pricing the intangible assets that bidders believe it exist. The leftover premium from the transaction is gathered under a goodwill account. This mandatory creates the more comparative level with peers in the industry.

A market efficiency theory is related to the market that seizes anticipated operating performance in share price during any announcement date period. Cleary and Atkinson, 2018 defined an efficient market as the one which asset prices reflect new information quickly and reasonably. Thus, an efficient market is a market that reflects both past and present information.

In management theory, there are two major drivers for M\&A transactions. The first one is the benefits from synergies which are the salient motive for firms to take decisions on M\&A strategy over the internal expansion. Synergies can be classified into two main groups, the operating synergies and informational synergies (Goergen and Renneboog, 2003). Operating synergies can be categorized in either economies of scales or economies of scope benefits. Economies of scales occur from efficiencies from size after combinations e.g. a higher debt capacity (Lewellen, 1971). In contrast, economies of scope relate to the cost saving from production management, for example knowledge sharing for more than one product between merged firms (Teece, 1980). The informational synergies inyolve the higher in consolidated value of assets than the stock market attributes to the assets. The second driver is the gain from displacing inefficient managers. Finally, it is possible that acquiring firms see potential opportunities in disabusing inefficient management. By merging companies, the bidding firms have the right to replace management teams and recover the poor performance. Synergies and displacing managers commonly imply the improvement in profitability.

Trade Competition Act B.E. 2560 of Thailand became effective on 5 October 2017 after using the old version for more than 18 years. The former act has been viewed as non-existent enforcement as no one has been punished from this law before. The main addition from the previous act is the inclusion of State Enterprises, Private Organizations or any government agencies under the law. This regulation aims to control the market dominance that is illegally exercised. The criteria is taken over from the previous act of business operators who have the market share in the recent year-end at least 50 percent or who are the first three business operators having market share in total of at least 75 percent. And both cases have a turnover more than THB 1 billion. The testing is held every three years. Adding from the new law, the intra group company must be included in the calculation. The dominance operator is prohibited from unfairly fixing prices, imposing unfair conditions on trading partners, unreasonably reducing service provision, purchase, and intervening others business without good reasons.

## 3. Methodologies

### 3.1 Hypothesis

Two measurements play different roles in identifying the impact of M\&A events. Stock returns measure short term impacts by evaluating the absorbance of market expectations in stock price. Both shareholders can instantly gain or lose by selling stock encompassing the event date. While accounting model measures impacts on performance of the company after merging by using historically financial data. Thus, it is the medium to long term measurement abiding for the company to show obvious improvement in their profitability. This paper supposes three hypotheses. The first two are from the stock returns perspective that M\&A creates positive abnormal return surroundings the event date for target shareholders and acquirer shareholders. The last one is the accounting returns aspect of BJC's post-merger which profitable performance increases in three years after the transaction year.

### 3.2 Stock returns Sample

In order to test the hypothesis of short-term effect, this paper intends to evaluate the abnormal stock returns surroundings the event date. An abnormal return is the change of an actual stock price comparing with the theoretical return from CAPM model. Several factors need to be identified in CAPM model to calculate the theoretical return. First of all, three-month treasury bills should be used as the risk-free rate returns in line with short-term measuring effect (Goergen and Renneboog 2003). The data of 3-month treasury bills from Thailand originates from Thai Bond Market Association (ThaiBMA). The yields are relied on the average bids quoted by primary dealers, after $15 \%$ data cut-off from top and bottom when ranked by value. Market returns is the second factor that is based on the actual returns of SET Index. The index represents all the movement of listed firms in the Stock Exchanges of Thailand (SET). It is appropriate to be used as a benchmark of the market returns. The third factor is the beta, a measurement of systematic risk of the firm relative to market risk. This risk is evaluated by using Ordinary Least Square (OLS) analysis. The historical time frame using to calculate the risk is different in many studies. Asquith, 1983 used 460 trading days to find systematic risks as beta to evaluate the entire process of M\&A value creation which is the long-term story. Nonetheless, the stock price tends to disclose the recent risk of the firm in the short period. Longer period may take long term factors into account making the measures not the good proxy of reaction in short-term measurement. This study uses estimation period of 239 days, [-244, -6] similar to Brown and Warner 1985. In another word, the window period captures the risk from 244 trading days to 6 days before the announcement date.

To identify the gains shareholders received by holding corporate stocks before the event date, cumulative abnormal returns (CAR) is calculated by totaling the abnormal returns before the event date to dates around the event in various window periods. In other words, CAR is the capital gains investor received from selling the stock after the event is announced. Although, there is no theory explaining the
appropriate event window period to seize the abnormal return. Many researchers use the period less than one month before the event and less than two weeks period after the announcement date. Asquith 1983 used 11 days window period $[-5,+5]$ aiming to accumulate CAR five days before the event date and five days after the event date, while Goergen and Renneboog 2003 used 20 days window period [-10, +10] as the event period. This paper evaluates both choices of investors by calculating CAR for the window period of 3 -month and 1 -month prior the announcement date to the event date. Another direction is evaluated in 90 days $[-45,+45], 20$ days $[-10,+10], 14$ days $[-7$, $+7], 11$ days $[-5,+5]$, and 6 days $[-3,+3]$ window period.

Abnormal returns are measured by the following equation:
$A R_{i t}=R_{i t}-E\left(R_{i t}\right) \ldots \ldots \ldots \ldots \ldots$. Equation $I$
Where,
$\mathrm{AR}_{\mathrm{it}}$ is the abnormal return for the stock i at time $\mathrm{t}(\%)$
$\mathrm{R}_{\mathrm{it}}$ is the actual returns of stock I at time $\mathrm{t}(\%)$
$E\left(R_{i t}\right)$ is the expected returns of stock i at time $t$ from CAPM model (\%)
T is the time period, $\mathrm{T}=0$ is the event date
The CAPM model is employed for the parameter estimations:
$\mathrm{E}\left(\mathrm{R}_{\mathrm{it}}\right)=\mathrm{R}_{\mathrm{f}}+\beta\left(\mathrm{R}_{\mathrm{mt}}-\mathrm{R}_{\mathrm{f}}\right) \ldots \ldots . . . .$. Equation II
Where,
$\mathrm{R}_{\mathrm{f}}$ is the 3-month treasury bills as the representative of risk free rate (\%)
$\beta$ is the systematic risk measures from OLS model
$\mathrm{R}_{\mathrm{mt}}$ is the market return (SET Index) at time t (\%)
Since this paper aims to provide empirical evidence from the case study that BJC takes over BigC as an example from a developing country, to identify the impact of strategy alternatives, CPALL acquiring BigC transactions is used as the comparable transaction. However, the study does not cover all merging transactions occurring in Thailand. Thus, the test statistic of abnormal returns and the average abnormal returns are omitted in the calculation from this paper. This is different from most of the literatures using event study to identify the impacts of M\&A transactions which covered various company samples.

### 3.3 Accounting measures Sample

Accounting model is the method of comparing performance before transaction with performance after transaction. There are numerous ways to measure the postmerger performance increase. It can be conducted by using cash flow or accrual accounting measures. Both have pros and cons. Cash flow method assesses the effect of M\&A without taking into account the difference in accounting methods, while accounting approach is convenience to obtain and analyze because of the restriction from accounting standards which secures the consistency. Healy et. Al, 1991 used the
combining cash flow performance ratios of the target and acquirer performance compared to the merged firm performance ratios. However, due to the limited disclosure of BJC information, this paper will be based on the earning measures of earnings before taxes (EBT) which the company has disclosed by business segments. The fact is that BJC has undergone many M\&A deals more than the acquisition of BigC impacting the firm overall performance. Thus, to alleviate the impact, this study will not follow the conventional way but will rather use the earning of the modern trade segment revealed from the company's annual reports.

In the transaction year, there are costs related to the due diligences process ${ }^{3}$. The one-time costs are recorded as expenses in profit and loss statements. Studying accounting measures in the year of the event is biased with lower profitability compared with other years. Cornett and Tehranian, 1992 suggested to omit event year in the consideration controlling the difference of accounting choices and alleviate the impact of related costs. Therefore, the year of 2016 when BJC entered the M\&A transactions with BigC would be discarded in the consideration. The profitability tends to increase overtime by the growth of the business. The source of the growth is the assets used to generate returns. The higher the assets, the more ingredients for firms to generate products and returns. Thus, to commensurate time series and peer's comparison, the ratio of EBT over the assets is used as the measurement. Moreover, the suitable time periods for pre-transaction and post-transaction to assess the effect are miscellaneous. Sharma and Ho, 2002 adopted six-year periods, three year prior the events year and three-year post-merger. The pre-value is also calculated by combining the target performance with the bidders without eliminating related transactions. This is because the related transaction is one source of synergies firms gaining from M\&A which should be displayed in the merged firm's performance.

However, BJC entered an immense deal of acquiring METRO in 2014, and accounting performance in 2014 was possibly irregular base year revealing the normality of business performance. Thus, the pre-acquisition that can be used as a benchmark is only year 2015 which is not the good statistical inference of ordinary business. To solve this issue, this paper used solely three-year pre-merger performance of BigC compared with the three-year post-merger performance of only the sector of the modern trade of BJC. This method requires no merging of accounting for the pretransaction. Hence, the accounting method compares BigC performance during 20132015 with BJC's modern trade segment of 2017-2019.

The company's performance is also impacted by other external factors such as economy and industry specifications. Thus, to avoid the impact of these factors, performance of the industry is used as the benchmark to compare BJC and BigC performance.

[^1]
## 4. BJC M\&A Story and Opinions from Financial Advisors

BJC has been involved in many M\&A transactions in various industries since the company was established. As this paper centers on the transactions of taking over the BigC business, the M\&A transactions within five years before and after the transactions should be considered. To ensure the focus on the significant events that may affect the measures of this study, the transaction with the size of over $\$ 30$ million is featured. In 2013, BJC acquired Thai An Vietnam Joint stock with the size of \$33.22 million. In 2014, the transaction of acquiring METRO Cash \& Carry Vietnam Co. (METRO) is considerable with a deal size of $\$ 874.7$ million. The target operates a chain of wholesale stores in Vietnam. This is the footprint that points out the direction to expand to Vietnam of BJC. In 2016, BJC announced its move to the modern trade industry in Thailand from the acquisition of BigC on February $7^{\text {th }}$, which hereafter is called the event date. The total value of $\$ 3.37$ billion in this takeover is the biggest in BJC's milestones ${ }^{4}$. Jarrell and Poulsen, 1989 found in their study that when the increase in target size is relative to the bidder, the acquirers get larger appreciation in stock price. To facilitate the smooth operation of BigC, BJC also acquired C-Distribution Asia Pte. Ltd. which is the supporting arm of BigC with the amount of $\$ 31$ million. Later in 2017, the company acquired the rest shares of BigC before delisting from the exchanges with the size of $\$ 107.3$ Million.

The transaction of acquiring BigC is interesting in various aspects. The first aspect is the enormous size of the deal relative to BJC size in 2016. The premium BJC giving to sellers is $11.4 \%^{5}$ over the trading price one day before the announcement date. The second aspect is the nature of the company that has undergone heaps of M\&A transactions. Hogarty, 1970 pointed out that heavily merging firms show lower performance than average investment firms in the industry. The movement into the new business segment of the company is the last interesting fact. This acquisition resulted in the expanding to downstream supply chains of BJC. The company got closer to its consumers. While the market expected the increase in performance, studies regarding the supply chains are dubious, especially by adding the different factors such as the development of markets into consideration. Therefore, the study of this transaction aims to contribute practical evidence for a developing country in the finding of value creation of M\&A strategy.

TCC, the largest holding proportion in BJC of $73.83 \%$ in 2016, entered the agreement as an agent to acquire $58.55 \%$ stake of BigC from Geant International BV and Saowanee Holdings Company Limited who holds $26.46 \%$ of BigC share. The value was expected to not exceed $122,160,663,488$ THB from $483,077,600$ shares. In 2016, the majority shareholder of BJC was TCC corporation limited holding $73.83 \%$ of share outstanding. The deal was disclosed as a friendly takeover. According to Loughran and Vijh, 1997, tender offers and hostile takeovers give higher returns than friendly deals. The source of funds is financed from a bridge loan of not over 12 million THB. The

[^2]company planned to raise funds from shareholders to pay the debts in the following stage.

Additionally, Maybank Kim Eng Securities (Thailand) Public Company Limited and Jay Capital Advisory Limited are the financial advisors in this deal. Both advisors disclosed independent opinion regarding the appropriateness of the deal to shareholders following the requirement of The Securities \& Exchange Commission of Thailand for the acquiring and selling transaction of over $15 \%-50 \%$. The advisors deem it an appropriate deal with four advantages outweighed some possible risks. Firstly, BJC seemed to have capability to expand in the modern trade business and BigC is the proper target due to its rank in the second place with more than 700 stores nationwide. The logistic process and customers based are solid. BigC profitability and dividend payout are robust. Secondly, BJC has the access to product distribution channels to gain synergies by supplying more products from existing business through BigC channels.

Moreover, BJC can become the original equipment manufacturer for BigC products. Thirdly, the expansion into new business segments from producers to traders helps diversify the risk for BJC. The deal also supports the strategy of the company to become the leader in producing and distributing household appliances. By engaging in this takeover, BJC will gain four more distribution centers to increase its supply chain infrastructure. The final positive reason is the reasonable price of the transaction. The valuation by using discounted cash flow model reveals range of appropriate price of 275.96 THB per share ${ }^{6}$ while the proposing price is 252.88 THB per share. Expressly, BJC purchased BigC price with $9 \%$ discount from the theoretically intrinsic value. On the other hand, the possible risks are the flaw from poor operations, goodwill impairments, possible dilutions from capital raising, and higher interest burdens from the increase in debts.

| Revenues Portions | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Packaging Products | 43.6\% | 40.6\% | 38.9\% | 40.9\% | 15.0\% | 12.9\% | 13.3\% | 12.7\% |
| Consumer Products | 28.8\% | 35.8\% | 35.9\% | 37.7\% | 12.9\% | 11.2\% | 11.1\% | 11.8\% |
| Healthcare Products | 18.5\% | 16.5\% | 18.4\% | 16.7\% | 5.9\% | 5.4\% | 5.3\% | 5.5\% |
| Modern Trade Segments | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 64.3\% | 68.8\% | 69.2\% | 69.3\% |
|  |  |  |  |  |  |  |  |  |
| EBT Portions | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Packaging Products | 46.7\% | 52.9\% | 43.5\% | 46.6\% | 31.7\% | 27.8\% | 6.8\% | 21.3\% |
| Consumer Products | 18.2\% | 13.7\% | 11.3\% | 26.1\% | 6.5\% | 8.5\% | 2.7\% | 11.1\% |
| Healthcare Products | 20.3\% | 17.0\% | 17.6\% | 11.2\% | 7.6\% | 7.8\% | 2.3\% | 8.2\% |
| Modern Trade Segments | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 64.5\% | 66.7\% | 16.3\% | 64.3\% |


| Assets Portions | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Packaging Products | $53.6 \%$ | $52.6 \%$ | $46.8 \%$ | $44.5 \%$ | $7.1 \%$ | $7.7 \%$ | $7.7 \%$ | $8.0 \%$ |
| Consumer Products | $19.0 \%$ | $22.3 \%$ | $21.0 \%$ | $22.0 \%$ | $3.5 \%$ | $3.6 \%$ | $3.7 \%$ | $3.9 \%$ |
| Healthcare Products | $11.4 \%$ | $9.5 \%$ | $11.3 \%$ | $10.4 \%$ | $1.8 \%$ | $1.8 \%$ | $2.9 \%$ | $2.9 \%$ |
| Modern Trade Segments | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $69.7 \%$ | $\mathbf{6 7 . 0 \%}$ | $\mathbf{7 9 . 1 \%}$ | $\mathbf{8 0 . 6 \%}$ |

Figure 1: Key Segmental Ratios of BJC
Source: Financial Notes from BJC Annual Reports

[^3]BJC's main source of revenues comes from packaging products with the average fraction of $41 \%$ in five years prior to the acquisition year. This division is also accounted for half of the company earnings before taxes in line with the $49 \%$ allotment of company assets. The second source of income is the consumer products which grew year overtime offsetting the decrease portion of the first source. The second category is the products particularly selling to modern trade channels. This implies the potential synergies of the company to merge with BigC. Before 2016, BJC was disinterested in the modern trade business.

After the acquisition of BigC in 2016, modern trade business became the predominant source of income for BJC with approximately $70 \%$ of the group revenues. Over $60 \%$ of profitability that comes from this segment is fundamental for BJC. Assets weight is moved from the concentration in packaging production to modern trade stores. As of 2019, the stores weree classified in hypermarket 151 stores, supermarket 62 stores, convenience stores 1,016 stores. As most of the BigC store type is hypermarket, a great number of areas is required to service wholesalers.

## 5. Competitors in the industry

According to the independent financial advisor report from the transaction of acquiring BigC, advisors disclosed the market comparable approach which adopts the average trading multiple to determine the appropriate price. This paper selects some of the rivals from the list of this report. The selection is limited to only domestic players because of the scope of the study in domestic deals. The different propinquity country between target and acquirer also has an impact in M\&A profitability. Goergen and Renneboog, 2003 pointed out that the acquisitions in the same country result in higher return than the continental counterparts.

The first peer is Home Product Center Public Company Limited (HMPRO) operates as a home enhancement retailer in Thailand and Malaysia. The company trades in a range of goods and materials for construction, refurbishment, renovation, and enhancement of buildings. It also offers 3D design, installation, maintenance, home improvement, cleaning, home makeover, warehousing, facilities, and distribution services. Additionally, the company rents space and on . 31 December 2019, it had 113 branches. The company was founded in 1995 and is headquartered in Nonthaburi, Thailand.

The second rival is COL Public Company Limited (COL) which engages in the retail distribution of stationery supplies and office equipment in Thailand. The company operates through two segments, Retail Shops and Non-Store. It offers stationery, office supplies, and office furniture. The company also provides goods for hotel, restaurant, and catering businesses. It sells its private brand products under ONE, ME.STYLE, SUNVO, NEO, and FURRADEC through catalog, call center, e-commerce and eprocurement, website, and retail stores. The company was firstly known as Officemate Public Company Limited and changed its name to COL Public Company Limited in April 2015. COL Public Company Limited is headquartered in Bangkok, Thailand.

The third peer is Siam Makro Public Company Limited (Makro) operates cash and carry trade centers under the name Makro in Thailand. Makro's trade centers sell food and non-food products to their registered members. The company's trade centers also cover small and medium size businesses, retailers, and institutions. As of December 31, 2018, it managed 122 Makro stores and 7 frozen shops. Makro was founded in 1988 and the headquarter is located in Bangkok, Thailand. Currently, Makro is a subsidiary of CP ALL Public Company Limited.

The last peer is CP ALL Public Company Limited (CPALL) together with its subsidiaries. Under the name ' 7 -Eleven', the company operates and franchises convenience stores to other retailers primarily in Thailand. It operates through three segments: Convenience Stores, Cash and Carry, and Other. The company is involved in the manufacture and sale of convenience and frozen foods, and bakery products. As of December 31, 2019, CPALL operated 11,712 stores. CPALL was established in 1988 and is headquartered in Bangkok, Thailand.

In 2013, CPALL engaged in the acquisition of Makro. The target customers are different from CPALL. Makro solely focuses on selling to wholesalers who tend to purchase at discounted prices. In the similarity, both firms have analogous suppliers. This deal is considered to be the expansion within the same industry and both companies are rivals of BJC. In such a way, the transaction is a good representative to use as a delegate to compare with the deal of BJC acquiring BigC which is the diversifying deal.

## 6. Key Financial Performance

## Key Performance Industry \& BigC

Johnson, 1978 and Pinches et. Al, 19763 classified financial ratios into 7 main groups in order to study the short-term impact. Those ratios are returns on investments, capital intensive, inventory intensive, financial leverage, receivable intensives, short-term liquidity, and cash position. Even though most of the literatures regarding managerial finance group ratios in various ways, this paper aiming for the longer period analysis introduces some of their ratios and also adds more long-term aspects.

| Key Binancial Ratios - Margin |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Margin Analysis BigC <br> Gross Margin \% <br> EBITDA Margin \% <br> EBIT Margin \% <br> Net Income Margin \% | $\begin{array}{r} 22.6 \% \\ 15.8 \% \\ 9.7 \% \\ 4.6 \% \end{array}$ | $\begin{array}{r} 21.5 \% \\ 15.2 \% \\ 9.1 \% \\ 5.0 \% \end{array}$ | $\begin{array}{r} 23.3 \% \\ 16.0 \% \\ 10.0 \% \\ 5.3 \% \end{array}$ | $\begin{array}{r} 23.5 \% \\ 16.1 \% \\ 10.2 \% \\ 5.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 22.8 \% \\ 16.0 \% \\ 9.6 \% \\ 5.2 \% \end{array}$ |  |  |  |  |
| Margin Analysis Makro <br> Gross Margin \% <br> EBITDA Margin \% <br> EBIT Margin \% <br> Net Income Margin \% | $\begin{array}{r} 10.3 \% \\ 5.2 \% \\ 4.2 \% \\ 2.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 10.6 \% \\ 5.1 \% \\ 4.1 \% \\ 3.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 10.8 \% \\ 5.1 \% \\ 4.1 \% \\ 3.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 10.6 \% \\ 5.4 \% \\ 4.4 \% \\ 3.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 11.1 \% \\ 5.7 \% \\ 4.5 \% \\ 3.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 10.7 \% \\ 5.2 \% \\ 4.1 \% \\ 3.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 11.5 \% \\ 5.5 \% \\ 4.3 \% \\ 3.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 11.6 \% \\ 5.3 \% \\ 4.1 \% \\ 3.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 11.8 \% \\ 5.1 \% \\ 3.9 \% \\ 3.0 \% \\ \hline \end{array}$ |
| Margin Analysis COL <br> Gross Margin \% <br> EBITDA Margin \% <br> EBIT Margin \% <br> Net Income Margin \% | $\begin{array}{r} 27.1 \% \\ 5.5 \% \\ 3.9 \% \\ 2.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 27.2 \% \\ 7.0 \% \\ 5.2 \% \\ 3.8 \% \\ \hline \end{array}$ | $\begin{array}{r} 27.8 \% \\ 7.7 \% \\ 5.7 \% \\ 4.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 28.7 \% \\ 7.7 \% \\ 5.5 \% \\ 4.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 29.8 \% \\ 6.6 \% \\ 4.5 \% \\ 3.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 30.7 \% \\ 6.7 \% \\ 4.4 \% \\ 3.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 31.9 \% \\ 7.9 \% \\ 5.7 \% \\ 4.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 37.8 \% \\ 10.7 \% \\ 8.1 \% \\ 6.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 38.3 \% \\ 11.2 \% \\ 8.3 \% \\ 6.7 \% \\ \hline \end{array}$ |
| Margin Analysis HMPRO <br> Gross Margin \% <br> EBITDA Margin \% <br> EBIT Margin \% <br> Net Income Margin \% | $\begin{array}{r} 30.9 \% \\ 13.5 \% \\ 10.2 \% \\ 6.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 30.9 \% \\ 13.2 \% \\ 9.9 \% \\ 7.2 \% \\ \hline \end{array}$ | $\begin{gathered} 31.3 \% \\ 13.6 \% \\ 9.8 \% \\ 7.2 \% \end{gathered}$ | $\begin{array}{r} 30.7 \% \\ 13.5 \% \\ 9.1 \% \\ 6.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 30.7 \% \\ 13.6 \% \\ 8.9 \% \\ 6.2 \% \\ \hline \end{array}$ | $\begin{array}{r} 30.6 \% \\ 13.9 \% \\ 9.2 \% \\ 6.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 31.4 \% \\ 14.7 \% \\ 10.0 \% \\ 7.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 29.2 \% \\ 15.6 \% \\ 11.2 \% \\ 8.5 \% \\ \hline \end{array}$ | $\begin{gathered} 29.8 \% \\ 16.2 \% \\ 11.9 \% \\ 9.2 \% \end{gathered}$ |
| Margin Analysis CPALL <br> Gross Margin \% <br> EBITDA Margin \% <br> EBIT Margin \% <br> Net Income Margin \% | $\begin{array}{r} 27.5 \% \\ 8.5 \% \\ -6.4 \% \\ 5.0 \% \\ \hline \end{array}$ | $\begin{aligned} & 29.0 \% \\ & 8.4 \% \\ & 6.8 \% \\ & 5.6 \% \end{aligned}$ | $\begin{array}{r} 25.9 \% \\ 6.9 \% \\ 5.3 \% \\ 3.7 \% \\ \hline \end{array}$ | $24.1 \%$ $7.2 \%$ $5.5 \%$ $2.8 \%$ | $\begin{gathered} 24.5 \% \\ 8.0 \% \\ 6.2 \% \\ 3.4 \% \end{gathered}$ | $\begin{array}{r} 24.8 \% \\ 8.0 \% \\ 6.3 \% \\ 3.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 25.2 \% \\ 8.3 \% \\ 6.4 \% \\ 4.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 25.1 \% \\ 8.0 \% \\ 6.1 \% \\ 4.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 25.3 \% \\ 7.7 \% \\ 5.8 \% \\ 3.9 \% \\ \hline \end{array}$ |

Figure 2: Profit Margin Ratios of Industry \& BigC
Source: Annual reports of the companies
According to figure 2, margin ratios are calculated by earnings over revenues in the matching year. Considering the similar type of products offered to customers, BigC with the average gross profit margin of $22.7 \%$ for the period 2011-2015 is higher than Makro with the average of $10.7 \%$ in the same period. This is due to the different target customers of both firms which have an impact on the mark-up profit on selling price. BigC aims to service retailers who are willing to pay a premium to purchase in the small lot. The intention of purchasing the product is for personal use. Contrarily, Makro targets wholesalers who purchase with the motive to resell to retailers. However, the net profit margin is not much different between both firms. This may be caused by the number of BigC stores of over seven hundred in 2016 compared with Makro that had 82 stores by the end of 2014. A number of stores implies the greater assets, resulting in the larger depreciations \& amortization costs and interest expenses used to fund the assets.

Moreover, COL and HMPRO have higher gross profit margin than BigC due to the difference in products selling to customers. Even though COL and HMPRO operate in the retail industry, COL focuses on stationery products while HMPRO offers construction products and housing improvement. Both firms should have lower storage and caring costs contrasting with some portions of fresh food selling in BigC and Makro. However, COL seems to have higher SG\&A ${ }^{7}$ expenses causing the net income margin lower than BigC during 2011-2015. CPALL satisfies retail customers similar to BigC but its business type is different. CPALL targets convenience stores

[^4]while BigC is a bigger size store such as a supermarket. This fact facilitates CPALL to charge higher prices than BigC. The premium illustrates in higher gross profit margin than BigC, on an average of $26.2 \%$

| Key Financial Ratios - Assets Turnover |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Asset Turnover BigC Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & 1.7 \mathrm{x} \\ & 3.8 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 3.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 3.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 3.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 3.1 \mathrm{x} \end{aligned}$ |  |  |  |  |
| Asset Turnover Makro Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & 3.6 x \\ & 7.3 x \\ & \hline \end{aligned}$ | $\begin{aligned} & 3.7 \mathrm{x} \\ & 7.3 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.8 \mathrm{x} \\ & 7.5 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.6 x \\ & 6.8 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.4 \mathrm{x} \\ & 6.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.4 \mathrm{x} \\ & 6.0 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.3 \mathrm{x} \\ & 6.0 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.2 \mathrm{x} \\ & 6.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 3.4 \mathrm{x} \\ & 6.6 \mathrm{x} \\ & \hline \end{aligned}$ |
| Asset Turnover COL Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & \mathrm{NA} \\ & \mathrm{NA} \end{aligned}$ | $\begin{array}{r} 1.5 \mathrm{x} \\ 16.7 \mathrm{x} \end{array}$ | $\begin{array}{r} 1.4 x \\ 14.2 x \end{array}$ | $\begin{array}{r} 1.4 \mathrm{x} \\ 13.6 \mathrm{x} \end{array}$ | $\begin{array}{r} 1.4 \mathrm{x} \\ 14.2 \mathrm{x} \end{array}$ | $\begin{array}{r} 1.5 \mathrm{x} \\ 10.0 \mathrm{x} \end{array}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 7.5 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 6.6 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 6.7 \mathrm{x} \\ & \hline \end{aligned}$ |
| Asset Turnover HMPRO <br> Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & 1.6 x \\ & 3.2 x \end{aligned}$ | $\begin{array}{r} 1.6 x \\ 2.9 x \end{array}$ | 1.4 x 2.2 x | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.3 \mathrm{x} \end{aligned}$ |
| Asset Turnover CPALL Total Asset Turnover Fixed Asset Turnover | 3.1 x 10.9 x | 3.1 x 11.9 x | $\begin{aligned} & 1.5 \mathrm{x} \\ & 6.4 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 4.9 \mathrm{x} \end{aligned}$ | 1.2 x 4.8 x |  | $\begin{aligned} & 1.4 \mathrm{x} \\ & 4.8 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 4.8 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.5 \mathrm{x} \\ & 5.0 \mathrm{x} \\ & \hline \end{aligned}$ |
| Median industry Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & 3.1 \mathrm{x} \\ & 7.3 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 2.3 \mathrm{x} \\ & 9.6 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 6.9 \mathrm{x} \end{aligned}$ | 1.3 x 5.8 x | $\begin{aligned} & 1.3 \mathrm{x} \\ & 5.5 \mathrm{x} \end{aligned}$ |  |  | $\begin{gathered} 1.3 x \\ 5.5 x \end{gathered}$ | $\begin{aligned} & 1.4 x \\ & 5.8 x \end{aligned}$ |

Figure 3: Assets Turnover Ratios Industry \& BigC
Sources: Annual Reports of the companies
From figure 3, the ratio of assets turnover is the fraction of sales over assets. BigC assets turnover is lower than Makro due to the high number of assets portion more than revenues generated. Makro seems to have better efficiency in utilizing fixed assets ${ }^{8}$ to generate returns more than BigC as shown in the fixed assets turnover. The other comparable companies demonstrate the similarity of total assets turnover but only CPALL displays the highest ability to generate incomes from fixed assets before involving in the acquisition transaction with Makro which decreases its capability from the average of 10 times to only 4 times. The pre-acquisition performance appears efficiently due to the nature of the business that operates in the small area shops. BigC and Makro as grocery players have higher occupancy areas to allow customers shopping in the stores for the pushcart. Therefore, after acquiring Makro, the business nature of CPALL has changed the number of fixed assets turnover by weighing the lower performance of Makro into account.

[^5]| Key Financial Ratios - Profitability |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Figure 4: Profitability Ratios of Industry \& BigC
Sources: Annual Reports of the companies
Figure 4 exhibits the profitability ratios which are calculated by taking the portion of net income over assets or equity. They aim to measure the effectiveness of using assets and funds from the owners. Return on assets (ROA) results in the allied return with the assets turnover ratios that Makro has a higher utilization rate of assets. Moreover, return on equity (ROE) implies that CPALL used to be the most effective player who engendered returns from equity funds with the average of $43 \%$ during 20112012. After entering the M\&A deal, Makro became the most productive among its peers in terms of using funds from investors to generate returns. BigC is the second from the bottom list in ROE ratio.

On Figure 5, the average days sales outstanding (ADS) is calculated by the fraction of account receivable ${ }^{9}$ over sales before multiplying with 365 days of the year. However, the average days inventory (ADI) and the average days payable (ADP) are different in the fraction of costs of goods sold instead of sales due to the linkage with purchase from suppliers. Cash conversion cycle days is the summation of day sales outstanding and inventory days outstanding before deducting the days of a payable outstanding. The table reveals an interesting pattern that comparable retail firms have negative average cash conversion cycle days. This is caused by the nature of the business that purchases products from suppliers with credit terms longer than the credit terms giving to account receivables. BigC has a higher ADS than Makro and CPALL which have more tendency from their business operation to receive cash more. Makro selling policy focuses on cash payment whereas CPALL as a convenience store

[^6]operator has smaller spending amount per bill than grocery business facilitating the payment in cash.

Big C inventories have longer duration in the warehouse than Makro and CPALL with the average duration of 2011-2015 of 35, 28, 26 days respectively. The ADI ratios of COL and HMPRO are not good comparable benchmarks for BigC due to its longer shelves' life of products. CPALL has higher bargaining power over suppliers more than Makro but less than BigC with the average ADP ratios of 72, 80, 55 days subsequently.


Figure 5: Working Capital management ratios of the industry \& BigC Sources: Annual Reports of the companies

From figure 6, BigC capital structure densely relied on equity more before the takeover in 2016 causing the company to have a higher ability in paying interest. This results in the higher ratios of EBIT over interest expenses ${ }^{10}$ CPALL exposes the highest portion of debt from the acquisition of Makro in 2013 while Makro halves capital structure between debts and equity after the M\&A. HMPRO massively relied on debt funding more than equity during the period of 2013-2018 with the average of $85.7 \%$ debt portion before decreasing in 2019 to $63 \%$.

[^7]| Key Financial Ratios - Long Term Solvency |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| LT Solvency BigC |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $155.2 \%$ | $91.8 \%$ | $71.8 \%$ | $59.1 \%$ | $26.2 \%$ |  |  |  |  |
| EBIT / Interest Exp. | 6.0 x | 6.0 x | 9.1 x | 11.5 x | 13.4 x |  |  |  |  |
| LT Solvency Makro |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $22.7 \%$ | $20.5 \%$ | $30.5 \%$ | $45.1 \%$ | $50.8 \%$ | $52.5 \%$ | $50.8 \%$ | $58.6 \%$ | $40.9 \%$ |
| EBIT / Interest Exp. | 65.6 x | 55.3 x | 64.0 x | 37.5 x | 29.7 x | 25.2 x | 23.1 x | 23.2 x | 26.4 x |
| LT Solvency COL |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $8.0 \%$ | $0.1 \%$ | NA | NA | NA | NA | NA | $0.1 \%$ | NA |
| EBIT / Interest Exp. | 41.5 x | 92.9 x | NA | NA | NA | NA | NA | NA | NA |
| LT Solvency HMPRO |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $37.1 \%$ | $55.6 \%$ | $77.0 \%$ | $88.4 \%$ | $85.1 \%$ | $96.5 \%$ | $80.8 \%$ | $86.7 \%$ | $63.3 \%$ |
| EBIT / Interest Exp. | 26.6 x | 25.0 x | 15.1 x | 10.0 x | 9.2 x | 11.1 x | 14.4 x | 18.4 x | 19.8 x |
| LT Solvency CPALL |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $0.0 \%$ | NA | $562.1 \%$ | $566.2 \%$ | $454.7 \%$ | $317.3 \%$ | $208.2 \%$ | $154.5 \%$ | $134.5 \%$ |
| EBIT / Interest Exp. | NA | NA | 6.9 x | 2.4 x | 2.9 x | 3.4 x | 3.9 x | 4.5 x | 4.9 x |
| Median industry |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | $15.4 \%$ | $20.5 \%$ | $77.0 \%$ | $88.4 \%$ | $85.1 \%$ | $96.5 \%$ | $80.8 \%$ | $72.6 \%$ | $63.3 \%$ |
| EBIT / Interest Exp. | 41.5 x | 55.3 x | 15.1 x | 10.0 x | 9.2 x | 11.1 x | 14.4 x | 18.4 x | 19.8 x |

Figure 6: Long Term Solvency Ratios of Industry \& BigC
Sources: Annual Reports of the companies

## Key Performance BJC

| BJC Millions Baht | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Revenue | 42,707 | 41,829 | 42,893 | 127,343 | 151,747 | 158,879 | 160,741 |
| Cost Of Goods Sold | 32,131 | 32,363 | 33,071 | 102,735 | 120,706 | 126,173 | 127,120 |
| Gross Profit | 10,576 | 9,467 | 9,822 | 24,607 | 31,041 | 32,705 | 33,621 |
| Selling General \& Admin Ex | 7,017 | 7,011 | 7,179 | 24,324 | 30,686 | 32,263 | 33,223 |
| Operating Income | 3,559 | 2,577 | 3,188 | 9,430 | 12,612 | 13,439 | 13,600 |
| Interest Expense | 575 | 556 | 493 | 5,203 | 4,528 | 4,719 | 4,971 |
| EBT Excl. Unusual Items | 3,172 | 2,350 | 3,488 | 5,510 | 8,059 | 8,652 | 8,583 |
| Net Income | 2,426 | 1,680 | 2,792 | 3,307 | 5,211 | 6,650 | 7,278 |
| EBITDA | 5,519 | 4,522 | 5,237 | 15,337 | 19,775 | 20,844 | 21,115 |
| Margin Analysis |  |  |  |  |  |  |  |
| Gross Margin \% | $24.8 \%$ | $22.6 \%$ | $22.9 \%$ | $19.3 \%$ | $20.5 \%$ | $20.6 \%$ | $20.9 \%$ |
| SG\&A Margin \% | $16.4 \%$ | $16.8 \%$ | $16.7 \%$ | $19.1 \%$ | $20.2 \%$ | $20.3 \%$ | $20.7 \%$ |
| EBITDA Margin \% | $12.9 \%$ | $10.8 \%$ | $12.2 \%$ | $12.0 \%$ | $13.0 \%$ | $13.1 \%$ | $13.1 \%$ |
| EBIT Margin \% | $8.3 \%$ | $6.2 \%$ | $7.4 \%$ | $7.4 \%$ | $8.3 \%$ | $8.5 \%$ | $8.5 \%$ |
| Net Income Margin \% | $5.7 \%$ | $4.0 \%$ | $6.5 \%$ | $2.6 \%$ | $3.4 \%$ | $4.2 \%$ | $4.5 \%$ |

Figure 7: BJC Key Income Statements

## Source: Annual Reports

According to figure 7 , gross profit margins and operating margin ratios fluctuated before the acquisition of BigC in 2016. This may be due the oscillate demand for products from selling channels. However, after the acquisition of BigC, BJC earnings ratios became more stable, according to the evidence in 2017-2019. There is one interesting fact from this table. While the SG\&A margin increased after the acquisition and the gross profit margins did not show the strong improvement comparing to the historical record, EBITDA ${ }^{11}$ margins and EBIT ${ }^{12}$ margins suggested a strong improvement of around $1 \%$ in 2017 from year 2015. Nevertheless, the bottom

[^8]line does not result in the intense improvement in net income profitability ratios. This phenomenon can be due to the effect of other takeover transactions than BigC deals as BJC engaged in M\&A several years as mentioned in BJC M\&A timeline above.

| BJC Millions Baht | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Receivables | 8,694 | 8,939 | 9,650 | 11,884 | 13,393 | 15,166 | 13,993 |
| Inventory | 8,443 | 7,410 | 7,244 | 19,882 | 19,132 | 21,310 | 22,019 |
| Total Current Assets | 19,315 | 17,763 | 18,380 | 35,993 | 38,542 | 43,360 | 42,921 |
| Net Property, Plant \& Equipment | 18,607 | 18,042 | 18,589 | 62,399 | 66,354 | 66,455 | 67,375 |
| Total Assets | 44,503 | 43,428 | 44,701 | 308,701 | 315,059 | 324,060 | 325,804 |
| Accounts Payable | 5,094 | 4,647 | 4,788 | 21,652 | 21,641 | 23,555 | 23,241 |
| Total Current Liabilities | 14,835 | 18,204 | 15,313 | 51,851 | 50,254 | 90,286 | 75,881 |
| Total Liabilities | 26,804 | 25,411 | 23,950 | 197,553 | 203,886 | 208,286 | 206,068 |
| Total Equity | 17,699 | 18,017 | 20,750 | 111,148 | 111,173 | 115,774 | 119,736 |
| Total Debt | 16,676 | 16,232 | 14,975 | 152,234 | 156,897 | 159,906 | 157,755 |
| Net Debt | 14,896 | 15,109 | 13,845 | 148,744 | 152,529 | 153,628 | 151,409 |


| BJC Accounting Ratios | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profitability |  |  |  |  |  |  |  |
| Return on Assets \% | 5.4\% | 3.7\% | 4.5\% | 3.3\% | 2.5\% | 2.6\% | 2.6\% |
| Return on Capital \% | 7.0\% | 4.7\% | 5.7\% | 3.9\% | 3.0\% | 3.1\% | 3.1\% |
| Return on Equity \% | 15.4\% | 11.5\% | 17.8\% | 6.6\% | 5.4\% | 6.4\% | 6.6\% |
| Asset Turnover |  |  |  |  |  |  |  |
| Total Asset Turnover | 1.0x | 1.0x | 1.0x | 0.7x | 0.5 x | 0.5 x | 0.5 x |
| Fixed Asset Turnover | 2.4 x | 2.3 x | 2.3 x | 3.1x | 2.4 x | 2.4x | 2.4 x |
| Short Term Liquidity |  |  |  |  |  |  |  |
| Current Ratio | 1.3x | 1.0x | 1.2x | 0.7x | 0.8x | 0.5x | 0.6x |
| Avg. Days Sales Out. | 64.6 | 68.6 | 70.2 | 24.8 | 21.8 | 23.5 | 22.4 |
| Avg. Days Inventory Out. | 86.9 | 11.89 .4 | 80.9 | 48.3 | 59.0 | 58.5 | 62.2 |
| Avg. Days Payable Out. | 51.7 | 56.7 | 2) 52.3 | 41.9 | 65.9 | 64.3 | 66.8 |
| Avg. Cash Conversion Cycle | 99.8 | 101.3 | 98.8 | 31.2 | 15.0 | 17.7 | 17.8 |
| Long Term Solvency |  |  |  |  |  |  |  |
| Total Debt/Equity | 94.2\% | 90.1\% | 72.2\% | 137.0\% | 141.1\% | 138.1\% | 131.8\% |
| EBIT / Interest Exp. | 6.2x | 4.6x | 6.5x | 1.8 x | 2.8x | 2.8x | 2.7x |

Figure 8: BJC Key Balance Sheet Ratios Source: Annual Reports of BJC

According to figure 8 , in profitability ratios, BJC's ROA decreases from the average of $4.5 \%$ to average of $2.5 \%$ in the post-merging periods. The returns on equity also presented the similar direction as the ROA. The total assets utilization declines from the increase of goodwill accounts while the tangible assets usage remains in the identical level of the pre-acquisition years. Looking at the working capital management, the average account receivable days and inventories day decline immensely while the average account payable days increase significantly due to the change of the business nature from producers to mainly rely on retail business. It is in line with what Gombola and Ketz, 1983 pointed out that retail firms tend to show less receivables than manufacturing firms. The cash conversion cycle also undoubtedly reduces from the benefits of negative cash cycles of retail business. The company financed the transaction with debt reflecting in the capital structure that increased in 2016 and remained in that certain level in the following years. The ability to payout interest of the company declines but still remains at a healthy level.

## 7. Result from Event study - BJC acquired BigC

According to Appendix, the estimation period of 239 days prior to the announcement date is used to calculate the systematic risk of the company relative to market risk. BJC's beta is 0.84 compared to the beta of the target company at 0.51 . The interpretation from these systematic results is that BJC has the undiversified risk of 0.84 comparing 1 risk measure of the market, while BigC risk is half of the market as 0.51 . Both firms tend to have lower risk than the market, but BigC has lower risk than BJC. The lower risk measures imply that the company has lower earnings fluctuation and regular dividend payout. The stability in earnings causes less risk in business operations that are either steady by nature or due to the managerial performance that results in constant earnings streams.

On the event date, the market absorbed the expected synergies from the deals driving the price of target up to $8.95 \%$. Researchers essaying in abundant sundry industries and developed countries averred unanimous results that target shareholders receive premium from the capital gains above the pre-announcement stock price (Kaplan and Weisbach, 1992; Jensen and Ruback, 1983). However, from the perspective of the acquirer, there are paucity studies regarding the denouement of the wealth of bidding shareholders as a result from M\&A. From figure...., bidder gains are $10.30 \%$ which is more than the gains of the target. Moreover, this can be due to some significant abnormal returns during twenty days prior to the event date. In sixteen days before the announcement date, target generate abnormal returns of $14.42 \%$ and bidders' gains of $0.15 \%$. It can be the possible reason for target yielding the lower abnormal returns on the event date that the stock price already absorbed the rumors regarding the takeovers. Furthermore, there is also a momentous abnormal return of $11 \%$ six days after the announcement date for the acquirer. The possible acumen can be the release of addition in terms of the appropriateness of the deal from the company or analysts.

There are two possible directions for investors to perform during the announcement date. The choice can be selling the stock at the event date or waiting for more information regarding the deal and deciding to sell it several days later. The selection of investors depends on many factors such as knowledge, information received, and intention of investment whether short term or long term. Loughran and Vigh, 1997 also emphasized that target's shareholders selling out immediately after announcement date profits more than holding until the payment period.

To be able to assess the gains of shareholders, cumulative abnormal returns (CAR) are calculated in different timeframes. The result from figure 10 shows that regarding the analysis only the pre-event date return, target illustrates $7.95 \%$ positive CAR returns in 22 days [ $-21,0$ ] before the announcement, though, an acquirer creates only a small positive return at $0.40 \%$. On the other hand, examining both prior and post event date timeframe, target has lower CAR than acquiring in the 7 days window periods $[-3,+3]$ at $4.74 \%$ and $5.93 \%$, respectively. The implication of this result is if the shareholders of the target hold stock three days prior to the event date and sell it
three days after that, they promptly generate CAR of $4.74 \%$ while the shareholders of acquirers holding the same amount of time result in a higher rate at $5.93 \%$. The results are in line with the study of Jarrell and Poulsen, 1989 that found positive returns for acquirers. However, the extension of the window period to 11 days $[-5,+5]$ results in a different way. Only the target shareholders gain $3.59 \%$ CAR returns whereas the acquirers yield small negative returns of $0.94 \%$. Bashir et. Al, 2011 also used the same window period to study the evidence from Pakistan finding the result of bidder's gain and loss for target shareholders. It is opposite from the study in a developed country and the result from this paper. If the period is broadened to 23 days period $[-11,+11]$, only an acquirer received a limited CAR of $0.69 \%$. The period has longer distant from the event date. It is attainable that the stock price absorbing other information disregarding the takeover transaction or the gains is because of the transaction information.

| Daily Abnormal Return |  |  | Daily Abnormal Return |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Event Day | Target (BigC) | Acquirer (BJC) | Event Day | Target (BigC) | Acquirer (BJC) |
| -20 | $-1.35 \%$ | $-1.85 \%$ | 0 | $8.95 \%$ | $10.30 \%$ |
|  | -19 | $-0.54 \%$ | $-0.10 \%$ | 1 | $-0.96 \%$ |
| -18 | $-0.38 \%$ | $-0.27 \%$ | 2 | $-0.32 \%$ | $-1.65 \%$ |
| -17 | $-0.86 \%$ | $-2.23 \%$ | 3 | $-0.96 \%$ | $-1.46 \%$ |
| -16 | $14.42 \%$ | $0.15 \%$ | 4 | $-0.52 \%$ | $-4.95 \%$ |
| -15 | $4.20 \%$ | $-0.17 \%$ | 5 | $-0.35 \%$ | $-0.26 \%$ |
| -14 | $-4.08 \%$ | $4.61 \%$ | 6 | $-0.73 \%$ | $10.91 \%$ |
| -13 | $1.72 \%$ | $-2.04 \%$ | 7 | $-0.26 \%$ | $1.85 \%$ |
| -12 | $-2.69 \%$ | $-0.76 \%$ | 8 | $-1.33 \%$ | $-2.60 \%$ |
| -11 | $-1.61 \%$ | $-0.97 \%$ | 9 | $-1.69 \%$ | $-3.90 \%$ |
| -10 | $0.19 \%$ | $-0.20 \%$ | 10 | $-0.91 \%$ | $-0.58 \%$ |
| -9 | $-1.14 \%$ | $-1.01 \%$ | 11 | $-0.93 \%$ | $-1.30 \%$ |
| -8 | $-1.10 \%$ | $-0.90 \%$ | 12 | $-0.35 \%$ | $-0.32 \%$ |
| -7 | $-1.10 \%$ | $-0.13 \%$ | 13 | $-0.66 \%$ | $-2.21 \%$ |
| -6 | $-4.22 \%$ | $0.47 \%$ | 14 | $-0.69 \%$ | $3.24 \%$ |
| -5 | $2.13 \%$ | $-2.23 \%$ | 15 | $-0.85 \%$ | $0.90 \%$ |
| -4 | $-2.40 \%$ | $0.55 \%$ | 16 | $-1.78 \%$ | $-2.04 \%$ |
| -3 | $-1.84 \%$ | $-1.41 \%$ | 17 | $-1.21 \%$ | $-1.76 \%$ |
| -2 | $-2.25 \%$ | $0.97 \%$ | 18 | $-0.30 \%$ | $1.11 \%$ |
| -1 | $2.13 \%$ | $-0.82 \%$ | 19 | $-1.29 \%$ | $-1.88 \%$ |
| 0 | $8.95 \%$ | $10.30 \%$ | 20 | $0.07 \%$ | $-2.31 \%$ |

Figure 9: Abnormal return prior event date-BJC \& BigC deal Source: S\&P CapitalIQ

| Cumulative Abnormal Returns (CAR) |  |  |
| :---: | :---: | :---: |
| Window Period | Target (BigC) | Acquirer (BJC) |
| $-3+3$ | $4.74 \%$ | $5.93 \%$ |
| $-5,+5$ | $3.59 \%$ | $-0.94 \%$ |
| $-11,+11$ | $-11.24 \%$ | $0.69 \%$ |
| $-45,+45$ | $-41.51 \%$ | $-41.51 \%$ |
| $-21,0$ | $7.95 \%$ | $0.40 \%$ |
| $-61,0$ | $-14.86 \%$ | $-7.22 \%$ |

Figure 10: Cumulative Abnormal Return - BJC \& BigC deal Source: S\&P CapitalIQ

## 8. Result from Event study - CPALL acquired Makro

| Daily Abnormal Return |  |  | Daily Abnormal Return |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Event Day | Target (MAKRO) | Acquirer (CPALL) | Event Day | Target (MAKRO) | Acquirer (CPALL) |
| -20 | 0.75\% | -4.77\% | 0 | -0.71\% | -3.04\% |
| -19 | -5.65\% | -1.46\% | 1 | -0.74\% | -1.32\% |
| -18 | -4.88\% | 0.80\% | 2 | -1.93\% | -1.09\% |
| -17 | 3.88\% | -0.48\% | 3 | -2.32\% | 2.71\% |
| -16 | -4.79\% | 1.18\% | 4 | -1.56\% | 0.02\% |
| -15 | -0.62\% | -1.65\% | 5 | 3.69\% | 0.19\% |
| -14 | 1.00\% | 1.04\% | 6 | -1.29\% | 1.56\% |
| -13 | -2.32\% | -1.17\% | 7 | -2.36\% | 0.86\% |
| -12 | -0.34\% | -0.11\% | 8 | -2.36\% | -0.53\% |
| -11 | 5.81\% | -0.91\% | 9 | -9.29\% | -0.16\% |
| -10 | -6.65\% | -2.28\% | 10 | -5.68\% | 1.26\% |
| -9 | -0.49\% | -2.09\% | 11 | 2.62\% | 0.34\% |
| -8 | -2.72\% | 2.62\% | 12 | -1.28\% | -1.24\% |
| -7 | -4.17\% | -2.12\% | 13 | -1.66\% | -0.70\% |
| -6 | -3.09\% | -1.26\% | 14 | 12.11\% | -0.71\% |
| -5 | -7.16\% | -0.15\% | 15 | -1.19\% | -0.54\% |
| -4 | -6.59\% | -0.18\% | 16 | 0.60\% | 0.62\% |
| -3 | -0.30\% | 3.80\% | 17 | -2.73\% | -6.83\% |
| -2 | -1.53\% | 1.46\% | 18 | -2.73\% | 0.62\% |
| -1 | -5.43\% | 1.12\% | 19 | 7.83\% | -10.64\% |
| 0 | -0.71\% | -3.04\% | 20 | -3.26\% | 3.81\% |

Figure 11: Abnormal Return before event date-CPALL \& Makro deal Source: S\&P CapitalIQ

In 2013, CPALL announced the engagement in acquisition with Makro. The announcement date for this transaction is 25 March 2013. The window period of 239 days, $[-244,-6]$ is used to calculate the systematic risk. CPALL turned out to have a lower beta than Makro. During the estimation period of this deal, CPALL risk is approximately similar to market risk which is measured by SET Index. Makro yields 1.15 beta showing the excessive risk than the market. Both stock's systematic risks from this transaction are higher than the transaction of BigC acquisition. However, if considering the systematic risk in similar period, beta of CPALL and Makro are significantly lower than those of BJC and BigC, 0.2 and 0.06 , respectively. The beta of Makro in 2016 is not a good illustration of the industry risk due to its low liquidity of trading. Approximately $98 \%$ of the issued stocks are held by CPALL and Siam Makro holding (Thailand) Limited in 2016 compared to the fraction to funds and minority shareholders prior the acquisition.

According to figure 11 , before the event date, only the bidder shows the positive abnormal returns three days in a consecutive period before showing the negative return of $3.04 \%$ on the announcement date. Whereas the target produced the lower negative return of $0.71 \%$ on the event date. This may be caused by the reason that Jarrell and Poulsen, 1989 mentioned that the wealth of the acquirer may not increase during the announcement date due to the limited information regarding the positions of the bidder. Normally, authorities require bidders to provide independent valuation reports related to the target wealth situation to investors. This report has little information of the possible valuation of the bidders from the deal. However, following the event date,
there is more information released from analysis according to the appropriateness in terms of synergies and offering prices. This deal attracted investors' intention in the market due to the size of the deal and the distress of monopoly power in retail business of CPALL. The market expected high synergies from this deal due to the expansion which is similar to the existing business with the correspondence in terms of suppliers and products but the distinction in target customers. Supply chain management theory suggests that consolidated firms should gain market power in the concentrated investment in specific geography or products. The results from this expectation were disclosed in the recovery of CPALL trading price on the third day after the event date and continued to increase for 5 days in the roll.

| Cumulative Abnormal Returns (CAR) |  |  |
| :---: | :---: | :---: |
| Window Period | Target (MAKRO) Acquirer (CPALL) |  |
| $-3+3$ | $-12.95 \%$ | $3.63 \%$ |
| $-5,+5$ | $-24.58 \%$ | $3.51 \%$ |
| $-11,+11$ | $-54.25 \%$ | $0.79 \%$ |
| $-45,+45$ | $-185.23 \%$ | $-16.80 \%$ |
| $-21,0$ | $-48.25 \%$ | $-12.84 \%$ |
| $-61,0$ | $-154.44 \%$ | $-9.28 \%$ |

Figure 12:Cumulative Abnormal Return - CPALL \& Makro deal Source: S\&P CapitalIQ

Figure 12 reveals that target shareholders are lost from holding the stock from different periods to the event date. The loss is accumulated in three-month holding period more than one-month ownership, negative $154.4 \%$ and negative $48.25 \%$, accordingly. Conversely, bidder has substantially lower negative returns of negative $12.84 \%$ in one-month period before decreasing to negative $9.28 \%$ for three- month holding period. In the view of encircling the event period, the acquirer shows positive returns in three different window periods with the highest CAR close to the event date in the interval of 7 days $[-3,+3]$ of CAR $3.63 \%$. For the 11 days of consideration, CPALL investors gain $3.51 \%$ accumulated abnormal returns. The results are different from the results in some studies using developed countries' sample. Healy et. Al, 1991 found that the bidders resulted in negative returns while Franks et. Al, 1991 shows neither gains or losses for the bidders.

Agarwal and Mandelker, 1987 suggested that the concentration of ownership is one of the factors causing the bidding firm to yield positive returns. It adumbrated that the low stake of management is the causality of agency problems having a propensity to take over a destroyed-value transaction for short term accretion in financial profit rather than focusing on the long-term profitability of the company. TCC held BJC $73.83 \%$ compared to CPALL that is held by CP group and CPF for $43.8 \%$. BJC has higher ownership concentration than CPALL at the time of merging. It is expected that BJC shows the higher positive returns. Compared to the deal of BJC acquiring BigC, both investors gain in the short term holding, $[-3,+3]$ timeframes. But only the acquirer gains in the 11 days period. In CPALL merging transactions, the bidder solely gets
positive returns. Therefore, the result from this study is different from the empirical evidence in United States.

## 9. Results from accounting measures -BJC acquired BigC

| EBT/Assets | Transaction |  | Peers - Benchmark |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BigC | BJC-Moden trade | CPALL | MAKRO | HMPRO | COL | Peers Median |
| 2013 |  |  | 4.2\% | 14.9\% | 10.7\% | 7.5\% | 9.1\% |
| 2014 |  |  | 3.9\% | 14.1\% | 9.4\% | 7.5\% | 8.4\% |
| 2015 |  |  | 5.1\% | 14.2\% | 9.4\% | 6.2\% | 7.8\% |
| 2016 |  |  | 5.7\% | 12.8\% | 9.8\% | 5.8\% | 7.8\% |
| 2017 |  | 7.04\% | 6.5\% | 13.1\% | 11.8\% | 7.0\% | 9.4\% |
| 2018 |  | 6.84\% | 6.7\% | 12.0\% | 12.6\% | 9.7\% | 10.9\% |
| 2019 |  | 7.27\% | 7.1\% | 12.6\% | 14.6\% | 9.7\% | 11.2\% |

Figure 13: EBT/Assets-BJC \& Big C deal Source: Annual Reports of the companies

Even though, Corneet and Tehranian, 1992 supported the use of market measures with their finding that the correlation between abnormal returns during event period and other performance measures are highly correlated. The study of accounting measures in the takeovers of both deals by this paper is useful due to the differences in market and economy environments. From figure 13, BigC's EBT over assets ${ }^{13}$ ratios three years prior the transaction year is, on average, $7.2 \%$ compared with the median of the industry of $8.5 \%$. Even though, the median ${ }^{14}$ of the industry is impacted by the outstanding ratios from Makro, the fact that its operation intimately matches the operation of BigC the most. Makro and modern trade ratios in BigC and BJC moved in the same direction from 2013 to 2019 while the performance of CPALL, HMPRO and COL moved with no pattern correlated with BigC ratios. From 2017-2019, the average of EBT/Assets is $7.05 \%$ which reveals a small percentage of decrease in the ability to employ assets in order to create earnings. By considering Makro as a benchmark, the performance of Makro also decreases with a similar movement of BigC while CPALL shows the opposite results in some years relative to Makro and BigC.

| Transaction |  | Peers - Benchmark |  |  |  |  |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: |
| EBT Margin | BigC | BJC-Moden trade | CPALL | MAKRO | HMPRO | COL |
| 2013 | $5.5 \%$ |  | $4.7 \%$ | $4.2 \%$ | $9.4 \%$ | $6.0 \%$ |
| 2014 | $5.5 \%$ |  | $3.5 \%$ | $4.3 \%$ | $8.4 \%$ | $5.9 \%$ |
| 2015 | $5.3 \%$ |  | $4.3 \%$ | $4.4 \%$ | $8.2 \%$ | $4.8 \%$ |
| 2016 | $5.5 \%$ | $4.6 \%$ | $3.9 \%$ | $8.7 \%$ | $4.4 \%$ | $5.4 \%$ |
| 2017 |  | $3.30 \%$ | $5.0 \%$ | $4.1 \%$ | $9.7 \%$ | $5.4 \%$ |
| 2018 |  | $2.79 \%$ | $4.9 \%$ | $3.9 \%$ | $10.8 \%$ | $8.7 \%$ |
| 2019 |  | $2.97 \%$ | $4.9 \%$ | $3.8 \%$ | $11.7 \%$ | $9.0 \%$ |

Figure 14: EBT Margin - BJC \& BigC deal Source: Annual Reports of the companies

[^9]According to figure 14, EBT margins are the earnings before taxes over the revenues in the same year. As the year of transactions is 2016 which is omitted in the considerations, the timeframe used to compare is between 2013-2015 for the preacquisition margins and between 2017-2019 for the post-merging years. BJC modern trade segmental performance which is the performance of BigC after the acquisition is lower with the average margin of $3 \%$ compared to the performance of BigC prior to the transaction that has the average ratios of $5.4 \%$. The decrease in margins is supported by Makro performance that reveals insignificantly a decline from $4.3 \%$ to $3.9 \%$ on the allied time period. However, the decrease is lower in Makro compared to BigC and BJC segmental margins. While CPALL disclosed slightly increasing performance between pre and post-acquisition with the average margins of $4.2 \%$ and $4.9 \%$, substantially. The median of the industry also shows the similar pattern with the prior margins of $5 \%$ versus $6.3 \%$ post-merging years. The possible reasons for the decline in performance after the merged year are higher burden of interest payments from the M\&A deal, assets revaluations causing the increase in assets portion and the decrease in earnings from D\&A. This result is similar to the study of Hogarty, 1987 that found that merged firms are not profit, even though the management and economic theory presume that merged firms should disclose improvement in profitability.

## 10. Results from accounting measures - CPALL acquired Makro

As reported in figure 15, the core deliberation is the performance from CPALL and Makro M\&A case. The transaction year is changed to 2013 so three years prior to the event year are 2010-2012 and three years of post-merger are 2014-2016. Performance of CPALL ${ }^{15}$ declines significantly from the average of $19.6 \%$ EBT/Assets ratios to $4.9 \%$ while Makro shows slightly improvement in the utilization of assets with the average of $13.1 \%$ to $13.7 \%$. The result is in line with BigC performance that increases on average from $0.7 \%$ to $8.7 \%$ in the post-merging years. However, the industry presents the opposite result with the marginally shrinking in the performance from $9 \%$ to $8.7 \%$ in the same direction with CPALL but the magnitude is different. It implies the lower ability of CPALL to use assets to generate earnings. It is caused by the inflated in goodwill accounts, fixed assets, and intangible assets which result in the higher expenses trimming the performance to generate profit. This result opposes the results from Cornett and Tehranian, 1992 studying in the banking industry that illustrated the improvement in merged firm performance. Though, the researchers conducted the study by using the ratios of cash flow returns on assets which are not impacted by accounting policy.

[^10]| Transaction |  |  |  | Peers-Benchmark |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| EBT/Assets | CPALL |  | MAKRO | BigC | COL | HMPRO |  |
| 2010 | $19.3 \%$ | $11.1 \%$ | $10.0 \%$ |  | $13.9 \%$ | Peers Median |  |
| 2011 | $20.0 \%$ | $13.6 \%$ | $7.1 \%$ | $8.1 \%$ | $14.2 \%$ | $8.0 \%$ |  |
| 2012 | $19.6 \%$ | $14.5 \%$ | $6.9 \%$ | $5.9 \%$ | $13.5 \%$ | $6.9 \%$ |  |
| 2013 | $4.2 \%$ | $14.9 \%$ | $8.7 \%$ | $7.5 \%$ | $10.7 \%$ | $8.7 \%$ |  |
| 2014 | $3.9 \%$ | $14.1 \%$ | $8.8 \%$ | $7.5 \%$ | $9.4 \%$ | $8.8 \%$ |  |
| 2015 | $5.1 \%$ | $14.2 \%$ | $9.0 \%$ | $6.2 \%$ | $9.4 \%$ | $9.0 \%$ |  |
| 2016 | $5.7 \%$ | $12.8 \%$ | $8.3 \%$ | $5.8 \%$ | $9.8 \%$ | $8.3 \%$ |  |

Figure 15: EBT/ Assets - CPALL \& Makro Deal
Source: Annual Reports of the companies
As shown in figure 16, the EBT margins for CPALL and Makro transactions are computed the period of 2010-2012 compared with 2014-2016 to identify any improvement in profitability of the transactions. Performance of CPALL versus the merging firm diminishes from the average of $7.1 \%$ to $4.2 \%$ while the performance of the target firm increases from $3.8 \%$ to $4.2 \%$. It is in the similar direction with BigC performance and the industry which show inappreciably increase in the margins from $5.5 \%$ to $6.7 \%$ and from $6.3 \%$ to $6.7 \%$, respectively. The drop in margins ratios of CPALL implies the overspending of investment in the transaction of acquiring Makro causing the company assets to increase more than the ability of the company to utilize them in order to generate returns. The result is similar to Sharma and Ho, 2002 who revealed that merged firms are not profit.

| Transaction |  |  | Peers - Benchmark |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| EBT Margin | CPALL | MAKRO | BigC |  | COL | HMPRO |
| 2010 | $6.8 \%$ | $3.2 \%$ | $5.4 \%$ |  | $9.3 \%$ | Peers Median |
| 2011 | $7.1 \%$ | $4.2 \%$ | $5.9 \%$ | $4.0 \%$ | $10.0 \%$ | $7.3 \%$ |
| 2012 | $7.5 \%$ | $4.1 \%$ |  | $5.4 \%$ | $5.6 \%$ | $9.8 \%$ |
| 2013 | $4.7 \%$ | $4.2 \%$ | $6.7 \%$ | $6.0 \%$ | $9.4 \%$ | $5.6 \%$ |
| 2014 | $3.5 \%$ | $4.3 \%$ | $6.9 \%$ | $5.9 \%$ | $8.4 \%$ | $6.7 \%$ |
| 2015 | $4.3 \%$ | $4.4 \%$ | $6.5 \%$ | $4.8 \%$ | $8.2 \%$ | $6.9 \%$ |
| 2016 | $4.6 \%$ | $3.9 \%$ | $6.6 \%$ | $4.4 \%$ | $8.7 \%$ | $6.5 \%$ |

Figure 16: EBT Margin - CPALL \& Makro Deal
Source: Annual Reports of the companies

## 11. Conclusion

During the period of 2013-2016, there were two dominant deals in the retail industry. The first one is the acquisition of Makro by CPALL in 2013. The latter one is the acquisition of BigC by BJC in 2016. Both deals impact the competitiveness in the industry due to their considerable size. This paper focuses on the impacts from BJC and BigC deals while using the deal of CPALL acquiring Makro as the comparison transaction. The study aims to investigate whether BJC taking over BigC transactions
create wealth to shareholders in the short term and long term reflecting in two measures, stock measures and accounting measures. The stock returns are evaluated by using an event study approach to answer three questions in the short time. The first one is the length of time the market absorbs information reflects in the movement of stock price trading surroundings the event date. CPALL investors as the bidder roles received information two days prior to the announcement date while in the BJC case, BigC investors as the target roles reacted one day before the announcement date. The result from the BJC deal also shows that the majority of investors reacts on the announcement at the event date with the significant abnormal returns of $8.95 \%$ for the target and slightly higher for the acquirer at $10.30 \%$. While the results from Makro deal suggest that there are no gains from either party on the event date, the bidder shareholders receive marginally positive abnormal returns two days prior to the event date. While, Makro has the negative abnormal returns of $5.43 \%$ in the day before the event date. Three cases suggest the possibility of rumors before the announcement date for CPALL, Big C, and Makro.

In addition, the short-term shareholders gain for the bidder and the target is the second inquiry. The result from the acquisition of BigC reveals that the target has positive returns in two window period, 7 days $[-3,+3]$ and 11 days $[-5,+5]$, but the acquirer results in the positive abnormal returns only in 7 days $[-3,+3]$ period before recovering in the 23 days period $[-11,+11]$. However, the gain in the 7 days period of the acquirer is higher than the target at $5.93 \%$ and $4.74 \%$. The result from CPALL transaction illustrates the negative returns for the target in every window period while the bidder enjoys the abnormal returns in 3 different window periods, $[-3,+3][-5,+5]$ $[-11,+11]$. This result is similar to Jensen and Ruback, 1983 that target shareholders receive premium. According to Bashir et. Al, 2011, it supports the results of acquirers that gain in both 7 days and 11 days event window periods while the target experience loses in both windows. The results are comparable to the CPALL case, but the consequence of BJC shows only the shorter window gains. The outcomes from target perspective is only similar to the case of Makro but different in the case of BigC that has positive gains in both window periods. These phenomena reflect the investors' point of view towards the deal synergies compared to the price. In the BJC case, the implication is that both sides of the investors have a positive outlook on the deal. In contrast, Makro investors view the deal as distorting value merger with the cumulative negative returns in every window period.

The third examination is on the preference expanding strategy whether diversifying or concentrating is a better strategy from investor reactions. According to Cummins and Weiss, 2004, diversified mergers have superior value for acquirers while concentration creates gains for the target. Potential benefits of diversification are related to tax and debt capacity. For example, diversified firms can utilize tax saving by offsetting losses in some business units against gains in others. Comparing between CPALL case, the concentrating deal, and BJC case, wthe diversifying expansion, BJC case results in the higher cumulative returns in the 7 days and 11 days window period than CPALL case. Both window periods are good measures for the short-term prospect from investors. Therefore, diversifying is preferred by the investors on both target and acquirer.

On the other hand, accounting measures are used to assess the long-term performance to analyze three aspects from M\&A impacts. The accounting approach
can confirm a profitability strategy in M\&A, and examine the improvement in performance comparing to the premium paid recorded in the increase in assets by proving from the fact of historical performance of EBT over assets. The transaction of BJC causes the decline in performance less than the CPALL case. The EBT over assets ratios of BJC modern trade segment remain close to the average of BigC performance which is the pre-acquisition performance. However, CPALL performance has dropped significantly after the takeovers. This may be caused by the higher premium CPALL gives to the target but the plans to create earnings offsetting the premium are not as expected, resulting in the possibility of goodwill impairment. It implies that the bidder is over valuing the target. Hence, diversification seems to be the better strategy. This result is different from the findings of Berger and Ofek, 1995 that acquisitions in similar business increase value, but diversification strategies enervate the firm profitability due to overinvestment behaviors.

The final investigation examines the synergies from the M\&A deals revealing in margins ratios. The consequence from BJC modern trade segment is, on average, less than the prior EBT margins of BigC. However, the CPALL case reveals an interesting result that while the bidder profitability decreases, the target profitability increases. It may be due to the industry factors as results of BigC in the same period also increase. The decrease in the profitability ratios of bidders can be due to the accounting effect that leads to the increase in assets and the higher burdens of debt used to finance the transactions.

## 12. Recommendations

There are five main recommendations from this study. The first one is a limitation that this research focuses on only a transaction of BJC acquiring BigC which do not disclose the helicopter view of the M\&A perspective in Thailand. The extension in the study of other transactions in the market with various industry samples should be a good inference for the M\&A market in Thailand. The use of the industry transaction will allow the test of significance of the results in the statistical terms. Additionally, the information disclosed in Thailand is not detailed and reflects the actual situations such as the type of takeovers and sources of fund to support the transactions. The M\&A deals in Thailand mostly states the type of takeovers as friendly whereas in the developed countries there are various types of takeover disclosures. The sources of funds are commonly the bridge loans which are the short-term funding to guarantee in the bidding process. Long-term borrowings or capital injection from shareholders sources should be elaborated in detail. These two factors have significant impacts on the post-merger performance.

Secondly, the long-term performance evaluation by using the accounting measures should be extended to more than three years to capture any possible benefits generated from the mergers. However, due to the limited time period we have, the evaluation of only three years may not be adequate to deliberate the results of performance increase from takeover. Thirdly, there are other factors that impact the success of the M\&A. For example, the culture integration of post-merger can impact the performance and synergies creations. The disruptions from technology are the
second instance that can cause the failure of synergy plans. Moreover, the accounting measures should be based on either earnings that are not affected by the interest and D\&A or cash flow measures. The use of EBT has limitations in terms of the inclusion of accounting policy and approach of funding distorting the actual value creation. Assets can be calculated in many different ways to avoid the impact of inflating from accounting measurements. However, due to the limited information disclosed by BJC, this study used the EBT which absorbed the accounting policy and assets revaluation into consideration.

Thirdly, the stock price may be affected by other factors such as company news other than the announcement of mergers. Thus, the deep investigation in news and cause of the stock price movement should be considered. Stock measures are sensitive to market sentiment and emotions of investors. This should be aware in terms of analysis. Stock price is also unable to provide sources of gains from the M\&A. It only reveals the expectation of the markets reacting to the new information. This study is unable to differ between the real economic gains and the market inefficiency. It is possible that the takeover is caused by the inside information that the target company is under value. After taking over the target, the price moves up to its intrinsic value without any benefits caused by the M\&A transactions. For example, the case of Makro is ambiguous due to the trend of significant abnormal returns 19 days prior to the event date. Further studies on the company's other related news and financial situations should be conducted.

Fourthly, regulators relating to market efficiency should conduct further investigation on the root causes of the abnormal gains prior to the public announcement. It implies that Thai stock market may have asymmetric information among investors. Minority investors may experience unfairness in the stock market. It also affects the trust of foreign investors to invest in Thailand. Thus, there are some recommendations regarding this issue. The first one is the strict control of the working team, who has superior information, covering all levels in the company working on the deal. Secondly, regulators should establish good practical guidelines for corporations to follow in terms of the information revealing, for example limiting the number of people to know the announcement dates and limiting the trading of those people. Lastly, the regulators should trace and find the root cause of any deal that results in the significant abnormal returns.

Finally, in terms of the antitrust law, authorities should investigate the gain of profit after takeovers carefully to ensure that the company does not gain monopoly power from the acquisitions. This identification is difficult in Thailand due to the confusion of market shares calculation. The regulators should have a clear guideline and publicly announce market shares as developed countries usually performs.

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## 15. Appendixes

## BJC acquire BigC

## Key financial Statement of BigC \& BJC

Big C SuperCenter Before The Transaction
Key Financial Income Statements

| Millions Baht | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Revenue | 122,394 | 130,971 | 135,401 | 133,576 |
| Gross Profit | 26,374 | 30,481 | 31,782 | 30,402 |
| SG\&A | 18,577 | 20,936 | 21,793 | 21,335 |
| Operating Income | 7,797 | 9,545 | 9,989 | 9,067 |
| Net Income | 6,074 | 6,976 | 7,235 | 6,898 |

Source: Annual Reports

| Big C SuperCenter Before The Transaction |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Key Financial Statements of positions |  |  |  |  |
| Millions Baht | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ |  |  |
| Assets |  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ |  |
| Total Receivables | 4,051 | 4,750 | 4,170 | 2,353 |
| Inventory | 9,196 | 9,535 | 11,552 | 10,918 |
| Total Current Assets | 22,411 | 21,782 | 27,314 | 15,951 |
| Net Property, Plant \& Equipment | 38,654 | 42,479 | 42,230 | 43,039 |
| Total Assets | $\mathbf{9 4 , 1 6 3}$ | $\mathbf{9 7 , 1 6 4}$ | $\mathbf{1 0 2 , 7 7 8}$ | $\mathbf{9 2 , 8 6 2}$ |
| Liabilities and Equity |  |  |  |  |
| Accounts Payable | 22,823 | 22,794 | 24,546 | 22,801 |
| Total Current Liabilities | 36,980 | 37,156 | 42,102 | 34,819 |
| Total Liabilities | $\mathbf{6 2 , 2 7 6}$ | $\mathbf{6 0 , 1 2 6}$ | $\mathbf{6 0 , 6 3 2}$ | $\mathbf{4 6 , 1 9 1}$ |
| Total Debt | 29,262 | 26,580 | 24,898 | 12,213 |
| Net Debt | 20,482 | 19,406 | 13,484 | 9,781 |
| Total Equity | $\mathbf{3 1 , 8 8 7}$ | $\mathbf{3 7 , 0 3 8}$ | $\mathbf{4 2 , 1 4 7}$ | $\mathbf{4 6 , 6 7 1}$ |

Source: Annual Reports

## Details of Event study BigC \& BJC

OLS Model BJC

| Regression Statistics |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Multiple R | 0.40 |  |  |  |  |
| R Square | 0.16 |  |  |  |  |
| Adjusted R Squ | 0.16 |  |  |  |  |
| Standard Error | 0.02 |  |  |  |  |
| Observations | 239 |  |  |  |  |
| ANOVA |  |  |  |  |  |
|  | $d f$ | SS | MS | $F$ | Significance F |
| Regression | 1 | 0.01 | 0.01 | 45.97 | 0.00 |
| Residual | 237 | 0.07 | 0.00 |  |  |
| Total | 238 | 0.09 |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | $P$-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intercept | 0.00 | 0.00 | 0.08 | 0.93 | 0.00 | 0.00 | 0.00 | 0.00 |
| X Variable 1 | 0.84 | 0.12 | 6.78 | 0.00 | 0.60 | 1.08 | 0.60 | 1.08 |

Source: S\&P CapitalIQ

OLS BigC

| Regression Statistics |  |
| :--- | :---: |
| Multiple R | 0.26 |
| R Square | 0.07 |
| Adjusted R Squa | 0.06 |
| Standard Error | 0.02 |
| Observations | 239 |


|  | df | SS | MS | $F$ | Significance F |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression | 1 | 0.01 | 0.01 | 17.46 | 0.00 |  |  |  |
| Residual | 237 | 0.07 | 0.00 |  |  |  |  |  |
| Total | 238 | 0.07 |  |  |  |  |  |  |
|  | Coefficients | Standard Error | $t$ Stat | $P$-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| Intercept | 0.00 | 0.00 | 0.32 | 0.75 | 0.00 | 0.00 | 0.00 | 0.00 |
| X Variable 1 | 0.51 | 0.12 | 4.18 | 0.00 | 0.27 | 0.74 | 0.27 | 0.74 |

Source: S\&P CapitalIQ
Details of Accounting Measures BigC \& BJC

| Millions Baht | Transaction |  | Peers - Benchmark |  |  |  |
| :---: | :--- | :--- | ---: | ---: | ---: | ---: |
| Revenues | BigC | BJC-Moden trade | CPALL | MAKRO | HMPRO | COL |
| 2013 | 126,922 |  | 272,286 | 129,087 | 41,005 | 8,685 |
| 2014 | 131,230 |  | 357,766 | 141,828 | 49,156 | 9,378 |
| 2015 | 129,407 |  | 391,817 | 155,217 | 53,990 | 10,244 |
| 2016 | 117,341 |  | 434,712 | 172,093 | 58,753 | 11,138 |
| 2017 |  | 221,961 | 471,069 | 185,804 | 61,785 | 11,517 |
| 2018 |  | 269,386 | 508,212 | 191,997 | 63,926 | 10,325 |
| 2019 |  | 272,475 | 550,901 | 209,772 | 65,253 | 10,535 |


| Millions Baht |  | Transaction |  |  |  |  |  |  | Peers - Benchmark |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EBT | BigC | BJC-Moden trade | CPALL | MAKRO | HMPRO | COL |  |  |  |  |  |  |
| 2013 | 6,976 |  | 12,884 | 5,363 | 3,857 | 525 |  |  |  |  |  |  |
| 2014 | 7,235 | 12,652 | 6,161 | 4,151 | 551 |  |  |  |  |  |  |  |
| 2015 | 6,898 |  | 16,930 | 6,825 | 4,417 | 492 |  |  |  |  |  |  |
| 2016 | 6,409 | 7,319 | 23,159 | 6,762 | 5,095 | 486 |  |  |  |  |  |  |
| 2017 |  | 7,508 | 25,152 | 7,706 | 5,987 | 624 |  |  |  |  |  |  |
| 2018 |  | 8,098 | 26,764 | 7,895 | 7,604 | 953 |  |  |  |  |  |  |
| 2019 |  |  |  |  |  |  |  |  |  |  |  |  |


| Millions Baht |  | Peers - Benchmark |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Assets | BigC | BJC-Moden trade | CPALL | MAKRO | HMPRO | COL |
| 2013 | 97,164 |  | 304,008 | 36,104 | 35,942 | 6,961 |
| 2014 | 102,778 | 326,410 | 43,666 | 44,313 | 7,354 |  |
| 2015 | 92,862 |  | 329,083 | 47,910 | 46,991 | 7,895 |
| 2016 | 93,645 | 103,962 | 360,299 | 58,976 | 50,949 | 8,862 |
| 2017 |  | 109,847 | 373,742 | 62,065 | 54,811 | 9,239 |
| 2018 |  | 111,389 | 375,617 | 62,641 | 52,049 | 9,797 |

Source: Annual Reports

| Big C SuperCenter Before The Transaction Key Financial Statements of positions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2012 | 2013 | 2014 | 2015 |
| Assets |  |  |  |  |
| Total Receivables | 4,051 | 4,750 | 4,170 | 2,353 |
| Inventory | 9,196 | 9,535 | 11,552 | 10,918 |
| Total Current Assets | 22,411 | 21,782 | 27,314 | 15,951 |
| Net Property, Plant \& Equipment | 38,654 | 42,479 | 42,230 | 43,039 |
| Total Assets | 94,163 | 97,164 | 102,778 | 92,862 |
| Liabilities and Equity |  |  |  |  |
| Accounts Payable | 22,823 | 22,794 | 24,546 | 22,801 |
| Total Current Liabilities | 36,980 | 37,156 | 42,102 | 34,819 |
| Total Liabilities | 62,276 | 60,126 | 60,632 | 46,191 |
| Total Debt | 29,262 | 26,580 | 24,898 | 12,213 |
| Net Debt | 20,482 | +19,406 | 13,484 | 9,781 |
| Total Equity | 31,887 | 37,038 | 42,147 | 46,671 |

Source: Annual Reports

## CPALL and Makro Transaction

## Company profile

CP ALL Public Company Limited, together with its subsidiaries, operates and franchises convenience stores under the 7-Eleven name to other retailers primarily in Thailand. It operates through three segments: Convenience Stores, Cash and Carry, and Other. The company is involved in the manufacture and sale of convenience and frozen foods, and bakery products; sale and maintenance of retail equipment; information technology, as well as marketing and advertising activities; provision of research and development services; and cash and carry and e-commerce business, as well as operates as a life and accident insurance broker. It also distributes commercial cards and tickets, catalog merchandises, and equipment for retailing and software development; and offers bill payment collection, information technology, logistics, smart purse cards, investment, educational institution, human resources development, and training and business seminar services, as well as healthcare and medical specialist's consultation services. As of December 31, 2019, CP ALL Public Company Limited operated 11,712 stores. The company was formerly known as C.P. Seven Eleven Public Company Limited and changed its name to CP ALL Public Company Limited in 2007. CP ALL Public Company Limited was founded in 1988 and is headquartered in Bangkok, Thailand.

Siam Makro Public Company Limited operates cash and carry trade centers under the Makro name in Thailand. The company's trade centers sells food and nonfood products to registered members, including small and medium size businesses, retailers, caterers, professional sectors, and institutions. It also imports, exports, trades
in, and distributes food products; and provides freight, delivery, rental, and storage services. As of December 31, 2018, it operated 122 Makro stores and 7 frozen shops. The company was founded in 1988 and is headquartered in Bangkok, Thailand. Siam Makro Public Company Limited is a subsidiary of CP ALL Public Company Limited.

## Deal details CPALL acquired Makro

CPALL signed the agreement to acquire an additional $64.35 \%$ stake in MAKRO from Shv Nederland B.v. and others for approximately THB 121 billion on April 23, 2013. CP ALL planed to acquire 154.4 million shares of Siam Makro Public Company for THB 787 per share. The transaction will be funded from the cash flows from the operations and credit facilities support from financial institutions by bridge loan of THB 180 billion for acquisition. Frank \& Harris, 1989 pointed out that cash acquisition shows higher returns than equity or mixed sources. This can be explained by the signaling theory that equity announcement may imply the overvalued stock price of bidding firm. Comparing with the transaction of BJC, CPALL should have high returns due to the less possibility of dilution effects to shareholder by using some portion of cash from operations. The transaction is disclosed as friendly similarly to BJC takeovers. In 2013, the ownership of CP in CPALL is totally $43.8 \%$ breaking into $32.5 \%$ by CPF subsidiaries (hereafter, CPF) and $11.3 \%$ of Charoen Pokphand Group (CP Group). The concentration of ownership can create agency problem causing the managers to overthinking in the inyestment opportunity and forego the interesting ones. On the other hand, the less portions of ownership can create the short-sight decision making strategy. According to Agarwal \& Mandelker, 1987, the concentration of ownership in bidding firms yields positive returns. Therefore, by considering this aspect, BJC has higher percentages of ownership during the time of engagement implying that BJC should generate higher positive returns more than CPALL transaction. The conflicting results in terms of ownerships and source of funded will be evaluated in this paper using accounting measures.

Key Financial Statements CPALL Makro

| Key Financial Income Statements CPALL |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Total Revenue | 140,437 | 161,259 | 197,195 | 284,230 | 370,749 | 405,735 | 451,632 | 489,165 | 526,855 | 570,712 |
| Gross Profit | 39,041 | 44,396 | 57,104 | 73,573 | 89,306 | 99,411 | 112,111 | 123,341 | 132,223 | 144,649 |
| SG\&A | 30,050 | 34,012 | 43,736 | 58,384 | 68,750 | 74,096 | 83,816 | 92,033 | 100,195 | 111,562 |
| Operating Income | 8,991 | 10,384 | 13,368 | 15,189 | 20,556 | 25,315 | 28,295 | 31,309 | 32,028 | 33,087 |
| Net Income | 6,663 | 8,008 | 11,049 | 10,503 | 10,200 | 13,682 | 16,677 | 19,908 | 20,930 | 22,343 |
| Key Financial Balance Sheets CPALL |  |  |  |  |  |  |  |  |  |  |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Total Receivables | 1,706 | 1,363 | 2,899 | 4,525 | 5,980 | 5,696 | 7,659 | 8,313 | 9,446 | 9,447 |
| Inventory | 6,518 | 8,642 | 9,148 | 19,916 | 22,167 | 25,072 | 26,743 | 27,430 | 29,570 | 31,538 |
| Total Current Assets | 30,713 | 36,404 | 48,854 | 53,963 | 64,684 | 56,973 | 69,899 | 66,573 | 74,994 | 71,923 |
| Net Property, Plant \& Equipment | 14,525 | 14,994 | 18,094 | 71,273 | 80,201 | 89,447 | 99,127 | 106,394 | 111,287 | 116,082 |
| Total Assets | 47,904 | 55,341 | 72,168 | 304,008 | 326,410 | 329,083 | 352,268 | 360,299 | 373,742 | 375,617 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | 21,613 | 24,393 | 32,580 | 54,734 | 59,312 | 62,624 | 66,959 | 74,742 | 78,790 | 78,550 |
| Total Current Liabilities | 27,369 | 30,479 | 41,025 | 200,798 | 92,015 | 101,131 | 113,818 | 112,107 | 123,752 | 112,917 |
| Total Liabilities | 29,946 | 33,642 | 44,812 | 271,037 | 291,352 | 287,407 | 292,665 | 280,070 | 273,923 | 267,250 |
| Total Debt | - | 2 | - | 185,337 | 198,480 | 189,486 | 189,106 | 167,038 | 154,263 | 145,705 |
| Net Debt | 20,151 | 24,093 | 35,056 | 159,654 | 165,044 | 166,566 | 154,287 | 136,774 | 118,773 | 115,185 |
| Total Equity | 17,958 | 21,699 | 27,355 | 32,970 | 35,058 | 41,676 | 59,603 | 80,229 | 99,819 | 108,368 |


| Key Financial Income Statements Makro |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Total Revenue | 88,651 | 99,628 | 114,891 | 129,644 | 141,828 | 155,217 | 172,093 | 185,804 | 191,997 | 209,772 |
| Gross Profit | 8,503 | 10,226 | 12,130 | 13,971 | 15,057 | 17,280 | 18,370 | 21,452 | 22,358 | 24,760 |
| SG\&A | 5,641 | 6,076 | 7,419 | 8,598 | 9,386 | 10,930 | 12,026 | 14,347 | 15,481 | 17,410 |
| Operating Income | 2,862 | 4,150 | 4,711 | 5,373 | 6,290 | 7,043 | 7,033 | 8,044 | 7,780 | 8,185 |
| Net Income | 1,881 | 2,604 | 3,534 | 4,299 | 4,922 | 5,378 | 5,413 | 6,178 | 5,942 | 6,245 |
| Key Financial Balance Sheets Makro |  |  |  |  |  |  |  |  |  |  |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Total Receivables | 886 | 970 | 1,245 | 1,456 | 1,906 | 1,797 | 2,400 | 2,890 | 3,405 | 3,583 |
| Inventory | 5,898 | 7,212 | 7,276 | 9,792 | 10,628 | 12,954 | 13,485 | 13,043 | 14,361 | 14,774 |
| Total Current Assets | 12,227 | 14,585 | 14,688 | 16,436 | 17,406 | 17,326 | 18,529 | 20,413 | 22,999 | 23,333 |
| Net Property, Plant \& Equipment | 12,406 | 14,824 | 16,499 | 18,098 | 23,655 | 27,039 | 30,319 | 31,305 | 31,553 | 31,579 |
| Total Assets | 25,492 | 30,319 | 32,291 | 36,104 | 43,666 | 47,910 | 52,859 | 58,976 | 62,065 | 62,641 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | 12,812 | 15,596 | 15,728 | 18,177 | 20,629 | 22,164 | 24,458 | 26,120 | 25,178 | 26,425 |
| Total Current Liabilities | 15,949 | 20,249 | 21,001 | 24,540 | 27,975 | 28,684 | 33,704 | 37,118 | 34,094 | 32,749 |
| Total Liabilities | 16,316 | 20,639 | 21,428 | 25,083 | 30,879 | 33,703 | 37,118 | 40,965 | 42,809 | 41,907 |
| Total Debt | 1,355 | 2,202 | 2,228 | 3,360 | 5,765 | 7,219 | 8,269 | 9,156 | 11,283 | 8,487 |
| Net Debt | - 3,939 | 4,087 | 3,828 | 1,651 | 1,201 | 4,990 | 5,718 | 4,793 | 6,188 | 3,644 |
| Total Equity | 9,176 | -9,681 | 10,863 | 11,021 | 12,787 | 14,207 | 15,742 | 18,011 | 19,257 | 20,734 |

## Source: Annual Reports

Details of Even Study CPALL\& Makro

## OLS- CPALL 2013

| Regression Statistics |  |
| :--- | :---: |
| Multiple R | 0.44 |
| R Square | 0.20 |
| Adjusted R Square | 0.19 |
| Standard Error | 0.02 |
| Observations | 239 |


| ANOVA |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
|  | $d f$ |  | SS | MS | F | Significance $F$ |
| Regression | 1 | 0.01 | 0.01 | 57.79 | 0.00 |  |
| Residual | 237 | 0.06 | 0.00 |  |  |  |
| Total | 238 | 0.08 |  |  |  |  |


|  | Coefficients Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% Upper 95.0\% |  |  |
| :--- | :---: | :---: | :---: | :---: | ---: | :---: | ---: | ---: |
| Intercept | 0.00 | 0.00 | 0.38 | 0.70 | 0.00 | 0.00 | 0.00 | 0.00 |
| X Variable 1 | 1.00 | 0.13 | 7.60 | 0.00 | 0.74 | 1.26 | 0.74 | 1.26 |

## OLS- Makro 2013

| Regression Statistics |  |
| :--- | ---: |
| Multiple R | 0.42 |
| R Square | 0.18 |
| Adjusted R Square | 0.17 |
| Standard Error | 0.02 |
| Observations | 239 |


| ANOVA | df |  | SS | MS | $F$ |
| :--- | ---: | ---: | ---: | :---: | ---: |
|  | Significance $F$ |  |  |  |  |
| Regression | 1 |  | 0.02 | 0.02 | 50.83 |
| Residual | 237 | 0.09 | 0.00 |  | 0.00 |
| Total | 238 | 0.11 |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | $P$-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intercept | 0.00 | 0.00 | 0.29 | 0.77 | 0.00 | 0.00 | 0.0 | 0.00 |
| X Variable 1 | 1.15 | 0.16 | 7.13 | 0.00 | 0.83 | 1.47 | 0.83 | 1.47 |

OLS - CPALL 2016

| Regression Statistics |  |
| :--- | :---: |
| Multiple R | 0.12 |
| R Square | 0.02 |
| Adjusted R | 0.01 |
| Standard E | 0.02 |
| Observatic | 239 |


| ANOVA |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $d f$ |  | SS | MS | F |
| Regressior | 1 | 0.00 | 0.00 | 3.64 | 0.06 |
| Residual | 237 | 0.06 | 0.00 |  |  |
| Total | 238 | 0.06 |  |  |  |


|  | Coefficients | Standard Error | $t$ Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |
| :--- | :---: | :---: | :---: | :---: | ---: | ---: | ---: | ---: |
| Intercept | 0.00 | 0.00 | 0.15 | 0.88 | 0.00 | 0.00 | 0.00 | 0.00 |
| X Variable | 0.21 | 0.11 | 1.91 | $0.06-$ | 0.01 | 0.43 | 0.01 | 0.43 |

OLS - Makro 2016

| Regression Statistics |  |
| :--- | :---: |
| Multiple R | 0.05 |
| R Square | 0.00 |
| Adjusted R Square - | 0.00 |
| Standard Error | 0.01 |
| Observations | 239 |


| ANOVA |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $d f$ |  | MS | F | Significance $F$ |  |
| Regression | 1 | 0.00 | 0.00 | 0.53 | 0.47 |  |
| Residual | 237 | 0.03 | 0.00 |  |  |  |
| Total | 238 | 0.03 |  |  |  |  |


|  | Coefficients | Standard Error | t Stat | P-value | Lower 95\% | Upper 95\% | Lower 95.0\% | Upper 95.0\% |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Intercept | - | 0.00 | 0.00 | 0.23 | 0.82 | 0.00 | 0.00 | 0.0 | 0.00 |
| X Variable 1 | 0.06 | 0.08 | 0.73 | 0.47 | 0.10 | 0.22 | 0.10 | 0.22 |  |

## Source: S\&P CapitalIQ

Details of Accounting Measures CPALL \& Makro

| Millions Baht |  | Transaction |  | Peers - Benchmark |  |  |
| :---: | :---: | ---: | ---: | ---: | ---: | :---: |
| Revenues | CPALL | MAKRO | BigC | COL | HMPRO |  |
| 2010 | 134,954 | 88,188 | 74,059 |  | 24,840 |  |
| 2011 | 155,360 | 99,102 | 109,548 | 5,780 | 29,177 |  |
| 2012 | 188,702 | 114,333 | 120,062 | 6,786 | 35,435 |  |
| 2013 | 272,286 | 129,087 | 126,922 | 8,685 | 41,005 |  |
| 2014 | 357,766 | 141,828 | 131,230 | 9,378 | 49,156 |  |
| 2015 | 391,817 | 155,217 | 129,407 | 10,244 | 53,990 |  |
| 2016 | 434,712 | 172,093 | 117,341 | 11,138 | 58,753 |  |


| Millions Baht | Transaction |  | Peers - Benchmark |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | CPALL | MAKRO | BigC | COL | HMPRO |
| 2010 | 9,224 | 2,840 | 3,972 |  | 2,303 |
| 2011 | 11,051 | 4,128 | 6,417 | 233 | 2,927 |
| 2012 | 14,139 | 4,672 | 6,502 | 379 | 3,483 |
| 2013 | 12,884 | 5,363 | 8,492 | 525 | 3,857 |
| 2014 | 12,652 | 6,161 | 9,012 | 551 | 4,151 |
| 2015 | 16,930 | 6,825 | 8,390 | 492 | 4,417 |
| 2016 | 20,159 | 6,762 | 7,775 | 486 | 5,095 |


| Millions Baht |  | Transaction |  | Peers - Benchmark |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Assets | CPALL | MAKRO |  | BigC |  |  |
| 2010 | 47,904 | 25,492 | 39,533 |  | 16,592 |  |
| 2011 | 55,341 | 30,319 | 90,726 | 2,881 | 20,678 |  |
| 2012 | 72,168 | 32,291 | 94,163 | 6,405 | 25,868 |  |
| 2013 | 304,008 | 36,104 | 97,164 | 6,961 | 35,942 |  |
| 2014 | 326,410 | 43,666 | 102,778 | 7,354 | 44,313 |  |
| 2015 | 329,083 | 47,910 | 92,862 | 7,895 | 46,991 |  |
| 2016 | 352,268 | 52,859 | 93,645 | 8,321 | 51,746 |  |

## Source: Annual Reports

Other comparable company details

## Key Financial Statements HMPRO

| Key Financial Income Statements HMPRO |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Total Revenue | 25,915 | 30,502 | 36,969 | 42,725 | 51,209 | 56,243 | 61,144 | 64,234 | 66,050 | 67,424 |
| Gross Profit | 7,863 | 9,428 | 11,410 | 13,379 | 15,736 | 17,243 | 18,739 | 20,185 | 19,293 | 20,125 |
| SG\&A | 5,409 | 6,306 | 7,756 | 9,196 | 11,058 | 12,260 | 13,129 | 13,746 | 11,927 | 12,098 |
| Operating Income | 2,453 | 3,123 | 3,653 | 4,183 | 4,677 | 4,984 | 5,611 | 6,439 | 7,366 | 8,027 |
| Net Income | 1,638 | 2,005 | 2,671 | 3,068 | 3,313 | 3,499 | 4,125 | 4,886 | 5,613 | 6,177 |
| Margin Analysis |  |  |  |  |  |  |  |  |  |  |
| Gross Margin \% | 30.3\% | 30.9\% | 30.9\% | 31.3\% | 30.7\% | 30.7\% | 30.6\% | 31.4\% | 29.2\% | 29.8\% |
| SG\&A Margin \% | 20.9\% | 20.7\% | 21.0\% | 21.5\% | 21.6\% | 21.8\% | 21.5\% | 21.4\% | 18.1\% | 17.9\% |
| EBITDA Margin \% | 12.7\% | 13.5\% | 13.2\% | 13.6\% | 13.5\% | 13.6\% | 13.9\% | 14.7\% | 15.6\% | 16.2\% |
| EBIT Margin \% | 9.5\% | 10.2\% | 9.9\% | 9.8\% | 9.1\% | 8.9\% | 9.2\% | 10.0\% | 11.2\% | 11.9\% |
| Net Income Margin \% | 6.3\% | 6.6\% | 7.2\% | 7.2\% | 6.5\% | 6.2\% | 6.7\% | 7.6\% | 8.5\% | 9.2\% |


| Key Financial Balance Sheets HMPRO |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Total Receivables | 662 | 986 | 1,316 | 1,589 | 2,013 | 2,045 | 2,318 | 2,192 | 2,343 | 2,232 |
| Inventory | 3,714 | 4,382 | 5,353 | 6,506 | 8,031 | 8,365 | 9,672 | 10,343 | 10,245 | 10,421 |
| Total Current Assets | 5,889 | 7,455 | 8,132 | 9,221 | 12,791 | 13,367 | 15,900 | 15,242 | 19,006 | 15,690 |
| Net Property, Plant \& Equipment | 8,514 | 10,812 | 14,847 | 23,235 | 26,352 | 27,655 | 29,540 | 29,422 | 29,327 | 29,637 |
| Total Assets | 16,592 | 20,678 | 25,868 | 35,942 | 44,313 | 46,991 | 51,746 | 50,949 | 54,811 | 52,049 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |  |  |
| Accounts Payable | 4,937 | (2) 5,945 | 6,698 | 8,644 | 9,657 | 10,860 | 11,895 | 11,901 | 12,151 | 11,716 |
| Total Current Liabilities | 7,634 | 9,116 | 11,588 | 14,331 | 16,777 | 19,464 | 22,491 | 20,378 | 23,651 | 22,289 |
| Total Liabilities | 10,354 | 12,557 | 15,941 | 23,225 | - 28,611 | 30,088 | 34,256 | 32,315 | 34,897 | 30,911 |
| Total Debt | 2,742 | 3,012 | 5,523 | 9,787 | -13,876 | 14,377 | 16,875 | 15,063 | 17,262 | 13,388 |
| Net Debt | 1,324 | 1,035 | 4,232 | 8,980 | 11,441 | 11,679 | 13,155 | 12,558 | 11,024 | 10,528 |
| Total Equity | 6,238 | 8,121 | 9,927 | 12,716 | 15,702 | 16,903 | 17,490 | 18,635 | 19,914 | 21,138 |


| Key Financial Balance Sheets HMPRO |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Profitability <br> Return on Assets \% <br> Return on Equity \% | $\begin{aligned} & 10.1 \% \\ & 28.6 \% \end{aligned}$ | $\begin{aligned} & 10.5 \% \\ & 27.9 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} 9.8 \% \\ 29.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 8.5 \% \\ 27.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 7.3 \% \\ 23.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 6.8 \% \\ 21.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 7.1 \% \\ 24.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 7.8 \% \\ 27.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 8.7 \% \\ 29.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 9.4 \% \\ 30.1 \% \\ \hline \end{array}$ |
| Asset Turnover <br> Total Asset Turnover Fixed Asset Turnover | $\begin{aligned} & 1.7 \mathrm{x} \\ & 3.0 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.6 x \\ & 3.2 x \end{aligned}$ | $\begin{aligned} & 1.6 x \\ & 2.9 x \\ & \hline \end{aligned}$ | $\begin{aligned} & 1.4 \mathrm{x} \\ & 2.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.1 \mathrm{x} \\ & \hline \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.1 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.2 \mathrm{x} \end{aligned}$ | $\begin{aligned} & 1.2 \mathrm{x} \\ & 2.2 \mathrm{x} \\ & \hline \end{aligned}$ | $\begin{aligned} & 1.3 \mathrm{x} \\ & 2.3 \mathrm{x} \end{aligned}$ |
| Short Term Liquidity <br> Current Ratio <br> Avg. Days Sales Out. <br> Avg. Days Inventory Out. <br> Avg. Days Payable Out. <br> Avg. Cash Conversion Cycle | $\begin{array}{r} 0.8 \mathrm{x} \\ 2.3 \\ 66.9 \\ 88.6 \\ 19.4 \end{array}$ | 0.8 x 2.4 70.1 91.3 18.8 | $\begin{gathered} 0.7 \mathrm{x} \\ 2.7 \\ 69.7 \\ 87.2 \\ 14.8 \\ \hline \end{gathered}$ | $\begin{array}{r} 0.6 \mathrm{x} \\ 2.9 \\ 73.7 \\ 91.8 \\ 15.2 \\ \hline \end{array}$ | 0.8 x 2.2 74.8 90.3 13.3 | $\begin{array}{r} 0.7 \mathrm{x} \\ 1.9 \\ 76.7 \\ 95.2 \\ 16.6 \\ \hline \end{array}$ | $\begin{gathered} 0.7 \mathrm{x} \\ 2.0 \\ 77.8 \\ 95.3 \\ 15.4 \end{gathered}$ | $\begin{array}{r} 0.7 \mathrm{x} \\ 1.5 \\ 82.9 \\ 97.1 \\ 12.7 \\ \hline \end{array}$ | $\begin{array}{r} 0.8 \mathrm{x} \\ 1.3 \\ 80.4 \\ 94.1 \\ 12.4 \\ \hline \end{array}$ | $\begin{array}{r} 0.7 \mathrm{x} \\ 1.4 \\ 79.7 \\ 91.7 \\ 10.6 \\ \hline \end{array}$ |
| Long Term Solvency <br> Total Debt/Equity Total Liabilities/Total Assets EBIT / Interest Exp. | $\begin{array}{r} 43.9 \% \\ 62.4 \% \\ 23.7 \mathrm{x} \\ \hline \end{array}$ | $37.1 \%$ 60.7\% 26.6x | 55.6\% <br> 61.6\% <br> 25.0x | $\begin{array}{r} 77.0 \% \\ 64.6 \% \\ 15.1 \mathrm{x} \end{array}$ | $\begin{array}{r} 88.4 \% \\ 64.6 \% \\ 10.0 \mathrm{x} \end{array}$ | $\begin{array}{r} 85.1 \% \\ 64.0 \% \\ 9.2 \mathrm{x} \end{array}$ | $\begin{array}{r} 96.5 \% \\ 66.2 \% \\ 11.1 \mathrm{x} \end{array}$ | $\begin{array}{r} 80.8 \% \\ 63.4 \% \\ 14.4 \mathrm{x} \end{array}$ | $\begin{array}{r} 86.7 \% \\ 63.7 \% \\ 18.4 \mathrm{x} \\ \hline \end{array}$ | $\begin{array}{r} 63.3 \% \\ 59.4 \% \\ 19.8 \mathrm{x} \end{array}$ |

Source: Annual Reports

## Key Financial Statements COL

| Key Financial Balance Sheets COL |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Profitability |  |  |  |  |  |  |  |  |  |
| Return on Assets \% | NA | 5.0\% | 4.8\% | 4.7\% | 4.0\% | 4.0\% | 5.1\% | 6.2\% | 6.2\% |
| Return on Equity \% | NA | 9.8\% | 9.3\% | 9.3\% | 8.0\% | 7.6\% | 9.0\% | 12.1\% | 12.0\% |
| Asset Turnover |  |  |  |  |  |  |  |  |  |
| Total Asset Turnover | NA | 1.5x | 1.4 x | 1.4 x | 1.4 x | 1.5 x | 1.4 x | 1.2 x | 1.2 x |
| Fixed Asset Turnover | NA | 16.7 x | 14.2 x | 13.6x | 14.2x | 10.0 x | 7.5x | 6.6x | 6.7 x |
| Short Term Liquidity |  |  |  |  |  |  |  |  |  |
| Current Ratio | 1.5x | 1.2x | 1.2x | 1.3 x | 1.3x | 1.1x | 1.2x | 1.4 x | 1.5x |
| Avg. Days Sales Out. | NA | 12.9 | 11.1 | 10.4 | 10.5 | 10.9 | 11.5 | 13.8 | 13.9 |
| Avg. Days Inventory Out. | NA | 75.8 | 74.5 | 76.3 | 76.0 | 75.0 | 77.6 | 102.0 | 112.2 |
| Avg. Days Payable Out. | NA | 94.6 | 97.1 | 97.2 | 97.4 | 97.8 | 98.6 | 114.8 | 112.8 |
| Avg. Cash Conversion Cycle | NA | 5.9 | 11.6 | 10.5 | 10.9 | 11.9 | 9.5 | 1.0 | 13.3 |
| Long Term Solvency |  |  |  |  |  |  |  |  |  |
| Total Debt/Equity | 8.0\% | 0.1\% | NA | NA | NA | NA | NA | 0.1\% | NA |
| Total Liabilities/Total Assets | 54.3\% | 33.8\% | 34.4\% | $34.0 \%$ | 35.8\% | 36.5\% | 34.6\% | $32.3 \%$ | 32.0\% |
| EBIT / Interest Exp. | 41.5 x | 92.9x | NA | NA | NA | NA | NA | NA | NA |

Remark: NA stand for not applicable or the information is not materistic

| Key Financial Balance Sheets COL |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions Baht | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Assets |  |  |  |  |  |  |  |  |  |
| Total Receivables | 1,048 | 398 | 572 | 556 | 582 | 680 | 783 | 960 | 1,060 |
| Inventory | 871 | 1,266 | 1,411 | 1,531 | 1,631 | 1,711 | 1,823 | 2,027 | 2,265 |
| Total Current Assets | 2,298 | 2,393 | 2,799 | 3,127 | 3,625 | 3,123 | 3,591 | 3,957 | 4,499 |
| Net Property, Plant \& Equipment | 284 | 564 | 711 | 735 | 787 | 1,560 | 1,680 | 1,701 | 1,656 |
| Total Assets | 2,881 | 6,405 | 6,961 | 7,354 | 7,895 | 8,321 | 8,862 | 9,239 | 9,797 |
| Liabilities and Equity |  |  |  |  |  |  |  |  |  |
| Accounts Payable | 1,152 | 1,719 | 1,850 | 1,963 | 2,141 | 2,259 | 2,293 | 2,167 | 2,293 |
| Total Current Liabilities | 1,545 | 2,079 | 2,311 | 2,421 | 2,736 | 2,946 | 2,967 | 2,857 | 2,949 |
| Total Liabilities | 1,565 | 2,167 | 2,394 | 2,503 | 2,825 | 3,041 | 3,066 | 2,983 | 3,137 |
| Total Debt | 105 | 5 | - | - | - | - | - | 9 | - |
| Net Debt | 272 | 717 | 813 | 1,029 | 1,403 | 672 | 938 | 912 | 1,070 |
| Total Equity | -1,316 | 4,239 | 4,567 | 4,851 | 5,071 | 5,280 | 5,796 | 6,256 | 6,660 |
|  |  |  |  |  |  |  |  |  |  |
| Key Financial Income Statements COL |  |  |  |  |  |  |  |  |  |
| Millions Baht | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| Total Revenue | 6,081 | 7,089 | 9,083 | 9,866 | 10,816 | 11,764 | 12,204 | 11,071 | 11,312 |
| Gross Profit | 1,648 | 1,931 | 2,523 | 2,831 | 3,225 | 3,609 | 3,892 | 4,183 | 4,333 |
| SG\&A | -1,417 | 1,623 | 2,046 | 2,342 | 2,741 | 3,085 | 3,192 | 3,291 | 3,388 |
| Operating Income | 234 | 368 | 515 | 542 | 483 | 523 | 699 | 892 | 944 |
| Net Income | 121 | 272 | 409 | 439 | 394 | 384 | 502 | 733 | 762 |
| Margin Analysis |  |  |  |  |  |  |  |  |  |
| Gross Margin \% | 27.1\% | 27.2\% | 27.8\% | 28.7\% | 29.8\% | 30.7\% | 31.9\% | 37.8\% | 38.3\% |
| SG\&A Margin \% | 23.3\% | 22.9\% | 22.5\% | 23.7\% | 25.3\% | 26.2\% | 26.2\% | 29.7\% | 30.0\% |
| EBITDA Margin \% | 5.5\% | 7.0\% | 7.7\% | 7.7\% | 6.6\% | 6.7\% | 7.9\% | 10.7\% | 11.2\% |
| EBIT Margin \% | 3.9\% | 5.2\% | 5.7\% | 5.5\% | 4.5\% | 4.4\% | 5.7\% | 8.1\% | 8.3\% |
| Net Income Margin \% | 2.0\% | 3.8\% | 4.5\% | 4.5\% | 3.6\% | 3.3\% | 4.1\% | 6.6\% | 6.7\% |

Source: Annual Reports

Abnormal return Calculation

## Abnormal return BJC

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -267 | Jan-06-2015 | -0.38\% | -1.84\% | 2.02\% | -2.40\% | 0.00\% | -1.84\% |
| -266 | Jan-07-2015 | 1.57\% | 2.50\% | 2.01\% | -0.44\% | 1.64\% | 0.86\% |
| -265 | Jan-08-2015 | 1.39\% | 1.22\% | 2.00\% | -0.61\% | 1.49\% | -0.27\% |
| -264 | Jan-09-2015 | 0.51\% | -0.60\% | 2.00\% | -1.49\% | 0.75\% | -1.35\% |
| -263 | Jan-12-2015 | 0.12\% | -1.21\% | 2.00\% | -1.88\% | 0.42\% | -1.63\% |
| -262 | Jan-13-2015 | 0.25\% | -1.84\% | 1.99\% | -1.74\% | 0.53\% | -2.37\% |
| -261 | Jan-14-2015 | -0.76\% | -2.50\% | 1.98\% | -2.75\% | -0.32\% | -2.18\% |
| -260 | Jan-15-2015 | 0.01\% | 0.64\% | 1.98\% | -1.97\% | 0.33\% | 0.32\% |
| -259 | Jan-16-2015 | -0.37\% | -0.64\% | 1.98\% | -2.35\% | 0.01\% | -0.64\% |
| -258 | Jan-19-2015 | 1.16\% | 1.92\% | 1.98\% | -0.82\% | 1.29\% | 0.63\% |
| -257 | Jan-20-2015 | -0.02\% | -1.89\% | 1.98\% | -1.99\% | 0.30\% | -2.19\% |
| -256 | Jan-21-2015 | 0.15\% | 0.00\% | 1.98\% | -1.83\% | 0.44\% | -0.44\% |
| -255 | Jan-22-2015 | 1.49\% | 1.28\% | 1.98\% | -0.48\% | 1.57\% | -0.29\% |
| -254 | Jan-23-2015 | 2.43\% | 1.90\% | 1.98\% | 0.46\% | 2.36\% | -0.46\% |
| -253 | Jan-26-2015 | -0.63\% | -0.62\% | 1.98\% | -2.60\% | -0.21\% | -0.41\% |
| -252 | Jan-27-2015 | 0.09\% | 2.50\% | 1.97\% | -1.88\% | 0.40\% | 2.10\% |
| -251 | Jan-28-2015 | 0.19\% | 0.00\% | 1.98\% | -1.79\% | 0.48\% | -0.48\% |
| -250 | Jan-29-2015 | -0.40\% | 0.61\% | 1.99\% | -2.39\% | -0.02\% | 0.63\% |
| -249 | Jan-30-2015 | -0.32\% | -2.42\% | 1.99\% | -2.31\% | 0.05\% | -2.47\% |
| -248 | Feb-02-2015 | 0.09\% | -1.86\% | 1.99\% | -1.89\% | 0.40\% | -2.26\% |
| -247 | Feb-03-2015 | 1.25\% | 2.53\% | 1.99\% | -0.73\% | 1.37\% | 1.16\% |
| -246 | Feb-04-2015 | -0.17\% | -1.85\% | 1.99\% | -2.16\% | 0.18\% | -2.03\% |
| -245 | Feb-05-2015 | 0.51\% | 1.89\% | 1.99\% | -1.48\% | 0.74\% | 1.14\% |
| -244 | Feb-06-2015 | 0.36\% | 0.00\% | 1.99\% | -1.63\% | 0.62\% | -0.62\% |
| -243 | Feb-09-2015 | -0.73\% | -1.85\% | 1.99\% | -2.72\% | -0.30\% | -1.55\% |
| -242 | Feb-10-2015 | -0.43\% | -1.26\% | 1.99\% | -2.42\% | -0.04\% | -1.22\% |
| -241 | Feb-11-2015 | 0.64\% | 1.91\% | 1.99\% | -1.36\% | 0.85\% | 1.06\% |
| -240 | Feb-12-2015 | 0.52\% | 0.00\% | 1.99\% | -1.48\% | 0.75\% | -0.75\% |
| -239 | Feb-13-2015 | 0.15\% | -1.25\% | 2.00\% | -1.84\% | 0.45\% | -1.70\% |
| -238 | Feb-16-2015 | -0.49\% | 0.00\% | 2.00\% | -2.49\% | -0.09\% | 0.09\% |
| -237 | Feb-17-2015 | -1.26\% | 11. $0.00 \%$ | 2.00\% | -3.26\% | -0.74\% | 0.74\% |
| -236 | Feb-18-2015 | 0.97\% | - $1.27 \%$ | 2.00\% | -1.03\% | 1.14\% | 0.13\% |
| -235 | Feb-19-2015 | -0.20\% | -1.88\% | 2.00\% | -2.20\% | 0.15\% | -2.03\% |
| -234 | Feb-20-2015 | 0.22\% | 0.64\% | 2.00\% | -1.78\% | 0.50\% | 0.13\% |
| -233 | Feb-23-2015 | -0.60\% | -1.27\% | 2.00\% | -2.60\% | -0.18\% | -1.09\% |
| -232 | Feb-24-2015 | 0.30\% | 0.00\% | 2.00\% | -1.70\% | 0.57\% | -0.57\% |
| -231 | Feb-25-2015 | -0.58\% | 1.28\% | 2.00\% | -2.58\% | -0.17\% | 1.45\% |
| -230 | Feb-26-2015 | 0.27\% | -0.63\% | 2.00\% | -1.73\% | 0.54\% | -1.18\% |
| -229 | Feb-27-2015 | -0.41\% | 0.00\% | 1.99\% | -2.40\% | -0.02\% | 0.02\% |
| -228 | Mar-02-2015 | -0.31\% | -1.91\% | 1.98\% | -2.29\% | 0.06\% | -1.97\% |
| -227 | Mar-03-2015 | ( $-1.22 \%$ | -2.60\% | 1.98\% | -3.20\% | -0.71\% | -1.89\% |
| -226 | Mar-05-2015 | -0.61\% | -0.67\% | 1.97\% | -2.58\% | -0.19\% | -0.47\% |
| -225 | Mar-06-2015 | 0.96\% | 2.01\% | 1.97\% | -1.00\% | 1.12\% | 0.89\% |
| -224 | Mar-09-2015 | -0.55\% | 0.00\% | 1.96\% | -2.51\% | -0.14\% | 0.14\% |
| -223 | Mar-10-2015 | -1.84\% | -3.95\% | 1.96\% | -3.80\% | -1.23\% | -2.72\% |
| -222 | Mar-11-2015 | 0.84\% | 2.05\% | 1.83\% | -0.99\% | 1.00\% | 1.06\% |
| -221 | Mar-12-2015 | 0.03\% | -1.34\% | 1.78\% | -1.75\% | 0.31\% | -1.66\% |
| -220 | Mar-13-2015 | -0.18\% | -0.68\% | 1.77\% | -1.96\% | 0.13\% | -0.81\% |
| -219 | Mar-16-2015 | -1.69\% | -2.05\% | 1.77\% | -3.46\% | -1.13\% | -0.92\% |
| -218 | Mar-17-2015 | -0.18\% | 2.80\% | 1.77\% | -1.95\% | 0.13\% | 2.66\% |
| -217 | Mar-18-2015 | 1.23\% | 1.36\% | 1.77\% | -0.54\% | 1.32\% | 0.04\% |
| -216 | Mar-19-2015 | 0.04\% | -2.68\% | 1.77\% | -1.73\% | 0.32\% | -3.00\% |
| -215 | Mar-20-2015 | -0.14\% | 2.07\% | 1.77\% | -1.91\% | 0.17\% | 1.90\% |
| -214 | Mar-23-2015 | -0.65\% | -2.70\% | 1.77\% | -2.42\% | -0.26\% | -2.44\% |
| -213 | Mar-24-2015 | -0.37\% | 0.69\% | 1.77\% | -2.14\% | -0.02\% | 0.72\% |
| -212 | Mar-25-2015 | -0.11\% | -1.38\% | 1.77\% | -1.88\% | 0.19\% | -1.57\% |
| -211 | Mar-26-2015 | -1.08\% | -2.10\% | 1.77\% | -2.85\% | -0.63\% | -1.47\% |
| -210 | Mar-27-2015 | -0.08\% | 3.57\% | 1.77\% | -1.85\% | 0.22\% | 3.35\% |
| -209 | Mar-30-2015 | 0.09\% | -2.07\% | 1.77\% | -1.69\% | 0.36\% | -2.43\% |
| -208 | Mar-31-2015 | 0.63\% | 3.52\% | 1.77\% | -1.14\% | 0.81\% | 2.71\% |
| -207 | Apr-01-2015 | 1.30\% | 1.36\% | 1.77\% | -0.47\% | 1.38\% | -0.02\% |
| -206 | Apr-02-2015 | 0.44\% | -0.67\% | 1.77\% | -1.33\% | 0.65\% | -1.32\% |
| -205 | Apr-03-2015 | 0.25\% | 2.03\% | 1.77\% | -1.52\% | 0.49\% | 1.53\% |
| -204 | Apr-07-2015 | 0.88\% | -0.66\% | 1.76\% | -0.89\% | 1.02\% | -1.68\% |
| -203 | Apr-08-2015 | -0.30\% | -4.00\% | 1.76\% | -2.06\% | 0.03\% | -4.03\% |

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -202 | Apr-09-2015 | 0.02\% | 0.00\% | 1.76\% | -1.74\% | 0.30\% | -0.30\% |
| -201 | Apr-10-2015 | 0.18\% | 0.00\% | 1.75\% | -1.58\% | 0.43\% | -0.43\% |
| -200 | Apr-16-2015 | 1.43\% | -1.39\% | 1.75\% | -0.31\% | 1.48\% | -2.87\% |
| -199 | Apr-17-2015 | -0.20\% | 1.41\% | 1.74\% | -1.94\% | 0.11\% | 1.30\% |
| -198 | Apr-20-2015 | -0.42\% | 3.47\% | 1.74\% | -2.15\% | -0.07\% | 3.54\% |
| -197 | Apr-21-2015 | 0.58\% | -1.34\% | 1.73\% | -1.15\% | 0.76\% | -2.11\% |
| -196 | Apr-22-2015 | -1.10\% | -1.36\% | 1.73\% | -2.83\% | -0.65\% | -0.71\% |
| -195 | Apr-23-2015 | -0.46\% | 0.69\% | 1.73\% | -2.19\% | -0.11\% | 0.80\% |
| -194 | Apr-24-2015 | 0.69\% | 0.00\% | 1.73\% | -1.04\% | 0.85\% | -0.85\% |
| -193 | Apr-27-2015 | -0.43\% | 0.68\% | 1.72\% | -2.15\% | -0.08\% | 0.77\% |
| -192 | Apr-28-2015 | -1.12\% | -2.72\% | 1.72\% | -2.84\% | -0.66\% | -2.06\% |
| -191 | Apr-29-2015 | -0.59\% | 2.10\% | 1.57\% | -2.16\% | -0.24\% | 2.34\% |
| -190 | Apr-30-2015 | 0.28\% | 1.37\% | 1.53\% | -1.25\% | 0.48\% | 0.89\% |
| -189 | May-06-2015 | -0.45\% | 0.00\% | 1.53\% | -1.98\% | -0.13\% | 0.13\% |
| -188 | May-07-2015 | -1.42\% | -2.70\% | 1.53\% | -2.95\% | -0.95\% | -1.76\% |
| -187 | May-08-2015 | 0.81\% | 0.00\% | 1.53\% | -0.71\% | 0.93\% | -0.93\% |
| -186 | May-11-2015 | -0.61\% | -1.39\% | 1.53\% | -2.14\% | -0.27\% | -1.12\% |
| -185 | May-12-2015 | -1.04\% | 1.41\% | 1.53\% | -2.56\% | -0.63\% | 2.03\% |
| -184 | May-13-2015 | 0.69\% | -2.08\% | 1.53\% | -0.84\% | 0.82\% | -2.91\% |
| -183 | May-14-2015 | 0.10\% | 2.84\% | 1.53\% | -1.43\% | 0.33\% | 2.51\% |
| -182 | May-15-2015 | 0.99\% | 0.00\% | 1.52\% | -0.54\% | 1.07\% | -1.07\% |
| -181 | May-18-2015 | -0.12\% | -2.07\% | 1.52\% | -1.64\% | 0.15\% | -2.21\% |
| -180 | May-19-2015 | 1.03\% | 0.70\% | 1.52\% | -0.49\% | 1.11\% | -0.40\% |
| -179 | May-20-2015 | -0.38\% | -0.70\% | 1.52\% | -1.90\% | -0.08\% | -0.62\% |
| -178 | May-21-2015 | 0.40\% | 0.00\% | 1.52\% | -1.11\% | 0.58\% | -0.58\% |
| -177 | May-22-2015 | -0.16\% | -0.70\% | 1.51\% | -1.67\% | 0.11\% | -0.82\% |
| -176 | May-25-2015 | -1.03\% | -0.71\% | 1.51\% | -2.54\% | -0.62\% | -0.09\% |
| -175 | May-26-2015 | -0.67\% | -0.71\% | 1.50\% | -2.18\% | -0.33\% | -0.39\% |
| -174 | May-27-2015 | 0.19\% | 0.72\% | 1.50\% | -1.31\% | 0.40\% | 0.32\% |
| -173 | May-28-2015 | -0.48\% | -2.14\% | 1.49\% | -1.98\% | -0.16\% | -1.98\% |
| -172 | May-29-2015 | 0.16\% | 3.65\% | 1.49\% | -1.32\% | 0.38\% | 3.27\% |
| -171 | Jun-02-2015 | -1.28\% | -3.52\% | 1.47\% | -2.76\% | -0.84\% | -2.68\% |
| -170 | Jun-03-2015 | 0.35\% | 11.1.46\% | 1.48\% | -1.13\% | 0.53\% | 0.93\% |
| -169 | Jun-04-2015 | 0.60\% | 0.72\% | 1.49\% | -0.89\% | 0.74\% | -0.02\% |
| -168 | Jun-05-2015 | 1.10\% | 2.14\% | 1.49\% | -0.38\% | 1.17\% | 0.98\% |
| -167 | Jun-08-2015 | 0.06\% | 3.50\% | 1.49\% | -1.43\% | 0.29\% | 3.21\% |
| -166 | Jun-09-2015 | -1.06\% | 1.35\% | 1.49\% | -2.54\% | -0.65\% | 2.00\% |
| -165 | Jun-10-2015 | 0.79\% | 0.67\% | 1.49\% | -0.70\% | 0.90\% | -0.23\% |
| -164 | Jun-11-2015 | 0.72\% | 2.65\% | 1.49\% | -0.77\% | 0.84\% | 1.81\% |
| -163 | Jun-12-2015 | -0.43\% | -1.29\% | 1.49\% | -1.92\% | -0.13\% | -1.16\% |
| -162 | Jun-15-2015 | -0.42\% | 0.65\% | 1.49\% | -1.91\% | -0.11\% | 0.77\% |
| -161 | Jun-16-2015 | ค. $0.09 \%$ | -1.30\% | 1.49\% | -1.39\% | 0.32\% | -1.62\% |
| -160 | Jun-17-2015 | - 0.77\% | -3.29\% | 1.48\% | -0.72\% | 0.88\% | -4.17\% |
| -159 | Jun-18-2015 | -0.45\% | -3.40\% | 1.48\% | -1.93\% | -0.14\% | -3.27\% |
| -158 | Jun-19-2015 | -1.10\% | -2.82\% | 1.48\% | -2.58\% | -0.69\% | -2.13\% |
| -157 | Jun-22-2015 | 0.84\% | 3.62\% | 1.48\% | -0.64\% | 0.95\% | 2.68\% |
| -156 | Jun-23-2015 | -0.06\% | 2.10\% | 1.48\% | -1.53\% | 0.19\% | 1.91\% |
| -155 | Jun-24-2015 | 1.00\% | 0.68\% | 1.48\% | -0.48\% | 1.08\% | -0.39\% |
| -154 | Jun-25-2015 | 0.08\% | 0.00\% | 1.48\% | -1.40\% | 0.30\% | -0.30\% |
| -153 | Jun-26-2015 | -0.09\% | 0.68\% | 1.48\% | -1.58\% | 0.16\% | 0.52\% |
| -152 | Jun-29-2015 | -0.45\% | -1.35\% | 1.48\% | -1.93\% | -0.14\% | -1.21\% |
| -151 | Jun-30-2015 | -0.44\% | 2.74\% | 1.48\% | -1.92\% | -0.13\% | 2.87\% |
| -150 | Jul-02-2015 | -0.86\% | -4.67\% | 1.48\% | -2.34\% | -0.48\% | -4.18\% |
| -149 | Jul-03-2015 | -0.14\% | 0.70\% | 1.48\% | -1.62\% | 0.12\% | 0.58\% |
| -148 | Jul-06-2015 | -1.10\% | -2.78\% | 1.48\% | -2.58\% | -0.68\% | -2.09\% |
| -147 | Jul-07-2015 | 0.72\% | 0.71\% | 1.48\% | -0.77\% | 0.84\% | -0.12\% |
| -146 | Jul-08-2015 | -0.91\% | -0.71\% | 1.48\% | -2.39\% | -0.53\% | -0.18\% |
| -145 | Jul-09-2015 | 0.16\% | 0.00\% | 1.48\% | -1.32\% | 0.37\% | -0.37\% |
| -144 | Jul-10-2015 | 0.84\% | -0.71\% | 1.48\% | -0.64\% | 0.94\% | -1.65\% |
| -143 | Jul-13-2015 | 0.39\% | 1.44\% | 1.47\% | -1.08\% | 0.56\% | 0.88\% |
| -142 | Jul-14-2015 | -0.15\% | 0.71\% | 1.46\% | -1.61\% | 0.11\% | 0.60\% |
| -141 | Jul-15-2015 | -0.11\% | -1.41\% | 1.45\% | -1.56\% | 0.14\% | -1.55\% |
| -140 | Jul-16-2015 | -0.37\% | -0.71\% | 1.45\% | -1.82\% | -0.08\% | -0.64\% |
| -139 | Jul-17-2015 | -0.13\% | 0.72\% | 1.45\% | -1.58\% | 0.12\% | 0.60\% |
| -138 | Jul-20-2015 | -0.85\% | 0.00\% | 1.45\% | -2.30\% | -0.48\% | 0.48\% |

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -137 | Jul-21-2015 | -1.31\% | -1.43\% | 1.45\% | -2.76\% | -0.87\% | -0.56\% |
| -136 | Jul-22-2015 | 0.03\% | 0.00\% | 1.45\% | -1.42\% | 0.26\% | -0.26\% |
| -135 | Jul-23-2015 | -0.22\% | -0.72\% | 1.45\% | -1.67\% | 0.05\% | -0.77\% |
| -134 | Jul-24-2015 | -0.46\% | -0.73\% | 1.45\% | -1.91\% | -0.15\% | -0.58\% |
| -133 | Jul-27-2015 | -1.78\% | -1.47\% | 1.45\% | -3.23\% | -1.26\% | -0.21\% |
| -132 | Jul-28-2015 | -0.32\% | 0.00\% | 1.45\% | -1.76\% | -0.03\% | 0.03\% |
| -131 | Jul-29-2015 | 0.67\% | 0.00\% | 1.44\% | -0.77\% | 0.79\% | -0.79\% |
| -130 | Jul-31-2015 | 1.60\% | -0.75\% | 1.45\% | 0.15\% | 1.57\% | -2.32\% |
| -129 | Aug-03-2015 | 0.13\% | 0.75\% | 1.44\% | -1.31\% | 0.34\% | 0.41\% |
| -128 | Aug-04-2015 | -0.69\% | -0.75\% | 1.44\% | -2.12\% | -0.34\% | -0.40\% |
| -127 | Aug-05-2015 | 0.29\% | -0.75\% | 1.44\% | -1.14\% | 0.48\% | -1.23\% |
| -126 | Aug-06-2015 | -0.40\% | 0.00\% | 1.44\% | -1.84\% | -0.11\% | 0.11\% |
| -125 | Aug-07-2015 | -0.13\% | 0.00\% | 1.44\% | -1.56\% | 0.13\% | -0.13\% |
| -124 | Aug-10-2015 | -0.61\% | -0.76\% | 1.44\% | -2.04\% | -0.28\% | -0.48\% |
| -123 | Aug-11-2015 | -0.83\% | -0.76\% | 1.44\% | -2.27\% | -0.47\% | -0.30\% |
| -122 | Aug-13-2015 | -0.30\% | -2.31\% | 1.44\% | -1.73\% | -0.02\% | -2.29\% |
| -121 | Aug-14-2015 | 0.70\% | 0.79\% | 1.44\% | -0.74\% | 0.81\% | -0.03\% |
| -120 | Aug-17-2015 | -0.37\% | -0.78\% | 1.44\% | -1.80\% | -0.08\% | -0.70\% |
| -119 | Aug-18-2015 | -2.56\% | -1.57\% | 1.44\% | -4.00\% | -1.92\% | 0.35\% |
| -118 | Aug-19-2015 | 0.47\% | -1.60\% | 1.44\% | -0.96\% | 0.63\% | -2.23\% |
| -117 | Aug-20-2015 | -0.48\% | -0.81\% | 1.44\% | -1.91\% | -0.17\% | -0.64\% |
| -116 | Aug-21-2015 | -0.50\% | 0.00\% | 1.44\% | -1.94\% | -0.19\% | 0.19\% |
| -115 | Aug-24-2015 | -4.73\% | -3.28\% | 1.44\% | -6.17\% | -3.74\% | 0.46\% |
| -114 | Aug-25-2015 | 1.75\% | 0.00\% | 1.44\% | 0.31\% | 1.70\% | -1.70\% |
| -113 | Aug-26-2015 | -0.29\% | 0.85\% | 1.45\% | -1.73\% | -0.01\% | 0.86\% |
| -112 | Aug-27-2015 | 2.87\% | 0.84\% | 1.45\% | 1.43\% | 2.65\% | -1.81\% |
| -111 | Aug-28-2015 | 0.58\% | 0.83\% | 1.45\% | -0.87\% | 0.72\% | 0.11\% |
| -110 | Aug-31-2015 | 1.21\% | 0.00\% | 1.45\% | -0.24\% | 1.24\% | -1.24\% |
| -109 | Sep-01-2015 | -1.45\% | -0.83\% | 1.45\% | -2.90\% | -0.98\% | 0.16\% |
| -108 | Sep-02-2015 | 0.74\% | -0.83\% | 1.45\% | -0.71\% | 0.85\% | -1.69\% |
| -107 | Sep-03-2015 | 0.80\% | 0.84\% | 1.45\% | -0.65\% | 0.91\% | -0.07\% |
| -106 | Sep-04-2015 | -0.92\% | -0.83\% | 1.45\% | -2.37\% | -0.54\% | -0.29\% |
| -105 | Sep-07-2015 | 0.05\% | 0.00\% | 1.45\% | -1.40\% | 0.27\% | -0.27\% |
| -104 | Sep-08-2015 | 0.58\% | 0.84\% | 1.45\% | -0.88\% | 0.72\% | 0.12\% |
| -103 | Sep-09-2015 | 1.23\% | 0.00\% | 1.46\% | -0.23\% | 1.27\% | -1.27\% |
| -102 | Sep-10-2015 | -0.01\% | 0.83\% | 1.46\% | -1.47\% | 0.23\% | 0.61\% |
| -101 | Sep-11-2015 | -1.03\% | 4.13\% | 1.46\% | -2.50\% | -0.63\% | 4.77\% |
| -100 | Sep-14-2015 | -0.33\% | -3.97\% | 1.47\% | -1.80\% | -0.04\% | -3.93\% |
| -99 | Sep-15-2015 | -0.47\% | 1.65\% | 1.48\% | -1.95\% | -0.16\% | 1.81\% |
| -98 | Sep-16-2015 | 0.81\% | -0.81\% | 1.49\% | -0.67\% | 0.92\% | -1.73\% |
| -97 | Sep-17-2015 | 0.57\% | 0.00\% | 1.48\% | -0.91\% | 0.72\% | -0.72\% |
| -96 | Sep-18-2015 | 0.04\% | 0.00\% | 1.48\% | -1.44\% | 0.28\% | -0.28\% |
| -95 | Sep-21-2015 | 0.17\% | -0.82\% | 1.49\% | [E] -1.31\% | 0.38\% | -1.20\% |
| -94 | Sep-22-2015 | -0.96\% | -0.83\% | 1.49\% | -2.45\% | -0.57\% | -0.26\% |
| -93 | Sep-23-2015 | -0.30\% | 0.83\% | 1.49\% | -1.79\% | -0.01\% | 0.85\% |
| -92 | Sep-24-2015 | -0.21\% | 0.00\% | 1.49\% | -1.70\% | 0.07\% | -0.07\% |
| -91 | Sep-25-2015 | 0.33\% | 3.31\% | 1.50\% | -1.17\% | 0.51\% | 2.79\% |
| -90 | Sep-28-2015 | -1.79\% | 0.80\% | 1.50\% | -3.29\% | -1.27\% | 2.07\% |
| -89 | Sep-29-2015 | -0.24\% | 1.59\% | 1.50\% | -1.75\% | 0.04\% | 1.55\% |
| -88 | Sep-30-2015 | 0.01\% | 5.47\% | 1.50\% | -1.49\% | 0.25\% | 5.22\% |
| -87 | Oct-01-2015 | -0.29\% | -2.96\% | 1.50\% | -1.79\% | 0.00\% | -2.96\% |
| -86 | Oct-02-2015 | 0.09\% | -2.29\% | 1.50\% | -1.41\% | 0.32\% | -2.61\% |
| -85 | Oct-05-2015 | 1.25\% | 2.34\% | 1.50\% | -0.25\% | 1.29\% | 1.05\% |
| -84 | Oct-06-2015 | 0.55\% | -1.53\% | 1.50\% | -0.95\% | 0.70\% | -2.23\% |
| -83 | Oct-07-2015 | 1.68\% | 0.78\% | 1.50\% | 0.18\% | 1.65\% | -0.87\% |
| -82 | Oct-08-2015 | -0.11\% | -0.77\% | 1.49\% | -1.60\% | 0.15\% | -0.92\% |
| -81 | Oct-09-2015 | 1.38\% | 0.78\% | 1.46\% | -0.09\% | 1.39\% | -0.62\% |
| -80 | Oct-12-2015 | 0.08\% | 1.54\% | 1.46\% | -1.38\% | 0.30\% | 1.24\% |
| -79 | Oct-13-2015 | -0.41\% | -0.76\% | 1.45\% | -1.86\% | -0.11\% | -0.65\% |
| -78 | Oct-14-2015 | -0.11\% | 3.82\% | 1.45\% | -1.57\% | 0.14\% | 3.68\% |
| -77 | Oct-15-2015 | 1.44\% | 2.94\% | 1.45\% | -0.01\% | 1.44\% | 1.50\% |
| -76 | Oct-16-2015 | -0.49\% | 1.43\% | 1.45\% | -1.94\% | -0.18\% | 1.60\% |
| -75 | Oct-19-2015 | -0.10\% | -2.11\% | 1.45\% | -1.55\% | 0.15\% | -2.26\% |
| -74 | Oct-20-2015 | 0.12\% | 2.16\% | 1.46\% | -1.33\% | 0.34\% | 1.82\% |
| -73 | Oct-21-2015 | -0.20\% | 2.11\% | 1.46\% | -1.66\% | 0.07\% | 2.05\% |

Source: S\&P CapitalIQ

|  | Dates | Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return |
| :---: | :---: | :---: | ---: | ---: | ---: | ---: | Abnormal Return

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -7 | Jan-28-2016 | 0.79\% | 0.76\% | 1.41\% | -0.62\% | 0.89\% | -0.13\% |
| -6 | Jan-29-2016 | 0.98\% | 1.52\% | 1.40\% | -0.43\% | 1.05\% | 0.47\% |
| -5 | Feb-01-2016 | -0.28\% | -2.24\% | 1.40\% | -1.68\% | -0.01\% | -2.23\% |
| -4 | Feb-02-2016 | -0.93\% | 0.00\% | 1.40\% | -2.33\% | -0.55\% | 0.55\% |
| -3 | Feb-03-2016 | 0.50\% | -0.76\% | 1.41\% | -0.90\% | 0.65\% | -1.41\% |
| -2 | Feb-04-2016 | 0.41\% | 1.54\% | 1.41\% | -0.99\% | 0.57\% | 0.97\% |
| -1 | Feb-05-2016 | 0.71\% | 0.00\% | 1.41\% | -0.70\% | 0.82\% | -0.82\% |
| 0 | Feb-08-2016 | 0.10\% | 10.61\% | 1.41\% | -1.31\% | 0.31\% | 10.30\% |
| 1 | Feb-09-2016 | -0.28\% | 0.00\% | 1.41\% | -1.68\% | -0.01\% | 0.01\% |
| 2 | Feb-10-2016 | 0.06\% | -1.37\% | 1.41\% | -1.35\% | 0.28\% | -1.65\% |
| 3 | Feb-11-2016 | -1.84\% | -2.78\% | 1.39\% | -3.23\% | -1.32\% | -1.46\% |
| 4 | Feb-12-2016 | -0.33\% | -5.00\% | 1.40\% | -1.73\% | -0.05\% | -4.95\% |
| 5 | Feb-15-2016 | 0.93\% | 0.75\% | 1.40\% | -0.46\% | 1.01\% | -0.26\% |
| 6 | Feb-16-2016 | 0.07\% | 11.19\% | 1.40\% | -1.33\% | 0.29\% | 10.91\% |
| 7 | Feb-17-2016 | -0.07\% | 2.01\% | 1.40\% | -1.47\% | 0.17\% | 1.85\% |
| 8 | Feb-18-2016 | 0.47\% | -1.97\% | 1.40\% | -0.93\% | 0.62\% | -2.60\% |
| 9 | Feb-19-2016 | 1.98\% | -2.01\% | 1.40\% | 0.58\% | 1.89\% | -3.90\% |
| 10 | Feb-23-2016 | 0.42\% | 0.00\% | 1.40\% | -0.98\% | 0.58\% | -0.58\% |
| 11 | Feb-24-2016 | 0.46\% | -0.68\% | 1.41\% | -0.94\% | 0.61\% | -1.30\% |
| 12 | Feb-25-2016 | 0.11\% | 0.00\% | 1.41\% | -1.30\% | 0.32\% | -0.32\% |
| 13 | Feb-26-2016 | 0.72\% | -1.38\% | 1.41\% | -0.69\% | 0.83\% | -2.21\% |
| 14 | Feb-29-2016 | -0.80\% | 2.80\% | 1.41\% | -2.21\% | -0.44\% | 3.24\% |
| 15 | Mar-01-2016 | 1.09\% | 2.04\% | 1.41\% | -0.31\% | 1.14\% | 0.90\% |
| 16 | Mar-02-2016 | 1.36\% | -0.67\% | 1.40\% | -0.04\% | 1.37\% | -2.04\% |
| 17 | Mar-03-2016 | 1.03\% | -0.67\% | 1.40\% | -0.38\% | 1.09\% | -1.76\% |
| 18 | Mar-04-2016 | 0.01\% | 1.35\% | 1.40\% | -1.39\% | 0.24\% | 1.11\% |
| 19 | Mar-07-2016 | 1.18\% | -0.67\% | 1.40\% | -0.23\% | 1.21\% | -1.88\% |
| 20 | Mar-08-2016 | -1.51\% | -3.36\% | 1.40\% | -2.91\% | -1.05\% | -2.31\% |
| 21 | Mar-09-2016 | 1.17\% | 0.69\% | 1.40\% | -0.23\% | 1.20\% | -0.51\% |
| 22 | Mar-10-2016 | -0.83\% | 2.76\% | 1.40\% | -2.23\% | -0.48\% | 3.23\% |
| 23 | Mar-11-2016 | 1.04\% | 1.34\% | 1.39\% | -0.35\% | 1.10\% | 0.25\% |
| 24 | Mar-14-2016 | 0.06\% | -2.65\% | 1.39\% | -1.33\% | 0.27\% | -2.92\% |
| 25 | Mar-15-2016 | -0.81\% | -0.68\% | 1.39\% | -2.20\% | -0.46\% | -0.22\% |
| 26 | Mar-16-2016 | -0.37\% | 2.05\% | 1.39\% | -1.76\% | -0.09\% | 2.14\% |
| 27 | Mar-17-2016 | 0.17\% | -2.01\% | 1.38\% | -1.20\% | 0.37\% | -2.38\% |
| 28 | Mar-18-2016 | 0.20\% | 0.00\% | 1.36\% | -1.16\% | 0.39\% | -0.39\% |
| 29 | Mar-21-2016 | 0.77\% | 0.00\% | 1.36\% | -0.59\% | 0.87\% | -0.87\% |
| 30 | Mar-22-2016 | 0.26\% | -0.68\% | 1.36\% | -1.10\% | 0.43\% | -1.12\% |
| 31 | Mar-23-2016 | 1.07\% | 0.69\% | 1.35\% | -0.28\% | 1.12\% | -0.43\% |
| 32 | Mar-24-2016 | -0.48\% | 1.37\% | 1.36\% | -1.83\% | -0.18\% | 1.55\% |
| 33 | Mar-25-2016 | -0.76\% | -0.68\% | 1.36\% | -2.11\% | -0.42\% | -0.26\% |
| 34 | Mar-28-2016 | -0.41\% | -1.36\% | 1.37\% | -1.78\% | -0.13\% | -1.23\% |
| 35 | Mar-29-2016 | - $0.28 \%$ | 1 ) $0.00 \%$ | 1.38\% | ㄴ. -1.10\% | 0.45\% | -0.45\% |
| 36 | Mar-30-2016 | 1.25\% | 0.00\% | 1.38\% | -0.13\% | 1.27\% | -1.27\% |
| 37 | Mar-31-2016 | -0.18\% | 0.00\% | 1.38\% | -1.56\% | 0.07\% | -0.07\% |
| 38 | Apr-01-2016 | -0.50\% | -2.07\% | 1.37\% | -1.87\% | -0.20\% | -1.87\% |
| 39 | Apr-04-2016 | -0.03\% | 0.70\% | 1.37\% | -1.40\% | 0.19\% | 0.51\% |
| 40 | Apr-05-2016 | -1.91\% | -1.40\% | 1.36\% | -3.27\% | -1.38\% | -0.02\% |
| 41 | Apr-07-2016 | -1.23\% | 0.00\% | 1.36\% | -2.59\% | -0.81\% | 0.81\% |
| 42 | Apr-08-2016 | 0.95\% | 1.42\% | 1.36\% | -0.40\% | 1.02\% | 0.40\% |
| 43 | Apr-11-2016 | 0.01\% | 1.40\% | 1.36\% | -1.34\% | 0.23\% | 1.17\% |
| 44 | Apr-12-2016 | 1.14\% | 0.69\% | 1.35\% | -0.22\% | 1.17\% | -0.48\% |
| 45 | Apr-18-2016 | 0.96\% | -0.68\% | 1.35\% | -0.39\% | 1.03\% | -1.71\% |
| 46 | Apr-19-2016 | 1.23\% | 0.69\% | 1.35\% | -0.12\% | 1.25\% | -0.56\% |
| 47 | Apr-20-2016 | -0.07\% | 0.68\% | 1.35\% | -1.42\% | 0.16\% | 0.53\% |
| 48 | Apr-21-2016 | 0.63\% | 0.00\% | 1.35\% | -0.72\% | 0.75\% | -0.75\% |
| 49 | Apr-22-2016 | -0.92\% | -0.68\% | 1.35\% | -2.27\% | -0.55\% | -0.13\% |
| 50 | Apr-25-2016 | -0.15\% | 0.00\% | 1.35\% | -1.50\% | 0.09\% | -0.09\% |
| 51 | Apr-26-2016 | 0.71\% | 0.68\% | 1.36\% | -0.64\% | 0.82\% | -0.13\% |
| 52 | Apr-27-2016 | -0.49\% | 3.40\% | 1.36\% | -1.85\% | -0.19\% | 3.59\% |
| 53 | Apr-28-2016 | -0.84\% | -1.97\% | 1.36\% | -2.20\% | -0.49\% | -1.48\% |
| 54 | Apr-29-2016 | 0.34\% | 0.67\% | 1.36\% | -1.03\% | 0.50\% | 0.17\% |
| 55 | May-03-2016 | -0.48\% | -1.33\% | 1.36\% | -1.84\% | -0.18\% | -1.15\% |
| 56 | May-04-2016 | -0.51\% | -0.68\% | 1.36\% | -1.88\% | -0.21\% | -0.46\% |
| 57 | May-09-2016 | 0.25\% | -2.72\% | 1.36\% | -1.11\% | 0.43\% | -3.15\% |

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 58 | May-10-2016 | -0.29\% | 0.70\% | 1.36\% | -1.65\% | -0.02\% | 0.72\% |
| 59 | May-11-2016 | -0.56\% | 1.39\% | 1.36\% | -1.92\% | -0.25\% | 1.64\% |
| 60 | May-12-2016 | 1.22\% | -3.42\% | 1.36\% | -0.14\% | 1.24\% | -4.67\% |
| 61 | May-13-2016 | -0.33\% | 0.71\% | 1.36\% | -1.69\% | -0.06\% | 0.77\% |
| 62 | May-16-2016 | 0.21\% | 1.41\% | 1.36\% | -1.15\% | 0.40\% | 1.01\% |
| 63 | May-17-2016 | 0.64\% | -1.39\% | 1.38\% | -0.74\% | 0.76\% | -2.15\% |
| 64 | May-18-2016 | -0.43\% | 1.41\% | 1.39\% | -1.82\% | -0.14\% | 1.55\% |
| 65 | May-19-2016 | -1.05\% | 0.69\% | 1.40\% | -2.44\% | -0.65\% | 1.35\% |
| 66 | May-23-2016 | -0.30\% | -0.69\% | 1.41\% | -1.71\% | -0.03\% | -0.66\% |
| 67 | May-24-2016 | 0.19\% | 1.39\% | 1.42\% | -1.24\% | 0.38\% | 1.00\% |
| 68 | May-25-2016 | 0.97\% | 3.42\% | 1.43\% | -0.47\% | 1.04\% | 2.38\% |
| 69 | May-26-2016 | 0.29\% | -6.62\% | 1.44\% | -1.15\% | 0.47\% | -7.09\% |
| 70 | May-27-2016 | 0.79\% | 0.71\% | 1.44\% | -0.65\% | 0.89\% | -0.18\% |
| 71 | May-30-2016 | 0.81\% | 2.82\% | 1.44\% | -0.62\% | 0.91\% | 1.91\% |
| 72 | May-31-2016 | 0.01\% | -2.05\% | 1.45\% | -1.44\% | 0.24\% | -2.30\% |
| 73 | Jun-01-2016 | -0.60\% | 1.40\% | 1.45\% | -2.05\% | -0.27\% | 1.67\% |
| 74 | Jun-02-2016 | 0.59\% | 0.00\% | 1.45\% | -0.87\% | 0.73\% | -0.73\% |
| 75 | Jun-03-2016 | 0.87\% | 3.45\% | 1.45\% | -0.58\% | 0.96\% | 2.49\% |
| 76 | Jun-06-2016 | 0.49\% | 4.00\% | 1.45\% | -0.96\% | 0.64\% | 3.36\% |
| 77 | Jun-07-2016 | -0.07\% | -6.41\% | 1.43\% | -1.50\% | 0.17\% | -6.58\% |
| 78 | Jun-08-2016 | 0.22\% | 5.48\% | 1.42\% | -1.21\% | 0.41\% | 5.07\% |
| 79 | Jun-09-2016 | -0.68\% | -1.30\% | 1.40\% | -2.09\% | -0.35\% | -0.95\% |
| 80 | Jun-10-2016 | -0.45\% | 1.32\% | 1.39\% | -1.84\% | -0.15\% | 1.47\% |
| 81 | Jun-13-2016 | -0.51\% | -2.60\% | 1.39\% | -1.90\% | -0.21\% | -2.39\% |
| 82 | Jun-14-2016 | 0.44\% | 0.00\% | 1.38\% | -0.94\% | 0.59\% | -0.59\% |
| 83 | Jun-15-2016 | 0.48\% | 1.33\% | 1.37\% | -0.90\% | 0.62\% | 0.71\% |
| 84 | Jun-16-2016 | -1.65\% | -0.66\% | 1.37\% | -3.02\% | -1.17\% | 0.51\% |
| 85 | Jun-17-2016 | 0.72\% | 0.00\% | 1.36\% | -0.65\% | 0.82\% | -0.82\% |
| 86 | Jun-20-2016 | 0.05\% | 0.00\% | 1.36\% | -1.31\% | 0.26\% | -0.26\% |
| 87 | Jun-21-2016 | 0.62\% | 3.31\% | 1.36\% | -0.74\% | 0.74\% | 2.57\% |
| 88 | Jun-22-2016 | -0.43\% | -0.64\% | 1.36\% | -1.78\% | -0.14\% | -0.50\% |
| 89 | Jun-23-2016 | 0.82\% | 3.87\% | 1.36\% | -0.53\% | 0.91\% | 2.96\% |
| 90 | Jun-24-2016 | -1.62\% | 6.21\% | 1.36\% | -2.97\% | -1.14\% | 7.35\% |
| 91 | Jun-27-2016 | 0.79\% | -0.58\% | 1.36\% | -0.57\% | 0.88\% | -1.46\% |
| 92 | Jun-28-2016 | 0.92\% | 5.88\% | 1.36\% | -0.44\% | 0.99\% | 4.89\% |
| 93 | Jun-29-2016 | 0.36\% | -5.56\% | 1.36\% | -1.00\% | 0.52\% | -6.08\% |
| 94 | Jun-30-2016 | 0.16\% | -4.12\% | 1.36\% | -1.20\% | 0.35\% | -4.47\% |
| 95 | Jul-04-2016 | 0.66\% | -0.61\% | 1.36\% | -0.70\% | 0.77\% | -1.39\% |
| 96 | Jul-05-2016 | -0.31\% | 0.00\% | 1.35\% | -1.66\% | -0.04\% | 0.04\% |
| 97 | Jul-06-2016 | 0.17\% | 0.00\% | 1.35\% | -1.18\% | 0.36\% | -0.36\% |
| 98 | Jul-07-2016 | 0.28\% | 1.23\% | 1.35\% | -1.06\% | 0.46\% | 0.78\% |
| 99 | Jul-08-2016 | -0.07\% | -3.05\% | 1.35\% | -1.42\% | 0.15\% | -3.20\% |
| 100 | Jul-11-2016 | (1) $0.88 \%$ | ร -3.14\% | 1.35\% | (1) $-0.47 \%$ | 0.95\% | -4.10\% |
| 101 | Jul-12-2016 | 0.44\% | 0.00\% | 1.34\% | -0.90\% | 0.59\% | -0.59\% |
| 102 | Jul-13-2016 | 0.18\% | 1. $1.30 \%$ | 1.34\% | -1.16\% | 0.37\% | 0.93\% |
| 103 | Jul-14-2016 | 0.75\% | 7.05\% | 1.34\% | -0.59\% | 0.84\% | 6.21\% |
| 104 | Jul-15-2016 | 0.22\% | 4.79\% | 1.34\% | -1.12\% | 0.40\% | 4.39\% |
| 105 | Jul-20-2016 | 1.21\% | -1.71\% | 1.35\% | -0.14\% | 1.23\% | -2.94\% |
| 106 | Jul-21-2016 | -0.49\% | -1.74\% | 1.35\% | -1.83\% | -0.19\% | -1.55\% |
| 107 | Jul-22-2016 | 0.43\% | 0.59\% | 1.35\% | -0.92\% | 0.58\% | 0.02\% |
| 108 | Jul-25-2016 | 0.23\% | 2.94\% | 1.35\% | -1.12\% | 0.41\% | 2.53\% |
| 109 | Jul-26-2016 | -0.52\% | -2.86\% | 1.35\% | -1.87\% | -0.22\% | -2.64\% |
| 110 | Jul-27-2016 | 0.70\% | 0.00\% | 1.35\% | -0.65\% | 0.81\% | -0.81\% |
| 111 | Jul-28-2016 | 0.61\% | 3.53\% | 1.36\% | -0.75\% | 0.73\% | 2.80\% |
| 112 | Jul-29-2016 | -0.03\% | 3.98\% | 1.36\% | -1.39\% | 0.19\% | 3.79\% |
| 113 | Aug-01-2016 | -0.75\% | -3.83\% | 1.35\% | -2.11\% | -0.41\% | -3.41\% |
| 114 | Aug-02-2016 | -1.00\% | 3.98\% | 1.35\% | -2.35\% | -0.62\% | 4.60\% |
| 115 | Aug-03-2016 | 0.67\% | -1.64\% | 1.36\% | -0.69\% | 0.78\% | -2.42\% |
| 116 | Aug-04-2016 | 0.03\% | 4.44\% | 1.35\% | -1.32\% | 0.24\% | 4.20\% |
| 117 | Aug-05-2016 | 0.71\% | 4.26\% | 1.35\% | -0.64\% | 0.82\% | 3.44\% |
| 118 | Aug-08-2016 | 1.55\% | -2.04\% | 1.35\% | 0.20\% | 1.52\% | -3.56\% |
| 119 | Aug-09-2016 | 0.39\% | 0.52\% | 1.35\% | -0.97\% | 0.54\% | -0.02\% |
| 120 | Aug-10-2016 | -0.01\% | -1.04\% | 1.35\% | -1.36\% | 0.21\% | -1.25\% |
| 121 | Aug-11-2016 | 0.29\% | 3.14\% | 1.36\% | -1.07\% | 0.46\% | 2.68\% |
| 122 | Aug-15-2016 | -0.23\% | -8.12\% | 1.36\% | -1.58\% | 0.03\% | -8.15\% |

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 123 | Aug-16-2016 | -0.75\% | 1.10\% | 1.37\% | -2.11\% | -0.41\% | 1.51\% |
| 124 | Aug-17-2016 | -0.38\% | -1.64\% | 1.37\% | -1.75\% | -0.10\% | -1.54\% |
| 125 | Aug-18-2016 | 1.00\% | 1.67\% | 1.37\% | -0.36\% | 1.06\% | 0.60\% |
| 126 | Aug-19-2016 | -0.53\% | 1.09\% | 1.37\% | -1.90\% | -0.23\% | 1.32\% |
| 127 | Aug-22-2016 | 0.03\% | -1.08\% | 1.37\% | -1.34\% | 0.25\% | -1.33\% |
| 128 | Aug-23-2016 | 0.05\% | 0.00\% | 1.38\% | -1.32\% | 0.27\% | -0.27\% |
| 129 | Aug-24-2016 | 0.49\% | 2.19\% | 1.38\% | -0.89\% | 0.63\% | 1.56\% |
| 130 | Aug-25-2016 | -0.22\% | -1.07\% | 1.38\% | -1.60\% | 0.03\% | -1.10\% |
| 131 | Aug-26-2016 | 0.34\% | 0.00\% | 1.38\% | -1.04\% | 0.51\% | -0.51\% |
| 132 | Aug-29-2016 | -0.34\% | -2.70\% | 1.38\% | -1.72\% | -0.06\% | -2.64\% |
| 133 | Aug-30-2016 | 0.13\% | 0.56\% | 1.41\% | -1.28\% | 0.33\% | 0.22\% |
| 134 | Aug-31-2016 | 0.15\% | -0.55\% | 1.42\% | -1.27\% | 0.35\% | -0.91\% |
| 135 | Sep-01-2016 | -0.56\% | 0.00\% | 1.42\% | -1.99\% | -0.24\% | 0.24\% |
| 136 | Sep-02-2016 | -1.18\% | 0.00\% | 1.43\% | -2.62\% | -0.76\% | 0.76\% |
| 137 | Sep-05-2016 | -1.90\% | -3.33\% | 1.44\% | -3.34\% | -1.37\% | -1.97\% |
| 138 | Sep-06-2016 | 0.29\% | 2.87\% | 1.44\% | -1.15\% | 0.48\% | 2.40\% |
| 139 | Sep-07-2016 | -0.65\% | 0.00\% | 1.44\% | -2.09\% | -0.31\% | 0.31\% |
| 140 | Sep-08-2016 | -2.14\% | -3.35\% | 1.44\% | -3.58\% | -1.56\% | -1.79\% |
| 141 | Sep-09-2016 | -0.69\% | -1.16\% | 1.44\% | -2.13\% | -0.35\% | -0.80\% |
| 142 | Sep-12-2016 | -2.31\% | -4.09\% | 1.44\% | -3.75\% | -1.71\% | -2.38\% |
| 143 | Sep-13-2016 | 2.48\% | 1.22\% | 1.44\% | 1.04\% | 2.31\% | -1.09\% |
| 144 | Sep-14-2016 | 0.78\% | 2.41\% | 1.44\% | -0.66\% | 0.89\% | 1.52\% |
| 145 | Sep-15-2016 | 0.36\% | 1.18\% | 1.45\% | -1.09\% | 0.53\% | 0.64\% |
| 146 | Sep-16-2016 | 1.07\% | 0.58\% | 1.45\% | -0.38\% | 1.13\% | -0.55\% |
| 147 | Sep-19-2016 | 0.92\% | 0.00\% | 1.45\% | -0.53\% | 1.01\% | -1.01\% |
| 148 | Sep-20-2016 | -1.27\% | -2.31\% | 1.45\% | -2.72\% | -0.83\% | -1.48\% |
| 149 | Sep-21-2016 | 0.91\% | -0.59\% | 1.45\% | -0.55\% | 1.00\% | -1.59\% |
| 150 | Sep-22-2016 | 1.27\% | 2.98\% | 1.45\% | -0.19\% | 1.30\% | 1.68\% |
| 151 | Sep-23-2016 | -0.87\% | -1.73\% | 1.45\% | -2.32\% | -0.50\% | -1.24\% |
| 152 | Sep-26-2016 | -0.18\% | 0.00\% | 1.45\% | -1.64\% | 0.08\% | -0.08\% |
| 153 | Sep-27-2016 | -0.05\% | -0.59\% | 1.45\% | -1.50\% | 0.19\% | -0.78\% |
| 154 | Sep-28-2016 | -0.66\% | -0.59\% | 1.45\% | -2.11\% | -0.32\% | -0.27\% |
| 155 | Sep-29-2016 | 0.80\% | 2.98\% | 1.45\% | -0.65\% | 0.90\% | 2.07\% |
| 156 | Sep-30-2016 | -0.55\% | - 2.89\% | 1.45\% | -2.00\% | -0.23\% | 3.12\% |
| 157 | Oct-03-2016 | 0.52\% | 2.81\% | 1.45\% | -0.93\% | 0.67\% | 2.14\% |
| 158 | Oct-04-2016 | 1.26\% | 3. 1.64\% | 1.45\% | -0.18\% | 1.29\% | 0.35\% |
| 159 | Oct-05-2016 | 0.01\% | -0.54\% | 1.45\% | -1.44\% | 0.24\% | -0.78\% |
| 160 | Oct-06-2016 | 0.26\% | 0.00\% | 1.45\% | -1.19\% | 0.45\% | -0.45\% |
| 161 | Oct-07-2016 | -0.63\% | -1.08\% | 1.45\% | -2.08\% | -0.30\% | -0.79\% |
| 162 | Oct-10-2016 | -3.15\% | -6.01\% | 1.45\% | -4.59\% | -2.41\% | -3.60\% |
| 163 | Oct-11-2016 | -1.02\% | 0.58\% | 1.45\% | -2.46\% | -0.62\% | 1.20\% |
| 164 | Oct-12-2016 | - $-2.50 \%$ | 2.31\% | 1.45\% | -3.95\% | -1.86\% | 4.18\% |
| 165 | Oct-13-2016 | - 0.47\% | 1.69\% | 1.45\% | -0.98\% | 0.63\% | 1.07\% |
| 166 | Oct-14-2016 | 4.59\% | 8.33\% | 1.45\% | 3.14\% | 4.08\% | 4.25\% |
| 167 | Oct-17-2016 | -0.02\% | -0.51\% | 1.45\% | -1.47\% | 0.22\% | -0.73\% |
| 168 | Oct-18-2016 | 0.01\% | -2.06\% | 1.46\% | -1.44\% | 0.25\% | -2.31\% |
| 169 | Oct-19-2016 | 0.59\% | 1.58\% | 1.46\% | -0.87\% | 0.73\% | 0.85\% |
| 170 | Oct-20-2016 | 0.43\% | 1.04\% | 1.46\% | -1.03\% | 0.60\% | 0.44\% |
| 171 | Oct-21-2016 | 0.51\% | 3.08\% | 1.46\% | -0.95\% | 0.66\% | 2.41\% |
| 172 | Oct-25-2016 | 0.41\% | 3.48\% | 1.47\% | -1.06\% | 0.58\% | 2.91\% |
| 173 | Oct-26-2016 | -0.95\% | -2.40\% | 1.47\% | -2.42\% | -0.56\% | -1.84\% |
| 174 | Oct-27-2016 | 0.42\% | 3.94\% | 1.47\% | -1.05\% | 0.59\% | 3.35\% |
| 175 | Oct-28-2016 | -0.26\% | -2.84\% | 1.47\% | -1.73\% | 0.02\% | -2.86\% |
| 176 | Oct-31-2016 | 0.09\% | 2.93\% | 1.47\% | -1.39\% | 0.31\% | 2.62\% |
| 177 | Nov-01-2016 | 0.59\% | -0.95\% | 1.47\% | -0.88\% | 0.73\% | -1.68\% |
| 178 | Nov-02-2016 | -0.39\% | -1.44\% | 1.47\% | -1.86\% | -0.09\% | -1.34\% |
| 179 | Nov-03-2016 | -0.37\% | 0.49\% | 1.47\% | -1.84\% | -0.08\% | 0.56\% |
| 180 | Nov-04-2016 | -0.49\% | -1.93\% | 1.47\% | -1.96\% | -0.18\% | -1.75\% |
| 181 | Nov-07-2016 | 1.12\% | 1.97\% | 1.47\% | -0.35\% | 1.17\% | 0.80\% |
| 182 | Nov-08-2016 | 0.50\% | 0.48\% | 1.47\% | -0.96\% | 0.66\% | -0.18\% |
| 183 | Nov-09-2016 | -0.03\% | 0.48\% | 1.47\% | -1.49\% | 0.21\% | 0.27\% |
| 184 | Nov-10-2016 | 0.32\% | 0.96\% | 1.47\% | -1.15\% | 0.50\% | 0.45\% |
| 185 | Nov-11-2016 | -1.30\% | -1.42\% | 1.47\% | -2.77\% | -0.86\% | -0.56\% |
| 186 | Nov-14-2016 | -1.69\% | 0.48\% | 1.48\% | -3.17\% | -1.18\% | 1.67\% |
| 187 | Nov-15-2016 | 0.49\% | -1.44\% | 1.48\% | -0.98\% | 0.65\% | -2.09\% |

Source: S\&P CapitalIQ

|  | Dates | \% Return SET | \% Return BJC | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 188 | Nov-16-2016 | -0.12\% | 1.46\% | 1.47\% | -1.60\% | 0.13\% | 1.32\% |
| 189 | Nov-17-2016 | -0.05\% | 1.44\% | 1.48\% | -1.53\% | 0.19\% | 1.24\% |
| 190 | Nov-18-2016 | 0.00\% | 0.94\% | 1.48\% | -1.48\% | 0.24\% | 0.71\% |
| 191 | Nov-21-2016 | 0.30\% | 0.00\% | 1.48\% | -1.18\% | 0.49\% | -0.49\% |
| 192 | Nov-22-2016 | 0.50\% | 0.47\% | 1.48\% | -0.98\% | 0.66\% | -0.19\% |
| 193 | Nov-23-2016 | 0.72\% | 0.00\% | 1.48\% | -0.76\% | 0.84\% | -0.84\% |
| 194 | Nov-24-2016 | -0.42\% | 0.47\% | 1.48\% | -1.89\% | -0.11\% | 0.58\% |
| 195 | Nov-25-2016 | 0.69\% | 0.93\% | 1.48\% | -0.79\% | 0.82\% | 0.11\% |
| 196 | Nov-28-2016 | 0.03\% | 1.38\% | 1.48\% | -1.45\% | 0.26\% | 1.12\% |
| 197 | Nov-29-2016 | -0.24\% | -1.81\% | 1.48\% | -1.72\% | 0.04\% | -1.85\% |
| 198 | Nov-30-2016 | 0.87\% | -3.23\% | 1.49\% | -0.61\% | 0.97\% | -4.20\% |
| 199 | Dec-01-2016 | 0.14\% | 0.95\% | 1.49\% | -1.35\% | 0.36\% | 0.59\% |
| 200 | Dec-02-2016 | -0.71\% | -0.47\% | 1.49\% | -2.20\% | -0.36\% | -0.12\% |
| 201 | Dec-06-2016 | 0.99\% | 0.95\% | 1.50\% | -0.51\% | 1.07\% | -0.12\% |
| 202 | Dec-07-2016 | 0.27\% | -0.47\% | 1.50\% | -1.23\% | 0.46\% | -0.93\% |
| 203 | Dec-08-2016 | 0.32\% | 0.47\% | 1.50\% | -1.18\% | 0.51\% | -0.04\% |
| 204 | Dec-09-2016 | 0.06\% | -1.41\% | 1.50\% | -1.44\% | 0.29\% | -1.70\% |
| 205 | Dec-13-2016 | 0.25\% | -1.43\% | 1.51\% | -1.25\% | 0.46\% | -1.88\% |
| 206 | Dec-14-2016 | -0.59\% | -2.42\% | 1.51\% | -2.09\% | -0.25\% | -2.17\% |
| 207 | Dec-15-2016 | -0.11\% | 0.50\% | 1.51\% | -1.61\% | 0.15\% | 0.34\% |
| 208 | Dec-16-2016 | 0.19\% | -0.49\% | 1.51\% | -1.33\% | 0.40\% | -0.89\% |
| 209 | Dec-19-2016 | -0.01\% | 0.00\% | 1.52\% | -1.52\% | 0.24\% | -0.24\% |
| 210 | Dec-20-2016 | -0.71\% | -3.47\% | 1.52\% | -2.22\% | -0.35\% | -3.12\% |
| 211 | Dec-21-2016 | -0.20\% | -1.03\% | 1.52\% | -1.72\% | 0.07\% | -1.10\% |
| 212 | Dec-22-2016 | -0.29\% | -1.04\% | 1.52\% | -1.81\% | 0.00\% | -1.03\% |
| 213 | Dec-23-2016 | 0.39\% | 3.66\% | 1.52\% | -1.13\% | 0.57\% | 3.09\% |
| 214 | Dec-26-2016 | 0.35\% | 1.01\% | 1.52\% | -1.17\% | 0.54\% | 0.47\% |
| 215 | Dec-27-2016 | 0.12\% | 1.00\% | 1.52\% | -1.39\% | 0.35\% | 0.65\% |
| 216 | Dec-28-2016 | 0.50\% | 0.50\% | 1.51\% | -1.02\% | 0.66\% | -0.16\% |
| 217 | Dec-29-2016 | 0.87\% | -0.99\% | 1.50\% | -0.63\% | 0.97\% | -1.95\% |
| 218 | Dec-30-2016 | 0.33\% | 0.00\% | 1.50\% | -1.17\% | 0.52\% | -0.52\% |

Source: S\&P CapitalIQ

16.4.2 Abnormal return BigC

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return Big | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -267 | Jan-06-2015 | 1477.58 | -0.38\% | 238.00 | -1.7\% | 2.02\% | -2.40\% | 0.80\% | -2.46\% |
| -266 | Jan-07-2015 | 1500.75 | 1.57\% | 244.00 | 2.5\% | 2.01\% | -0.44\% | 1.79\% | 0.74\% |
| -265 | Jan-08-2015 | 1521.62 | 1.39\% | 244.00 | 0.0\% | 2.00\% | -0.61\% | 1.69\% | -1.69\% |
| -264 | Jan-09-2015 | 1529.42 | 0.51\% | 242.00 | -0.8\% | 2.00\% | -1.49\% | 1.25\% | -2.07\% |
| -263 | Jan-12-2015 | 1531.21 | 0.12\% | 244.00 | 0.8\% | 2.00\% | -1.88\% | 1.05\% | -0.22\% |
| -262 | Jan-13-2015 | 1534.97 | 0.25\% | 241.00 | -1.2\% | 1.99\% | -1.74\% | 1.11\% | -2.34\% |
| -261 | Jan-14-2015 | 1523.24 | -0.76\% | 237.00 | -1.7\% | 1.98\% | -2.75\% | 0.59\% | -2.25\% |
| -260 | Jan-15-2015 | 1523.38 | 0.01\% | 235.00 | -0.8\% | 1.98\% | -1.97\% | 0.98\% | -1.83\% |
| -259 | Jan-16-2015 | 1517.74 | -0.37\% | 240.00 | 2.1\% | 1.98\% | -2.35\% | 0.79\% | 1.34\% |
| -258 | Jan-19-2015 | 1535.37 | 1.16\% | 243.00 | 1.3\% | 1.98\% | -0.82\% | 1.57\% | -0.32\% |
| -257 | Jan-20-2015 | 1535.09 | -0.02\% | 244.00 | 0.4\% | 1.98\% | -1.99\% | 0.97\% | -0.56\% |
| -256 | Jan-21-2015 | 1537.36 | 0.15\% | 245.00 | 0.4\% | 1.98\% | -1.83\% | 1.05\% | -0.64\% |
| -255 | Jan-22-2015 | 1560.34 | 1.49\% | 245.00 | 0.0\% | 1.98\% | -0.48\% | 1.73\% | -1.73\% |
| -254 | Jan-23-2015 | 1598.33 | 2.43\% | 250.00 | 2.0\% | 1.98\% | 0.46\% | 2.21\% | -0.17\% |
| -253 | Jan-26-2015 | 1588.31 | -0.63\% | 251.00 | 0.4\% | 1.98\% | -2.60\% | 0.66\% | -0.26\% |
| -252 | Jan-27-2015 | 1589.81 | 0.09\% | 246.00 | -2.0\% | 1.97\% | -1.88\% | 1.02\% | -3.02\% |
| -251 | Jan-28-2015 | 1592.81 | 0.19\% | 243.00 | -1.2\% | 1.98\% | -1.79\% | 1.08\% | -2.30\% |
| -250 | Jan-29-2015 | 1586.40 | -0.40\% | 240.00 | -1.2\% | 1.99\% | -2.39\% | 0.78\% | -2.01\% |
| -249 | Jan-30-2015 | 1581.25 | -0.32\% | 241.00 | 0.4\% | 1.99\% | -2.31\% | 0.82\% | -0.40\% |
| -248 | Feb-02-2015 | 1582.70 | 0.09\% | 234.00 | -2.9\% | 1.99\% | -1.89\% | 1.03\% | -3.93\% |
| -247 | Feb-03-2015 | 1602.54 | 1.25\% | 242.00 | 3.4\% | 1.99\% | -0.73\% | 1.62\% | 1.80\% |
| -246 | Feb-04-2015 | 1599.81 | -0.17\% | 235.00 | -2.9\% | 1.99\% | -2.16\% | 0.90\% | -3.79\% |
| -245 | Feb-05-2015 | 1607.92 | 0.51\% | 236.00 | 0.4\% | 1.99\% | -1.48\% | 1.24\% | -0.81\% |
| -244 | Feb-06-2015 | 1613.63 | 0.36\% | 233.00 | -1.3\% | 1.99\% | -1.63\% | 1.16\% | -2.43\% |
| -243 | Feb-09-2015 | 1601.77 | -0.73\% | 232.00 | -0.4\% | 1.99\% | -2.72\% | 0.61\% | -1.04\% |
| -242 | Feb-10-2015 | 1594.96 | -0.43\% | 229.00 | -1.3\% | 1.99\% | -2.42\% | 0.77\% | -2.06\% |
| -241 | Feb-11-2015 | 1605.11 | 0.64\% | 231.00 | 0.9\% | 1.99\% | -1.36\% | 1.31\% | -0.43\% |
| -240 | Feb-12-2015 | 1613.40 | 0.52\% | 229.00 | -0.9\% | 1.99\% | -1.48\% | 1.25\% | -2.11\% |
| -239 | Feb-13-2015 | 1615.89 | 0.15\% | 226.00 | -1.3\% | 2.00\% | -1.84\% | 1.07\% | -2.38\% |
| -238 | Feb-16-2015 | 1608.04 | -0.49\% | 231.00 | 2.2\% | 2.00\% | -2.49\% | 0.74\% | 1.47\% |
| -237 | Feb-17-2015 | 1587.75 | -1.26\% | 229.00 | -0.9\% | 2.00\% | -3.26\% | 0.35\% | -1.22\% |
| -236 | Feb-18-2015 | 1603.14 | 0.97\% | 236.00 | 3.1\% | 2.00\% | -1.03\% | 1.48\% | 1.58\% |
| -235 | Feb-19-2015 | 1599.96 | -0.20\% | 237.00 | 0.4\% | 2.00\% | -2.20\% | 0.89\% | -0.47\% |
| -234 | Feb-20-2015 | 1603.45 | 0.22\% | 241.00 | 1.7\% | 2.00\% | -1.78\% | 1.10\% | 0.59\% |
| -233 | Feb-23-2015 | 1593.89 | -0.60\% | -2. 240.00 | -0.4\% | 2.00\% | -2.60\% | 0.69\% | -1.10\% |
| -232 | Feb-24-2015 | 1598.66 | 0.30\% | 238.00 | -0.8\% | 2.00\% | -1.70\% | 1.14\% | -1.97\% |
| -231 | Feb-25-2015 | 1589.33 | -0.58\% | - 239.00 | 0.4\% | 2.00\% | -2.58\% | 0.69\% | -0.27\% |
| -230 | Feb-26-2015 | 1593.55 | 0.27\% | 240.00 | 0.4\% | 2.00\% | -1.73\% | 1.12\% | -0.70\% |
| -229 | Feb-27-2015 | 1587.01 | -0.41\% | 234.00 | -2.5\% | 1.99\% | -2.40\% | 0.78\% | -3.28\% |
| -228 | Mar-02-2015 | 1582.14 | -0.31\% | 229.00 | -2.1\% | 1.98\% | -2.29\% | 0.82\% | -2.96\% |
| -227 | Mar-03-2015 | 1562.84 | -1.22\% | 226.00 | -1.3\% | 1.98\% | -3.20\% | 0.36\% | -1.67\% |
| -226 | Mar-05-2015 | 1553.33 | -0.61\% | 227.00 | 0.4\% | 1.97\% | -2.58\% | 0.67\% | -0.22\% |
| -225 | Mar-06-2015 | 1568.29 | 0.96\% | 230.00 | 1.3\% | 1.97\% | -1.00\% | 1.46\% | -0.14\% |
| -224 | Mar-09-2015 | 1559.71 | 1. $-0.55 \%$ | 121 228.00 | -1 $-0.9 \%$ | 1.96\% | -2.51\% | 0.69\% | -1.56\% |
| -223 | Mar-10-2015 | 1531.04 | -1.84\% | 220.00 | -3.5\% | 1.96\% | -3.80\% | 0.04\% | -3.55\% |
| -222 | Mar-11-2015 | 1543.84 | 0.84\% | 224.00 | 1.8\% | 1.83\% | -0.99\% | 1.33\% | 0.49\% |
| -221 | Mar-12-2015 | 1544.34 | 0.03\% | 224.00 | - $0.0 \%$ | 1.78\% | -1.75\% | 0.90\% | -0.90\% |
| -220 | Mar-13-2015 | 1541.55 | -0.18\% | 221.00 | -1.3\% | 1.77\% | -1.96\% | 0.79\% | -2.13\% |
| -219 | Mar-16-2015 | 1515.57 | -1.69\% | 223.00 | 0.9\% | 1.77\% | -3.46\% | 0.02\% | 0.88\% |
| -218 | Mar-17-2015 | 1512.84 | -0.18\% | 222.00 | -0.4\% | 1.77\% | -1.95\% | 0.79\% | -1.23\% |
| -217 | Mar-18-2015 | 1531.50 | 1.23\% | 228.00 | 2.7\% | 1.77\% | -0.54\% | 1.50\% | 1.20\% |
| -216 | Mar-19-2015 | 1532.13 | 0.04\% | 224.00 | -1.8\% | 1.77\% | -1.73\% | 0.90\% | -2.65\% |
| -215 | Mar-20-2015 | 1529.96 | -0.14\% | 227.00 | 1.3\% | 1.77\% | -1.91\% | 0.80\% | 0.54\% |
| -214 | Mar-23-2015 | 1520.01 | -0.65\% | 222.00 | -2.2\% | 1.77\% | -2.42\% | 0.55\% | -2.75\% |
| -213 | Mar-24-2015 | 1514.45 | -0.37\% | 221.00 | -0.5\% | 1.77\% | -2.14\% | 0.69\% | -1.14\% |
| -212 | Mar-25-2015 | 1512.80 | -0.11\% | 226.00 | 2.3\% | 1.77\% | -1.88\% | 0.82\% | 1.44\% |
| -211 | Mar-26-2015 | 1496.41 | -1.08\% | 229.00 | 1.3\% | 1.77\% | -2.85\% | 0.33\% | 1.00\% |
| -210 | Mar-27-2015 | 1495.22 | -0.08\% | 227.00 | -0.9\% | 1.77\% | -1.85\% | 0.84\% | -1.71\% |
| -209 | Mar-30-2015 | 1496.51 | 0.09\% | 229.00 | 0.9\% | 1.77\% | -1.69\% | 0.92\% | -0.04\% |
| -208 | Mar-31-2015 | 1505.94 | 0.63\% | 230.00 | 0.4\% | 1.77\% | -1.14\% | 1.19\% | -0.76\% |
| -207 | Apr-01-2015 | 1525.58 | 1.30\% | 241.00 | 4.8\% | 1.77\% | -0.47\% | 1.54\% | 3.25\% |
| -206 | Apr-02-2015 | 1532.23 | 0.44\% | 241.00 | 0.0\% | 1.77\% | -1.33\% | 1.10\% | -1.10\% |
| -205 | Apr-03-2015 | 1536.05 | 0.25\% | 239.00 | -0.8\% | 1.77\% | -1.52\% | 1.00\% | -1.83\% |
| -204 | Apr-07-2015 | 1549.53 | 0.88\% | 240.00 | 0.4\% | 1.76\% | -0.89\% | 1.32\% | -0.90\% |
| -203 | Apr-08-2015 | 1544.86 | -0.30\% | 243.00 | 1.3\% | 1.76\% | -2.06\% | 0.72\% | 0.53\% |

Source: S\&P CapitalIQ

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return | 3M T-Bil | Risk prem | CAPM R | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -202 | Apr-09-2015 | 1545.11 | 0.02\% | 239.00 | -1.6\% | 1.76\% | -1.74\% | 0.88\% | -2.52\% |
| -201 | Apr-10-2015 | 1547.83 | 0.18\% | 236.00 | -1.3\% | 1.75\% | -1.58\% | 0.96\% | -2.21\% |
| -200 | Apr-16-2015 | 1570.00 | 1.43\% | 234.00 | -0.8\% | 1.75\% | -0.31\% | 1.59\% | -2.43\% |
| -199 | Apr-17-2015 | 1566.85 | -0.20\% | 233.00 | -0.4\% | 1.74\% | -1.94\% | 0.76\% | -1.19\% |
| -198 | Apr-20-2015 | 1560.32 | -0.42\% | 233.00 | 0.0\% | 1.74\% | -2.15\% | 0.65\% | -0.65\% |
| -197 | Apr-21-2015 | 1569.35 | 0.58\% | 230.00 | -1.3\% | 1.73\% | -1.15\% | 1.15\% | -2.44\% |
| -196 | Apr-22-2015 | 1552.01 | -1.10\% | 234.00 | 1.7\% | 1.73\% | -2.83\% | 0.30\% | 1.44\% |
| -195 | Apr-23-2015 | 1544.84 | -0.46\% | 226.00 | -3.4\% | 1.73\% | -2.19\% | 0.62\% | -4.04\% |
| -194 | Apr-24-2015 | 1555.46 | 0.69\% | 227.00 | 0.4\% | 1.73\% | -1.04\% | 1.20\% | -0.76\% |
| -193 | Apr-27-2015 | 1548.83 | -0.43\% | 231.00 | 1.8\% | 1.72\% | -2.15\% | 0.64\% | 1.12\% |
| -192 | Apr-28-2015 | 1531.53 | -1.12\% | 226.00 | -2.2\% | 1.72\% | -2.84\% | 0.29\% | -2.45\% |
| -191 | Apr-29-2015 | 1522.47 | -0.59\% | 227.00 | 0.4\% | 1.57\% | -2.16\% | 0.48\% | -0.03\% |
| -190 | Apr-30-2015 | 1526.74 | 0.28\% | 222.00 | -2.2\% | 1.53\% | -1.25\% | 0.90\% | -3.10\% |
| -189 | May-06-2015 | 1519.88 | -0.45\% | 223.00 | 0.5\% | 1.53\% | -1.98\% | 0.53\% | -0.08\% |
| -188 | May-07-2015 | 1498.31 | -1.42\% | 217.00 | -2.7\% | 1.53\% | -2.95\% | 0.04\% | -2.73\% |
| -187 | May-08-2015 | 1510.51 | 0.81\% | 217.00 | 0.0\% | 1.53\% | -0.71\% | 1.17\% | -1.17\% |
| -186 | May-11-2015 | 1501.30 | -0.61\% | 215.00 | -0.9\% | 1.53\% | -2.14\% | 0.45\% | -1.37\% |
| -185 | May-12-2015 | 1485.72 | -1.04\% | 209.00 | -2.8\% | 1.53\% | -2.56\% | 0.23\% | -3.02\% |
| -184 | May-13-2015 | 1495.95 | 0.69\% | 215.00 | 2.9\% | 1.53\% | -0.84\% | 1.10\% | 1.77\% |
| -183 | May-14-2015 | 1497.40 | 0.10\% | 211.00 | -1.9\% | 1.53\% | -1.43\% | 0.80\% | -2.66\% |
| -182 | May-15-2015 | 1512.19 | 0.99\% | 213.00 | 0.9\% | 1.52\% | -0.54\% | 1.25\% | -0.31\% |
| -181 | May-18-2015 | 1510.41 | -0.12\% | 208.00 | -2.3\% | 1.52\% | -1.64\% | 0.69\% | -3.04\% |
| -180 | May-19-2015 | 1525.96 | 1.03\% | 210.00 | 1.0\% | 1.52\% | -0.49\% | 1.27\% | -0.31\% |
| -179 | May-20-2015 | 1520.11 | -0.38\% | 209.00 | -0.5\% | 1.52\% | -1.90\% | 0.56\% | -1.03\% |
| -178 | May-21-2015 | 1526.25 | 0.40\% | 212.00 | 1.4\% | 1.52\% | -1.11\% | 0.95\% | 0.48\% |
| -177 | May-22-2015 | 1523.86 | -0.16\% | 209.00 | -1.4\% | 1.51\% | -1.67\% | 0.67\% | -2.08\% |
| -176 | May-25-2015 | 1508.16 | -1.03\% | 203.00 | -2.9\% | 1.51\% | -2.54\% | 0.23\% | -3.10\% |
| -175 | May-26-2015 | 1497.98 | -0.67\% | 198.50 | -2.2\% | 1.50\% | -2.18\% | 0.40\% | -2.62\% |
| -174 | May-27-2015 | 1500.84 | 0.19\% | 203.00 | 2.3\% | 1.50\% | -1.31\% | 0.84\% | 1.43\% |
| -173 | May-28-2015 | 1493.61 | -0.48\% | 201.00 | -1.0\% | 1.49\% | -1.98\% | 0.50\% | -1.48\% |
| -172 | May-29-2015 | 1496.05 | 0.16\% | 201.00 | 0.0\% | 1.49\% | -1.32\% | 0.82\% | -0.82\% |
| -171 | Jun-02-2015 | 1476.87 | -1.28\% | (-) 197.00 | -2.0\% | 1.47\% | -2.76\% | 0.08\% | -2.07\% |
| -170 | Jun-03-2015 | 1482.07 | 0.35\% | 194.00 | -1.5\% | 1.48\% | -1.13\% | 0.91\% | -2.43\% |
| -169 | Jun-04-2015 | 1490.90 | 0.60\% | $\square 197.00$ | 1.5\% | 1.49\% | -0.89\% | 1.04\% | 0.51\% |
| -168 | Jun-05-2015 | 1507.37 | 1.10\% | 199.00 | 1.0\% | 1.49\% | -0.38\% | 1.30\% | -0.28\% |
| -167 | Jun-08-2015 | 1508.28 | 0.06\% | 2) 202.00 | 1.5\% | 1.49\% | -1.43\% | 0.77\% | 0.74\% |
| -166 | Jun-09-2015 | 1492.32 | -1.06\% | - 196.50 | -2.7\% | 1.49\% | -2.54\% | 0.20\% | -2.92\% |
| -165 | Jun-10-2015 | 1504.04 | 0.79\% | 198.50 | 1.0\% | 1.49\% | -0.70\% | 1.13\% | -0.12\% |
| -164 | Jun-11-2015 | 1514.81 | 0.72\% | 203.00 | 2.3\% | 1.49\% | -0.77\% | 1.10\% | 1.17\% |
| -163 | Jun-12-2015 | 1508.23 | -0.43\% | 200.00 | -1.5\% | 1.49\% | -1.92\% | 0.52\% | -1.99\% |
| -162 | Jun-15-2015 | 1501.89 | -0.42\% | 202.00 | 1.0\% | 1.49\% | -1.91\% | 0.52\% | 0.48\% |
| -161 | Jun-16-2015 | 1503.28 | 0.09\% | 200.00 | -1.0\% | 1.49\% | -1.39\% | 0.78\% | -1.77\% |
| -160 | Jun-17-2015 | 1514.79 | 7 $0.77 \%$ | 196.50 | -1.8\% | 1.48\% | -0.72\% | 1.12\% | -2.87\% |
| -159 | Jun-18-2015 | 1508.04 | -0.45\% | 195.50 | -0.5\% | 1.48\% | -1.93\% | 0.51\% | -1.02\% |
| -158 | Jun-19-2015 | 1491.46 | -1.10\% | 193.00 | -1.3\% | 1.48\% | -2.58\% | 0.18\% | -1.46\% |
| -157 | Jun-22-2015 | 1504.06 | 0.84\% | 193.50 | 0.3\% | 1.48\% | -0.64\% | 1.16\% | -0.90\% |
| -156 | Jun-23-2015 | 1503.23 | -0.06\% | 191.00 | -1.3\% | 1.48\% | -1.53\% | 0.70\% | -2.00\% |
| -155 | Jun-24-2015 | 1518.26 | 1.00\% | 193.00 | 1.0\% | 1.48\% | -0.48\% | 1.24\% | -0.19\% |
| -154 | Jun-25-2015 | 1519.47 | 0.08\% | 194.50 | 0.8\% | 1.48\% | -1.40\% | 0.77\% | 0.01\% |
| -153 | Jun-26-2015 | 1518.03 | -0.09\% | 192.50 | -1.0\% | 1.48\% | -1.58\% | 0.69\% | -1.71\% |
| -152 | Jun-29-2015 | 1511.19 | -0.45\% | 189.50 | -1.6\% | 1.48\% | -1.93\% | 0.51\% | -2.06\% |
| -151 | Jun-30-2015 | 1504.55 | -0.44\% | 193.00 | 1.8\% | 1.48\% | -1.92\% | 0.51\% | 1.34\% |
| -150 | Jul-02-2015 | 1491.62 | -0.86\% | 186.50 | -3.4\% | 1.48\% | -2.34\% | 0.30\% | -3.67\% |
| -149 | Jul-03-2015 | 1489.59 | -0.14\% | 188.50 | 1.1\% | 1.48\% | -1.62\% | 0.67\% | 0.41\% |
| -148 | Jul-06-2015 | 1473.23 | -1.10\% | 187.00 | -0.8\% | 1.48\% | -2.58\% | 0.18\% | -0.97\% |
| -147 | Jul-07-2015 | 1483.77 | 0.72\% | 190.50 | 1.9\% | 1.48\% | -0.77\% | 1.10\% | 0.78\% |
| -146 | Jul-08-2015 | 1470.25 | -0.91\% | 190.50 | 0.0\% | 1.48\% | -2.39\% | 0.27\% | -0.27\% |
| -145 | Jul-09-2015 | 1472.57 | 0.16\% | 189.50 | -0.5\% | 1.48\% | -1.32\% | 0.81\% | -1.34\% |
| -144 | Jul-10-2015 | 1484.90 | 0.84\% | 190.00 | 0.3\% | 1.48\% | -0.64\% | 1.15\% | -0.89\% |
| -143 | Jul-13-2015 | 1490.65 | 0.39\% | 193.00 | 1.6\% | 1.47\% | -1.08\% | 0.92\% | 0.66\% |
| -142 | Jul-14-2015 | 1488.40 | -0.15\% | 191.50 | -0.8\% | 1.46\% | -1.61\% | 0.64\% | -1.42\% |
| -141 | Jul-15-2015 | 1486.74 | -0.11\% | 192.00 | 0.3\% | 1.45\% | -1.56\% | 0.66\% | -0.40\% |
| -140 | Jul-16-2015 | 1481.26 | -0.37\% | 190.50 | -0.8\% | 1.45\% | -1.82\% | 0.53\% | -1.31\% |
| -139 | Jul-17-2015 | 1479.31 | -0.13\% | 191.00 | 0.3\% | 1.45\% | -1.58\% | 0.65\% | -0.39\% |
| -138 | Jul-20-2015 | 1466.71 | -0.85\% | 191.00 | 0.0\% | 1.45\% | -2.30\% | 0.29\% | -0.29\% |

Source: S\&P CapitalIQ

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return | M T-Bi | Risk premium | CAPM R | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -137 | Jul-21-2015 | 1447.44 | -1.31\% | 190.00 | -0.5\% | 1.45\% | -2.76\% | 0.05\% | -0.58\% |
| -136 | Jul-22-2015 | 1447.84 | 0.03\% | 189.50 | -0.3\% | 1.45\% | -1.42\% | 0.73\% | -0.99\% |
| -135 | Jul-23-2015 | 1444.66 | -0.22\% | 189.00 | -0.3\% | 1.45\% | -1.67\% | 0.61\% | -0.87\% |
| -134 | Jul-24-2015 | 1438.08 | -0.46\% | 186.00 | -1.6\% | 1.45\% | -1.91\% | 0.49\% | -2.08\% |
| -133 | Jul-27-2015 | 1412.55 | -1.78\% | 183.00 | -1.6\% | 1.45\% | -3.23\% | -0.18\% | -1.43\% |
| -132 | Jul-28-2015 | 1408.07 | -0.32\% | 178.50 | -2.5\% | 1.45\% | -1.76\% | 0.55\% | -3.01\% |
| -131 | Jul-29-2015 | 1417.49 | 0.67\% | 180.00 | 0.8\% | 1.44\% | -0.77\% | 1.05\% | -0.21\% |
| -130 | Jul-31-2015 | 1440.12 | 1.60\% | 183.50 | 1.9\% | 1.45\% | 0.15\% | 1.52\% | 0.42\% |
| -129 | Aug-03-2015 | 1442.04 | 0.13\% | 185.50 | 1.1\% | 1.44\% | -1.31\% | 0.78\% | 0.31\% |
| -128 | Aug-04-2015 | 1432.16 | -0.69\% | 185.50 | 0.0\% | 1.44\% | -2.12\% | 0.36\% | -0.36\% |
| -127 | Aug-05-2015 | 1436.36 | 0.29\% | 184.00 | -0.8\% | 1.44\% | -1.14\% | 0.86\% | -1.67\% |
| -126 | Aug-06-2015 | 1430.58 | -0.40\% | 183.50 | -0.3\% | 1.44\% | -1.84\% | 0.51\% | -0.78\% |
| -125 | Aug-07-2015 | 1428.79 | -0.13\% | 183.00 | -0.3\% | 1.44\% | -1.56\% | 0.65\% | -0.92\% |
| -124 | Aug-10-2015 | 1420.13 | -0.61\% | 183.00 | 0.0\% | 1.44\% | -2.04\% | 0.40\% | -0.40\% |
| -123 | Aug-11-2015 | 1408.32 | -0.83\% | 185.00 | 1.1\% | 1.44\% | -2.27\% | 0.29\% | 0.80\% |
| -122 | Aug-13-2015 | 1404.15 | -0.30\% | 185.00 | 0.0\% | 1.44\% | -1.73\% | 0.56\% | -0.56\% |
| -121 | Aug-14-2015 | 1413.92 | 0.70\% | 186.00 | 0.5\% | 1.44\% | -0.74\% | 1.06\% | -0.52\% |
| -120 | Aug-17-2015 | 1408.74 | -0.37\% | 186.00 | 0.0\% | 1.44\% | -1.80\% | 0.53\% | -0.53\% |
| -119 | Aug-18-2015 | 1372.61 | -2.56\% | 186.00 | 0.0\% | 1.44\% | -4.00\% | -0.59\% | 0.59\% |
| -118 | Aug-19-2015 | 1379.12 | 0.47\% | 189.50 | 1.9\% | 1.44\% | -0.96\% | 0.95\% | 0.93\% |
| -117 | Aug-20-2015 | 1372.53 | -0.48\% | 190.00 | 0.3\% | 1.44\% | -1.91\% | 0.47\% | -0.21\% |
| -116 | Aug-21-2015 | 1365.61 | -0.50\% | 190.00 | 0.0\% | 1.44\% | -1.94\% | 0.46\% | -0.46\% |
| -115 | Aug-24-2015 | 1301.06 | -4.73\% | 185.50 | -2.4\% | 1.44\% | -6.17\% | -1.68\% | -0.69\% |
| -114 | Aug-25-2015 | 1323.88 | 1.75\% | 185.00 | -0.3\% | 1.44\% | 0.31\% | 1.60\% | -1.87\% |
| -113 | Aug-26-2015 | 1320.08 | -0.29\% | 186.00 | 0.5\% | 1.45\% | -1.73\% | 0.57\% | -0.03\% |
| -112 | Aug-27-2015 | 1358.03 | 2.87\% | 188.00 | 1.1\% | 1.45\% | 1.43\% | 2.17\% | -1.09\% |
| -111 | Aug-28-2015 | 1365.94 | 0.58\% | 192.00 | 2.1\% | 1.45\% | -0.87\% | 1.01\% | 1.12\% |
| -110 | Aug-31-2015 | 1382.41 | 1.21\% | 198.50 | 3.4\% | 1.45\% | -0.24\% | 1.33\% | 2.06\% |
| -109 | Sep-01-2015 | 1362.39 | -1.45\% | 194.00 | -2.3\% | 1.45\% | -2.90\% | -0.01\% | -2.25\% |
| -108 | Sep-02-2015 | 1372.45 | 0.74\% | 197.50 | 1.8\% | 1.45\% | -0.71\% | 1.09\% | 0.72\% |
| -107 | Sep-03-2015 | 1383.48 | 0.80\% | 197.00 | -0.3\% | 1.45\% | -0.65\% | 1.12\% | -1.38\% |
| -106 | Sep-04-2015 | 1370.75 | -0.92\% | - 199.00 | 1.0\% | 1.45\% | -2.37\% | 0.25\% | 0.76\% |
| -105 | Sep-07-2015 | 1371.40 | 0.05\% | 203.00 | 2.0\% | 1.45\% | -1.40\% | 0.74\% | 1.27\% |
| -104 | Sep-08-2015 | 1379.32 | 0.58\% | $\square 201.00$ | -1.0\% | 1.45\% | -0.88\% | 1.01\% | -2.00\% |
| -103 | Sep-09-2015 | 1396.29 | 1.23\% | 199.50 | -0.7\% | 1.46\% | -0.23\% | 1.34\% | -2.09\% |
| -102 | Sep-10-2015 | 1396.16 | -0.01\% | (a)8 201.00 | 0.8\% | 1.46\% | -1.47\% | 0.72\% | 0.03\% |
| -101 | Sep-11-2015 | 1381.72 | -1.03\% | [-7- 198.00 | -1.5\% | 1.46\% | -2.50\% | 0.20\% | -1.69\% |
| -100 | Sep-14-2015 | 1377.15 | -0.33\% | - 197.50 | -0.3\% | 1.47\% | -1.80\% | 0.56\% | -0.81\% |
| -99 | Sep-15-2015 | 1370.65 | -0.47\% | 196.50 | -0.5\% | 1.48\% | -1.95\% | 0.49\% | -1.00\% |
| -98 | Sep-16-2015 | 1381.80 | 0.81\% | - 197.00 | 0.3\% | 1.49\% | -0.67\% | 1.15\% | -0.89\% |
| -97 | Sep-17-2015 | 1389.70 | 0.57\% | 196.50 | -0.3\% | 1.48\% | -0.91\% | 1.02\% | -1.28\% |
| -96 | Sep-18-2015 | 1390.32 | 0.04\% | 200.00 | 1.8\% | 1.48\% | -1.44\% | 0.76\% | 1.03\% |
| -95 | Sep-21-2015 | 1392.73 | 0.17\% | 199.50 | -0.2\% | 1.49\% | -1.31\% | 0.82\% | -1.07\% |
| -94 | Sep-22-2015 | 1379.32 | -0.96\% | 200.00 | 0.3\% | 1.49\% | -2.45\% | 0.25\% | 0.00\% |
| -93 | Sep-23-2015 | 1375.17 | -0.30\% | 200.00 | 0.0\% | 1.49\% | -1.79\% | 0.59\% | -0.59\% |
| -92 | Sep-24-2015 | 1372.35 | -0.21\% | 200.00 | 0.0\% | 1.49\% | -1.70\% | 0.63\% | -0.63\% |
| -91 | Sep-25-2015 | 1376.83 | 0.33\% | 201.00 | 0.5\% | 1.50\% | -1.17\% | 0.90\% | -0.40\% |
| -90 | Sep-28-2015 | 1352.13 | -1.79\% | 197.00 | -2.0\% | 1.50\% | -3.29\% | -0.17\% | -1.82\% |
| -89 | Sep-29-2015 | 1348.84 | -0.24\% | 200.00 | 1.5\% | 1.50\% | -1.75\% | 0.62\% | 0.90\% |
| -88 | Sep-30-2015 | 1349.00 | 0.01\% | 201.00 | 0.5\% | 1.50\% | -1.49\% | 0.75\% | -0.25\% |
| -87 | Oct-01-2015 | 1345.15 | -0.29\% | 200.00 | -0.5\% | 1.50\% | -1.79\% | 0.60\% | -1.10\% |
| -86 | Oct-02-2015 | 1346.35 | 0.09\% | 200.00 | 0.0\% | 1.50\% | -1.41\% | 0.79\% | -0.79\% |
| -85 | Oct-05-2015 | 1363.17 | 1.25\% | 199.00 | -0.5\% | 1.50\% | -0.25\% | 1.37\% | -1.87\% |
| -84 | Oct-06-2015 | 1370.69 | 0.55\% | 196.00 | -1.5\% | 1.50\% | -0.95\% | 1.02\% | -2.53\% |
| -83 | Oct-07-2015 | 1393.66 | 1.68\% | 194.50 | -0.8\% | 1.50\% | 0.18\% | 1.59\% | -2.35\% |
| -82 | Oct-08-2015 | 1392.15 | -0.11\% | 194.50 | 0.0\% | 1.49\% | -1.60\% | 0.68\% | -0.68\% |
| -81 | Oct-09-2015 | 1411.33 | 1.38\% | 199.00 | 2.3\% | 1.46\% | -0.09\% | 1.42\% | 0.89\% |
| -80 | Oct-12-2015 | 1412.49 | 0.08\% | 198.50 | -0.3\% | 1.46\% | -1.38\% | 0.76\% | -1.01\% |
| -79 | Oct-13-2015 | 1406.69 | -0.41\% | 199.50 | 0.5\% | 1.45\% | -1.86\% | 0.51\% | -0.01\% |
| -78 | Oct-14-2015 | 1405.08 | -0.11\% | 199.50 | 0.0\% | 1.45\% | -1.57\% | 0.66\% | -0.66\% |
| -77 | Oct-15-2015 | 1425.32 | 1.44\% | 199.50 | 0.0\% | 1.45\% | -0.01\% | 1.45\% | -1.45\% |
| -76 | Oct-16-2015 | 1418.38 | -0.49\% | 202.00 | 1.3\% | 1.45\% | -1.94\% | 0.47\% | 0.78\% |
| -75 | Oct-19-2015 | 1416.91 | -0.10\% | 202.00 | 0.0\% | 1.45\% | -1.55\% | 0.67\% | -0.67\% |
| -74 | Oct-20-2015 | 1418.63 | 0.12\% | 203.00 | 0.5\% | 1.46\% | -1.33\% | 0.78\% | -0.29\% |
| -73 | Oct-21-2015 | 1415.80 | -0.20\% | 200.00 | -1.5\% | 1.46\% | -1.66\% | 0.62\% | -2.10\% |

Source: S\&P CapitalIQ

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return Big | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -72 | Oct-22-2015 | 1416.14 | 0.02\% | 201.00 | 0.5\% | 1.46\% | -1.44\% | 0.73\% | -0.23\% |
| -71 | Oct-26-2015 | 1424.16 | 0.57\% | 200.00 | -0.5\% | 1.47\% | -0.90\% | 1.01\% | -1.51\% |
| -70 | Oct-27-2015 | 1424.05 | -0.01\% | 200.00 | 0.0\% | 1.46\% | -1.47\% | 0.72\% | -0.72\% |
| -69 | Oct-28-2015 | 1409.26 | -1.04\% | 200.00 | 0.0\% | 1.47\% | -2.51\% | 0.20\% | -0.20\% |
| -68 | Oct-29-2015 | 1390.04 | -1.36\% | 198.00 | -1.0\% | 1.47\% | -2.83\% | 0.04\% | -1.04\% |
| -67 | Oct-30-2015 | 1394.94 | 0.35\% | 200.00 | 1.0\% | 1.47\% | -1.12\% | 0.91\% | 0.10\% |
| -66 | Nov-02-2015 | 1413.34 | 1.32\% | 201.00 | 0.5\% | 1.47\% | -0.15\% | 1.39\% | -0.89\% |
| -65 | Nov-03-2015 | 1412.62 | -0.05\% | 201.00 | 0.0\% | 1.47\% | -1.52\% | 0.70\% | -0.70\% |
| -64 | Nov-04-2015 | 1423.42 | 0.76\% | 202.00 | 0.5\% | 1.47\% | -0.71\% | 1.11\% | -0.62\% |
| -63 | Nov-05-2015 | 1413.16 | -0.72\% | 201.00 | -0.5\% | 1.47\% | -2.19\% | 0.36\% | -0.86\% |
| -62 | Nov-06-2015 | 1414.54 | 0.10\% | 196.00 | -2.5\% | 1.47\% | -1.37\% | 0.78\% | -3.26\% |
| -61 | Nov-09-2015 | 1402.57 | -0.85\% | 195.00 | -0.5\% | 1.47\% | -2.32\% | 0.30\% | -0.81\% |
| -60 | Nov-10-2015 | 1398.38 | -0.30\% | 195.00 | 0.0\% | 1.47\% | -1.77\% | 0.58\% | -0.58\% |
| -59 | Nov-11-2015 | 1390.15 | -0.59\% | 196.00 | 0.5\% | 1.47\% | -2.06\% | 0.43\% | 0.08\% |
| -58 | Nov-12-2015 | 1384.29 | -0.42\% | 198.00 | 1.0\% | 1.47\% | -1.89\% | 0.52\% | 0.51\% |
| -57 | Nov-13-2015 | 1382.46 | -0.13\% | 198.00 | 0.0\% | 1.47\% | -1.61\% | 0.66\% | -0.66\% |
| -56 | Nov-16-2015 | 1388.62 | 0.45\% | 197.50 | -0.3\% | 1.47\% | -1.03\% | 0.95\% | -1.21\% |
| -55 | Nov-17-2015 | 1390.17 | 0.11\% | 199.00 | 0.8\% | 1.48\% | -1.36\% | 0.79\% | -0.03\% |
| -54 | Nov-18-2015 | 1376.82 | -0.96\% | 199.50 | 0.3\% | 1.48\% | -2.44\% | 0.24\% | 0.01\% |
| -53 | Nov-19-2015 | 1384.97 | 0.59\% | 200.00 | 0.3\% | 1.48\% | -0.88\% | 1.03\% | -0.78\% |
| -52 | Nov-20-2015 | 1393.84 | 0.64\% | 199.00 | -0.5\% | 1.48\% | -0.84\% | 1.06\% | -1.56\% |
| -51 | Nov-23-2015 | 1394.22 | 0.03\% | 200.00 | 0.5\% | 1.49\% | -1.46\% | 0.75\% | -0.25\% |
| -50 | Nov-24-2015 | 1384.92 | -0.67\% | 201.00 | 0.5\% | 1.49\% | -2.16\% | 0.40\% | 0.10\% |
| -49 | Nov-25-2015 | 1381.46 | -0.25\% | 200.00 | -0.5\% | 1.50\% | -1.75\% | 0.61\% | -1.11\% |
| -48 | Nov-26-2015 | 1365.81 | -1.13\% | 196.00 | -2.0\% | 1.50\% | -2.63\% | 0.17\% | -2.17\% |
| -47 | Nov-27-2015 | 1363.13 | -0.20\% | 201.00 | 2.6\% | 1.50\% | -1.69\% | 0.64\% | 1.91\% |
| -46 | Nov-30-2015 | 1359.70 | - $-0.25 \%$ | 200.00 | -0.5\% | 1.50\% | -1.75\% | 0.61\% | -1.11\% |
| -45 | Dec-01-2015 | 1357.01 | -0.20\% | 201.00 | 0.5\% | 1.50\% | -1.70\% | 0.64\% | -0.14\% |
| -44 | Dec-02-2015 | 1339.45 | -1.29\% | 200.00 | -0.5\% | 1.50\% | -2.79\% | 0.09\% | -0.58\% |
| -43 | Dec-03-2015 | 1340.62 | 0.09\% | (198.00 | -1.0\% | 1.50\% | -1.41\% | 0.78\% | -1.78\% |
| -42 | Dec-04-2015 | 1333.57 | -0.53\% | 193.00 | -2.5\% | 1.50\% | -2.03\% | 0.48\% | -3.00\% |
| -41 | Dec-08-2015 | 1306.98 | -1.99\% | 2 189.00 | -2.1\% | 1.50\% | -3.49\% | -0.27\% | -1.81\% |
| -40 | Dec-09-2015 | 1297.82 | -0.70\% | 185.50 | -1.9\% | 1.50\% | -2.20\% | 0.39\% | -2.24\% |
| -39 | Dec-11-2015 | 1280.92 | -1.30\% | $\square \mathrm{CO} \quad 185.50$ | 0.0\% | 1.50\% | -2.80\% | 0.08\% | -0.08\% |
| -38 | Dec-14-2015 | 1267.61 | -1.04\% | 184.50 | -0.5\% | 1.50\% | -2.54\% | 0.22\% | -0.76\% |
| -37 | Dec-15-2015 | 1300.51 | 2.60\% | (10) 184.00 | -0.3\% | 1.50\% | 1.09\% | 2.05\% | -2.33\% |
| -36 | Dec-16-2015 | 1299.12 | -0.11\% | - 190.50 | 3.5\% | 1.50\% | -1.61\% | 0.69\% | 2.84\% |
| -35 | Dec-17-2015 | 1310.34 | 0.86\% | 203.00 | 6.6\% | 1.50\% | -0.64\% | 1.18\% | 5.38\% |
| -34 | Dec-18-2015 | 1284.92 | -1.94\% | 204.00 | 0.5\% | 1.50\% | -3.44\% | -0.24\% | 0.73\% |
| -33 | Dec-21-2015 | 1264.44 | -1.59\% | - 203.00 | -0.5\% | 1.50\% | -3.10\% | -0.06\% | -0.43\% |
| -32 | Dec-22-2015 | 1261.66 | -0.22\% | 198.00 | -2.5\% | 1.50\% | -1.72\% | 0.63\% | -3.10\% |
| -31 | Dec-23-2015 | 1274.50 | 1.02\% | 201.00 | 1.5\% | 1.50\% | -0.49\% | 1.26\% | 0.26\% |
| -30 | Dec-24-2015 | 1284.15 | 0.76\% | 204.00 | 1.5\% | 1.50\% | -0.75\% | 1.13\% | 0.37\% |
| -29 | Dec-25-2015 | 1282.93 | -0.10\% | 201.00 | -1.5\% | 1.50\% | -1.60\% | 0.70\% | -2.17\% |
| -28 | Dec-28-2015 | 1285.87 | 0.23\% | 204.00 | 1.5\% | 1.50\% | -1.27\% | 0.86\% | 0.63\% |
| -27 | Dec-29-2015 | 1283.78 | -0.16\% | 203.00 | -0.5\% | 1.50\% | -1.66\% | 0.66\% | -1.15\% |
| -26 | Dec-30-2015 | 1288.02 | 0.33\% | 202.00 | -0.5\% | 1.50\% | -1.17\% | 0.91\% | -1.40\% |
| -25 | Jan-04-2016 | 1263.41 | -1.91\% | 200.00 | -1.0\% | 1.48\% | -3.39\% | -0.23\% | -0.76\% |
| -24 | Jan-05-2016 | 1253.34 | -0.80\% | 199.00 | -0.5\% | 1.47\% | -2.27\% | 0.32\% | -0.82\% |
| -23 | Jan-06-2016 | 1260.04 | 0.53\% | 199.00 | 0.0\% | 1.47\% | -0.93\% | 1.00\% | -1.00\% |
| -22 | Jan-07-2016 | 1224.83 | -2.79\% | 194.00 | -2.5\% | 1.46\% | -4.26\% | -0.69\% | -1.82\% |
| -21 | Jan-08-2016 | 1244.18 | 1.58\% | 196.50 | 1.3\% | 1.45\% | 0.12\% | 1.52\% | -0.23\% |
| -20 | Jan-11-2016 | 1234.50 | -0.78\% | 194.50 | -1.0\% | 1.46\% | -2.24\% | 0.33\% | -1.35\% |
| -19 | Jan-12-2016 | 1255.30 | 1.68\% | 196.50 | 1.0\% | 1.45\% | 0.23\% | 1.57\% | -0.54\% |
| -18 | Jan-13-2016 | 1278.61 | 1.86\% | 199.00 | 1.3\% | 1.45\% | 0.41\% | 1.66\% | -0.38\% |
| -17 | Jan-14-2016 | 1263.29 | -1.20\% | 197.50 | -0.8\% | 1.44\% | -2.64\% | 0.11\% | -0.86\% |
| -16 | Jan-15-2016 | 1245.85 | -1.38\% | 226.00 | 14.4\% | 1.43\% | -2.81\% | 0.01\% | 14.42\% |
| -15 | Jan-18-2016 | 1245.05 | -0.06\% | 237.00 | 4.9\% | 1.41\% | -1.47\% | 0.66\% | 4.20\% |
| -14 | Jan-19-2016 | 1266.01 | 1.68\% | 231.00 | -2.5\% | 1.40\% | 0.28\% | 1.54\% | -4.08\% |
| -13 | Jan-20-2016 | 1248.98 | -1.35\% | 235.00 | 1.7\% | 1.40\% | -2.75\% | 0.01\% | 1.72\% |
| -12 | Jan-21-2016 | 1245.61 | -0.27\% | 230.00 | -2.1\% | 1.41\% | -1.68\% | 0.56\% | -2.69\% |
| -11 | Jan-22-2016 | 1268.03 | 1.80\% | 230.00 | 0.0\% | 1.42\% | 0.38\% | 1.61\% | -1.61\% |
| -10 | Jan-25-2016 | 1267.70 | -0.03\% | 232.00 | 0.9\% | 1.41\% | -1.43\% | 0.68\% | 0.19\% |
| -9 | Jan-26-2016 | 1268.07 | 0.03\% | 231.00 | -0.4\% | 1.41\% | -1.38\% | 0.71\% | -1.14\% |
| -8 | Jan-27-2016 | 1278.29 | 0.81\% | 231.00 | 0.0\% | 1.41\% | -0.60\% | 1.10\% | -1.10\% |

Source: S\&P CapitalIQ

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return Big | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -7 | Jan-28-2016 | 1288.40 | 0.79\% | 231.00 | 0.0\% | 1.41\% | -0.62\% | 1.10\% | -1.10\% |
| -6 | Jan-29-2016 | 1300.98 | 0.98\% | 224.00 | -3.0\% | 1.40\% | -0.43\% | 1.19\% | -4.22\% |
| -5 | Feb-01-2016 | 1297.34 | -0.28\% | 230.00 | 2.7\% | 1.40\% | -1.68\% | 0.55\% | 2.13\% |
| -4 | Feb-02-2016 | 1285.30 | -0.93\% | 225.00 | -2.2\% | 1.40\% | -2.33\% | 0.23\% | -2.40\% |
| -3 | Feb-03-2016 | 1291.77 | 0.50\% | 223.00 | -0.9\% | 1.41\% | -0.90\% | 0.95\% | -1.84\% |
| -2 | Feb-04-2016 | 1297.11 | 0.41\% | 220.00 | -1.3\% | 1.41\% | -0.99\% | 0.90\% | -2.25\% |
| -1 | Feb-05-2016 | 1306.29 | 0.71\% | 227.00 | 3.2\% | 1.41\% | -0.70\% | 1.05\% | 2.13\% |
| 0 | Feb-08-2016 | 1307.57 | 0.10\% | 249.00 | 9.7\% | 1.41\% | -1.31\% | 0.74\% | 8.95\% |
| 1 | Feb-09-2016 | 1303.96 | -0.28\% | 248.00 | -0.4\% | 1.41\% | -1.68\% | 0.56\% | -0.96\% |
| 2 | Feb-10-2016 | 1304.74 | 0.06\% | 249.00 | 0.4\% | 1.41\% | -1.35\% | 0.73\% | -0.32\% |
| 3 | Feb-11-2016 | 1280.74 | -1.84\% | 246.00 | -1.2\% | 1.39\% | -3.23\% | -0.24\% | -0.96\% |
| 4 | Feb-12-2016 | 1276.49 | -0.33\% | 246.00 | 0.0\% | 1.40\% | -1.73\% | 0.52\% | -0.52\% |
| 5 | Feb-15-2016 | 1288.40 | 0.93\% | 248.00 | 0.8\% | 1.40\% | -0.46\% | 1.16\% | -0.35\% |
| 6 | Feb-16-2016 | 1289.36 | 0.07\% | 248.00 | 0.0\% | 1.40\% | -1.33\% | 0.73\% | -0.73\% |
| 7 | Feb-17-2016 | 1288.47 | -0.07\% | 249.00 | 0.4\% | 1.40\% | -1.47\% | 0.66\% | -0.26\% |
| 8 | Feb-18-2016 | 1294.59 | 0.47\% | 248.00 | -0.4\% | 1.40\% | -0.93\% | 0.93\% | -1.33\% |
| 9 | Feb-19-2016 | 1320.19 | 1.98\% | 248.00 | 0.0\% | 1.40\% | 0.58\% | 1.69\% | -1.69\% |
| 10 | Feb-23-2016 | 1325.79 | 0.42\% | 248.00 | 0.0\% | 1.40\% | -0.98\% | 0.91\% | -0.91\% |
| 11 | Feb-24-2016 | 1331.93 | 0.46\% | 248.00 | 0.0\% | 1.41\% | -0.94\% | 0.93\% | -0.93\% |
| 12 | Feb-25-2016 | 1333.42 | 0.11\% | 249.00 | 0.4\% | 1.41\% | -1.30\% | 0.75\% | -0.35\% |
| 13 | Feb-26-2016 | 1343.07 | 0.72\% | 250.00 | 0.4\% | 1.41\% | -0.69\% | 1.06\% | -0.66\% |
| 14 | Feb-29-2016 | 1332.37 | -0.80\% | 249.00 | -0.4\% | 1.41\% | -2.21\% | 0.29\% | -0.69\% |
| 15 | Mar-01-2016 | 1346.95 | 1.09\% | 250.00 | 0.4\% | 1.41\% | -0.31\% | 1.25\% | -0.85\% |
| 16 | Mar-02-2016 | 1365.31 | 1.36\% | 249.00 | -0.4\% | 1.40\% | -0.04\% | 1.38\% | -1.78\% |
| 17 | Mar-03-2016 | 1379.33 | 1.03\% | 249.00 | 0.0\% | 1.40\% | -0.38\% | 1.21\% | -1.21\% |
| 18 | Mar-04-2016 | 1379.53 | 0.01\% | 250.00 | 0.4\% | 1.40\% | -1.39\% | 0.70\% | -0.30\% |
| 19 | Mar-07-2016 | 1395.75 | - 1.18\% | 250.00 | 0.0\% | 1.40\% | -0.23\% | 1.29\% | -1.29\% |
| 20 | Mar-08-2016 | 1374.62 | -1.51\% | 250.00 | 0.0\% | 1.40\% | -2.91\% | -0.07\% | 0.07\% |
| 21 | Mar-09-2016 | 1390.66 | 1.17\% | 249.00 | -0.4\% | 1.40\% | -0.23\% | 1.28\% | -1.68\% |
| 22 | Mar-10-2016 | 1379.06 | -0.83\% | A 249.00 | 0.0\% | 1.40\% | -2.23\% | 0.27\% | -0.27\% |
| 23 | Mar-11-2016 | 1393.41 | 1.04\% | 249.00 | 0.0\% | 1.39\% | -0.35\% | 1.21\% | -1.21\% |
| 24 | Mar-14-2016 | 1394.27 | 0.06\% | ) 249.00 | 0.0\% | 1.39\% | -1.33\% | 0.72\% | -0.72\% |
| 25 | Mar-15-2016 | 1382.93 | -0.81\% | 250.00 | 0.4\% | 1.39\% | -2.20\% | 0.28\% | 0.13\% |
| 26 | Mar-16-2016 | 1377.80 | -0.37\% | प(1) 250.00 | 0.0\% | 1.39\% | -1.76\% | 0.50\% | -0.50\% |
| 27 | Mar-17-2016 | 1380.20 | 0.17\% | 249.00 | -0.4\% | 1.38\% | -1.20\% | 0.77\% | -1.17\% |
| 28 | Mar-18-2016 | 1382.96 | 0.20\% | (10) 249.00 | 0.0\% | 1.36\% | -1.16\% | 0.78\% | -0.78\% |
| 29 | Mar-21-2016 | 1393.63 | 0.77\% | - 250.00 | 0.4\% | 1.36\% | -0.59\% | 1.06\% | -0.66\% |
| 30 | Mar-22-2016 | 1397.20 | 0.26\% | 251.00 | 0.4\% | 1.36\% | -1.10\% | 0.80\% | -0.40\% |
| 31 | Mar-23-2016 | 1412.16 | 1.07\% | 251.00 | 0.0\% | 1.35\% | -0.28\% | 1.21\% | -1.21\% |
| 32 | Mar-24-2016 | 1405.41 | -0.48\% | - 250.00 | -0.4\% | 1.36\% | -1.83\% | 0.43\% | -0.83\% |
| 33 | Mar-25-2016 | 1394.78 | -0.76\% | 251.00 | 0.4\% | 1.36\% | -2.11\% | 0.29\% | 0.11\% |
| 34 | Mar-28-2016 | 1389.01 | -0.41\% | 251.00 | 0.0\% | 1.37\% | -1.78\% | 0.47\% | -0.47\% |
| 35 | Mar-29-2016 | 1392.85 | 0.28\% | 252.00 | 0.4\% | 1.38\% | -1.10\% | 0.82\% | -0.42\% |
| 36 | Mar-30-2016 | 1410.29 | 1.25\% | 252.00 | 0.0\% | 1.38\% | -0.13\% | 1.32\% | -1.32\% |
| 37 | Mar-31-2016 | 1407.70 | -0.18\% | 251.00 | -0.4\% | 1.38\% | -1.56\% | 0.59\% | -0.99\% |
| 38 | Apr-01-2016 | 1400.72 | -0.50\% | 251.00 | 0.0\% | 1.37\% | -1.87\% | 0.43\% | -0.43\% |
| 39 | Apr-04-2016 | 1400.27 | -0.03\% | 250.00 | -0.4\% | 1.37\% | -1.40\% | 0.66\% | -1.06\% |
| 40 | Apr-05-2016 | 1373.59 | -1.91\% | 249.00 | -0.4\% | 1.36\% | -3.27\% | -0.29\% | -0.11\% |
| 41 | Apr-07-2016 | 1356.69 | -1.23\% | 250.00 | 0.4\% | 1.36\% | -2.59\% | 0.05\% | 0.35\% |
| 42 | Apr-08-2016 | 1369.64 | 0.95\% | 250.00 | 0.0\% | 1.36\% | -0.40\% | 1.15\% | -1.15\% |
| 43 | Apr-11-2016 | 1369.84 | 0.01\% | 250.00 | 0.0\% | 1.36\% | -1.34\% | 0.68\% | -0.68\% |
| 44 | Apr-12-2016 | 1385.42 | 1.14\% | 249.00 | -0.4\% | 1.35\% | -0.22\% | 1.24\% | -1.64\% |
| 45 | Apr-18-2016 | 1398.77 | 0.96\% | 249.00 | 0.0\% | 1.35\% | -0.39\% | 1.16\% | -1.16\% |
| 46 | Apr-19-2016 | 1416.00 | 1.23\% | 249.00 | 0.0\% | 1.35\% | -0.12\% | 1.29\% | -1.29\% |
| 47 | Apr-20-2016 | 1414.96 | -0.07\% | 249.00 | 0.0\% | 1.35\% | -1.42\% | 0.63\% | -0.63\% |
| 48 | Apr-21-2016 | 1423.90 | 0.63\% | 248.00 | -0.4\% | 1.35\% | -0.72\% | 0.99\% | -1.39\% |
| 49 | Apr-22-2016 | 1410.81 | -0.92\% | 248.00 | 0.0\% | 1.35\% | -2.27\% | 0.20\% | -0.20\% |
| 50 | Apr-25-2016 | 1408.71 | -0.15\% | 250.00 | 0.8\% | 1.35\% | -1.50\% | 0.59\% | 0.21\% |
| 51 | Apr-26-2016 | 1418.78 | 0.71\% | 248.00 | -0.8\% | 1.36\% | -0.64\% | 1.03\% | -1.83\% |
| 52 | Apr-27-2016 | 1411.84 | -0.49\% | 249.00 | 0.4\% | 1.36\% | -1.85\% | 0.42\% | -0.02\% |
| 53 | Apr-28-2016 | 1399.91 | -0.84\% | 249.00 | 0.0\% | 1.36\% | -2.20\% | 0.24\% | -0.24\% |
| 54 | Apr-29-2016 | 1404.61 | 0.34\% | 250.00 | 0.4\% | 1.36\% | -1.03\% | 0.84\% | -0.44\% |
| 55 | May-03-2016 | 1397.87 | -0.48\% | 249.00 | -0.4\% | 1.36\% | -1.84\% | 0.43\% | -0.83\% |
| 56 | May-04-2016 | 1390.70 | -0.51\% | 247.00 | -0.8\% | 1.36\% | -1.88\% | 0.42\% | -1.22\% |
| 57 | May-09-2016 | 1394.14 | 0.25\% | 245.00 | -0.8\% | 1.36\% | -1.11\% | 0.80\% | -1.61\% |

Source: S\&P CapitalIQ

|  | Dates | SET Index | \% Return SET | Big C Closed price | \% Return Big 1 | 3M T-Bill | Risk premium | CAPM Return | Abnormal Return |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 58 | May-10-2016 | 1390.13 | -0.29\% | 238.00 | -2.9\% | 1.36\% | -1.65\% | 0.53\% | -3.39\% |
| 59 | May-11-2016 | 1382.41 | -0.56\% | 236.00 | -0.8\% | 1.36\% | -1.92\% | 0.39\% | -1.23\% |
| 60 | May-12-2016 | 1399.31 | 1.22\% | 235.00 | -0.4\% | 1.36\% | -0.14\% | 1.29\% | -1.71\% |
| 61 | May-13-2016 | 1394.69 | -0.33\% | 230.00 | -2.1\% | 1.36\% | -1.69\% | 0.51\% | -2.63\% |
| 62 | May-16-2016 | 1397.63 | 0.21\% | 224.00 | -2.6\% | 1.36\% | -1.15\% | 0.78\% | -3.39\% |
| 63 | May-17-2016 | 1406.57 | 0.64\% | 222.00 | -0.9\% | 1.38\% | -0.74\% | 1.00\% | -1.90\% |
| 64 | May-18-2016 | 1400.50 | -0.43\% | 224.00 | 0.9\% | 1.39\% | -1.82\% | 0.47\% | 0.43\% |
| 65 | May-19-2016 | 1385.86 | -1.05\% | 222.00 | -0.9\% | 1.40\% | -2.44\% | 0.16\% | -1.06\% |
| 66 | May-23-2016 | 1381.69 | -0.30\% | 211.00 | -5.0\% | 1.41\% | -1.71\% | 0.54\% | -5.50\% |
| 67 | May-24-2016 | 1384.26 | 0.19\% | 210.00 | -0.5\% | 1.42\% | -1.24\% | 0.80\% | -1.27\% |
| 68 | May-25-2016 | 1397.63 | 0.97\% | 211.00 | 0.5\% | 1.43\% | -0.47\% | 1.20\% | -0.72\% |
| 69 | May-26-2016 | 1401.64 | 0.29\% | 210.00 | -0.5\% | 1.44\% | -1.15\% | 0.86\% | -1.33\% |
| 70 | May-27-2016 | 1412.67 | 0.79\% | 211.00 | 0.5\% | 1.44\% | -0.65\% | 1.11\% | -0.63\% |
| 71 | May-30-2016 | 1424.12 | 0.81\% | 211.00 | 0.0\% | 1.44\% | -0.62\% | 1.12\% | -1.12\% |
| 72 | May-31-2016 | 1424.28 | 0.01\% | 208.00 | -1.4\% | 1.45\% | -1.44\% | 0.72\% | -2.14\% |

## Source: S\&P CapitalIQ

16.4.3 Abnormal return CPALL

|  | CPALL Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM Return CPALL | Abnormal return CPALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -245 | -0.39\% | -0.51\% | 3.02\% | -3.53\% | -0.51\% | 0.12\% |
| -244 | 3.53\% | 1.60\% | 3.02\% | -1.42\% | 1.60\% | 1.93\% |
| -243 | -1.14\% | -0.27\% | 3.02\% | -3.29\% | -0.27\% | -0.87\% |
| -242 | 0.00\% | -0.01\% | 3.03\% | -3.03\% | 0.00\% | 0.00\% |
| -241 | 0.38\% | -0.59\% | 3.03\% | -3.62\% | -0.59\% | 0.97\% |
| -240 | -0.38\% | 0.19\% | 3.03\% | -2.84\% | 0.20\% | -0.58\% |
| -239 | 3.83\% | 1.00\% | 3.03\% | -2.03\% | 1.00\% | 2.83\% |
| -238 | -0.37\% | -1.07\% | 3.03\% | -4.10\% | -1.07\% | 0.70\% |
| -237 | -0.74\% | -1.31\% | 3.03\% | -4.34\% | -1.30\% | 0.56\% |
| -236 | -1.87\% | -1.42\% | 3.05\% | -4.47\% | -1.41\% | -0.45\% |
| -235 | -0.76\% | -0.95\% | 3.04\% | -4.00\% | -0.95\% | 0.19\% |
| -234 | 1.53\% | 1.30\% | 3.05\% | -1.75\% | 1.30\% | 0.23\% |
| -233 | -1.51\% | -0.79\% | 3.05\% | -3.83\% | -0.78\% | -0.73\% |
| -232 | 0.77\% | 0.67\% | 3.05\% | -2.37\% | 0.68\% | 0.09\% |
| -231 | 2.66\% | 1.48\% | 3.05\% | -1.57\% | 1.48\% | 1.18\% |
| -230 | 2.96\% | 0.78\% | 3.05\% | -2.27\% | 0.78\% | 2.18\% |
| -229 | 0.36\% | -0.44\% | 3.05\% | -3.49\% | -0.43\% | 0.79\% |
| -228 | 1.79\% | 0.88\% | 3.06\% | -2.17\% | 0.89\% | 0.91\% |
| -227 | 4.23\% | 0.13\% | 3.06\% | - $-2.93 \%$ | 0.13\% | 4.10\% |
| -226 | -1.69\% | 0.66\% | 3.06\% | -2.40\% | 0.66\% | -2.35\% |
| -225 | 2.41\% | 0.21\% | 3.06\% | -2.85\% | 0.21\% | 2.19\% |
| -224 | 2.68\% | 1.38\% | 3.06\% | -1.68\% | 1.38\% | 1.30\% |
| -223 | 0.00\% | 0.86\% | 3.06\% | -2.20\% | 0.86\% | -0.86\% |
| -222 | 2.61\% | 0.08\% | 3.06\% | -2.98\% | 0.08\% | 2.53\% |
| -221 | -5.10\% | -1.02\% | 3.06\% | -4.08\% | -1.01\% | -4.08\% |
| -220 | 3.36\% | 0.30\% | 3.05\% | -2.76\% | 0.30\% | 3.06\% |
| -219 | -6.49\% | -1.93\% | 3.05\% | -4.99\% | -1.93\% | -4.57\% |
| -218 | -0.69\% | -1.38\% | 3.05\% | -4.43\% | -1.37\% | 0.67\% |
| -217 | 3.50\% | 0.03\% | 3.05\% | -3.02\% | 0.03\% | 3.46\% |
| -216 | -3.38\% | -2.14\% | 3.04\% | -5.18\% | -2.13\% | -1.25\% |
| -215 | 1.40\% | 1.63\% | 3.03\% | -1.40\% | 1.64\% | -0.24\% |
| -214 | 0.69\% | -1.12\% | 3.04\% | (-4.16\% | -1.12\% | 1.81\% |
| -213 | -1.37\% | 0.20\% | 3.04\% | 4. $-2.84 \%$ | 0.20\% | -1.57\% |
| -212 | -2.08\% | -1.63\% | 3.03\% | - $2.4 .66 \%$ | -1.62\% | -0.46\% |
| -211 | 0.00\% | -1.67\% | 3.03\% | -4.70\% | -1.66\% | 1.66\% |
| -210 | -1.42\% | -0.32\% | 3.03\% | - -3.35\% | -0.32\% | -1.10\% |
| -209 | -2.88\% | -1.84\% | 3.03\% | -4.87\% | -1.83\% | -1.04\% |
| -208 | 2.96\% | 1.36\% | 3.03\% | -1.67\% | 1.36\% | 1.60\% |
| -207 | 1.44\% | 0.63\% | 3.04\% | -2.41\% | 0.63\% | 0.81\% |
| -206 | 1.42\% | 0.63\% | 3.04\% | -2.41\% | 0.63\% | 0.79\% |
| -205 | 0.70\% | 1.20\% | 3.03\% | -1.83\% | 1.21\% | -0.51\% |
| -204 | -1.39\% | -1.30\% | 3.04\% | -4.34\% | -1.30\% | -0.09\% |
| -203 | -3.52\% | 0.25\% | 173.04\% | 177-2.79\% | 18 $0.26 \%$ | -3.78\% |
| -202 | -2.19\% | -2.30\% | 3.03\% | -5.34\% | -2.30\% | 0.11\% |
| -201 | -2.24\% | -1.44\% | 3.03\% | -4.47\% | -1.43\% | -0.81\% |
| -200 | 3.05\% | 1.71\% | 3.03\% | -1.32\% | 1.71\% | 1.34\% |
| -199 | 0.00\% | 0.05\% | 3.03\% | -2.98\% | 0.06\% | -0.06\% |
| -198 | 0.74\% | 0.77\% | 3.03\% | -2.26\% | 0.77\% | -0.03\% |
| -197 | 1.47\% | 2.75\% | 3.03\% | -0.28\% | 2.75\% | -1.28\% |
| -196 | 0.00\% | 0.42\% | 3.03\% | -2.61\% | 0.42\% | -0.42\% |
| -195 | 1.45\% | -0.41\% | 3.03\% | -3.43\% | -0.40\% | 1.85\% |
| -194 | 0.71\% | -0.45\% | 3.03\% | -3.48\% | -0.44\% | 1.16\% |
| -193 | 2.13\% | 1.10\% | 3.03\% | -1.93\% | 1.11\% | 1.02\% |
| -192 | -1.39\% | -0.20\% | 3.03\% | -3.23\% | -0.19\% | -1.19\% |
| -191 | -0.70\% | 0.83\% | 3.03\% | -2.20\% | 0.84\% | -1.54\% |
| -190 | 0.71\% | 0.01\% | 3.03\% | -3.02\% | 0.02\% | 0.69\% |
| -189 | -1.41\% | -1.21\% | 3.03\% | -4.24\% | -1.20\% | -0.21\% |
| -188 | -0.71\% | -0.53\% | 3.03\% | -3.56\% | -0.52\% | -0.19\% |
| -187 | 1.44\% | -0.48\% | 3.03\% | -3.50\% | -0.47\% | 1.91\% |
| -186 | 0.00\% | 0.32\% | 3.03\% | -2.71\% | 0.32\% | -0.32\% |
| -185 | 1.42\% | 1.29\% | 3.03\% | -1.73\% | 1.30\% | 0.12\% |
| -184 | 2.80\% | 0.46\% | 3.03\% | -2.57\% | 0.46\% | 2.34\% |
| -183 | -3.40\% | 0.07\% | 3.03\% | -2.96\% | 0.07\% | -3.47\% |
| -182 | 0.70\% | 1.42\% | 3.03\% | -1.61\% | 1.42\% | -0.72\% |
| -181 | 2.10\% | 0.78\% | 3.03\% | -2.24\% | 0.79\% | 1.31\% |
| -180 | -1.37\% | -0.33\% | 3.03\% | -3.36\% | -0.32\% | -1.05\% |

Source: S\&P CapitalIQ

|  | CPALL Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM Return CPALL | Abnormal return CPALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -179 | -1.39\% | 0.64\% | 3.03\% | -2.39\% | 0.64\% | -2.03\% |
| -178 | -0.70\% | -0.14\% | 3.03\% | -3.17\% | -0.14\% | -0.57\% |
| -177 | 1.42\% | -1.09\% | 3.03\% | -4.12\% | -1.09\% | 2.51\% |
| -176 | 0.70\% | 1.47\% | 3.03\% | -1.56\% | 1.47\% | -0.77\% |
| -175 | 0.69\% | 0.35\% | 3.02\% | -2.67\% | 0.36\% | 0.34\% |
| -174 | -2.07\% | -1.29\% | 3.02\% | -4.31\% | -1.28\% | -0.79\% |
| -173 | 0.70\% | 1.44\% | 3.02\% | -1.59\% | 1.44\% | -0.74\% |
| -172 | 0.00\% | 0.33\% | 3.03\% | -2.70\% | 0.33\% | -0.33\% |
| -171 | 1.40\% | 0.82\% | 3.02\% | -2.20\% | 0.82\% | 0.58\% |
| -170 | -0.69\% | -0.33\% | 3.02\% | -3.35\% | -0.33\% | -0.36\% |
| -169 | -1.39\% | -0.59\% | 3.02\% | -3.61\% | -0.58\% | -0.81\% |
| -168 | 2.11\% | -0.36\% | 3.02\% | -3.38\% | -0.36\% | 2.47\% |
| -167 | -1.38\% | -1.94\% | 3.02\% | -4.96\% | -1.93\% | 0.55\% |
| -166 | -1.40\% | 0.21\% | 3.02\% | -2.80\% | 0.22\% | -1.62\% |
| -165 | -2.84\% | 0.08\% | 3.02\% | -2.93\% | 0.09\% | -2.92\% |
| -164 | -0.73\% | -1.32\% | 3.02\% | -4.34\% | -1.31\% | 0.58\% |
| -163 | -2.21\% | 0.43\% | 3.02\% | -2.58\% | 0.44\% | -2.64\% |
| -162 | 0.00\% | 1.30\% | 3.02\% | -1.72\% | 1.30\% | -1.30\% |
| -161 | 2.26\% | 0.50\% | 3.01\% | -2.51\% | 0.50\% | 1.75\% |
| -160 | 2.21\% | 0.15\% | 3.01\% | -2.86\% | 0.16\% | 2.05\% |
| -159 | 1.44\% | -0.30\% | 3.01\% | -3.31\% | -0.29\% | 1.73\% |
| -158 | -0.71\% | 0.88\% | 3.01\% | -2.14\% | 0.88\% | -1.59\% |
| -157 | -3.57\% | 0.01\% | 2.99\% | -2.97\% | 0.02\% | -3.59\% |
| -156 | -2.96\% | 0.49\% | 2.98\% | -2.49\% | 0.50\% | -3.46\% |
| -155 | 0.76\% | 0.29\% | 2.98\% | -2.69\% | 0.30\% | 0.47\% |
| -154 | 0.00\% | 0.14\% | 2,98\% | -2.85\% | 0.14\% | -0.14\% |
| -153 | 2.27\% | 0.61\% | 2.98\% | -2.37\% | 0.61\% | 1.66\% |
| -152 | 0.00\% | 0.00\% | 2.98\% | -2.98\% | 0.01\% | -0.01\% |
| -151 | 0.74\% | -0.20\% | 2.98\% | -3.18\% | -0.19\% | 0.93\% |
| -150 | -0.74\% | -0.04\% | 2.98\% | -3.02\% | -0.04\% | -0.70\% |
| -149 | 1.48\% | 0.42\% | 2.99\% | -2.57\% | 0.42\% | 1.06\% |
| -148 | -1.46\% | 0.27\% | 2.99\% | -2.72\% | 0.27\% | -1.73\% |
| -147 | 0.00\% | 0.15\% | 2.99\% | $\square-2.84 \%$ | 0.15\% | -0.15\% |
| -146 | 2.22\% | 0.28\% | 2.99\% | --2.71\% | 0.29\% | 1.93\% |
| -145 | -1.45\% | -0.04\% | 2.99\% | -3.03\% | -0.03\% | -1.42\% |
| -144 | 0.00\% | -0.28\% | 2.99\% | -3.27\% | -0.27\% | 0.27\% |
| -143 | 0.00\% | -0.05\% | 3.00\% | -3.05\% | -0.04\% | 0.04\% |
| -142 | -0.74\% | -1.05\% | 3.01\% | -4.06\% | -1.05\% | 0.31\% |
| -141 | 0.00\% | -0.46\% | 3.00\% | -3.46\% | -0.45\% | 0.45\% |
| -140 | 2.22\% | 1.06\% | 3.00\% | -1.94\% | 1.07\% | 1.15\% |
| -139 | -0.72\% | 0.65\% | 3.00\% | -2.35\% | 0.66\% | -1.38\% |
| -138 | 0.00\% | 0.07\% | 3.00\% | -2.93\% | ¢1 $0.07 \%$ | -0.07\% |
| -137 | -0.73\% | -0.20\% | 3.00\% | -3.20\% | -0.20\% | -0.53\% |
| -136 | 0.74\% | 0.82\% | 3.00\% | -2.18\% | - 0.82\% | -0.08\% |
| -135 | 1.46\% | 0.18\% | 3.00\% | -2.82\% | 0.18\% | 1.28\% |
| -134 | 1.44\% | 0.39\% | 3.00\% | -2.61\% | 0.39\% | 1.05\% |
| -133 | 0.00\% | -0.21\% | 3.01\% | -3.22\% | -0.20\% | 0.20\% |
| -132 | 0.00\% | 0.93\% | 3.01\% | -2.07\% | 0.94\% | -0.94\% |
| -131 | -1.42\% | -0.18\% | 3.01\% | -3.19\% | -0.18\% | -1.24\% |
| -130 | 0.72\% | 1.47\% | 3.01\% | -1.54\% | 1.47\% | -0.75\% |
| -129 | -2.86\% | 0.19\% | 3.01\% | -2.82\% | 0.19\% | -3.05\% |
| -128 | 0.00\% | -0.44\% | 3.01\% | -3.45\% | -0.44\% | 0.44\% |
| -127 | 0.00\% | 0.99\% | 3.01\% | -2.02\% | 0.99\% | -0.99\% |
| -126 | 0.00\% | -0.22\% | 3.01\% | -3.23\% | -0.21\% | 0.21\% |
| -125 | 0.00\% | 0.28\% | 3.01\% | -2.73\% | 0.28\% | -0.28\% |
| -124 | -0.74\% | -0.15\% | 3.01\% | -3.17\% | -0.15\% | -0.59\% |
| -123 | 0.74\% | 0.24\% | 3.02\% | -2.77\% | 0.25\% | 0.49\% |
| -122 | 0.00\% | -1.00\% | 3.02\% | -4.02\% | -1.00\% | 1.00\% |
| -121 | 1.47\% | 0.91\% | 3.02\% | -2.11\% | 0.91\% | 0.56\% |
| -120 | 2.90\% | 0.99\% | 3.02\% | -2.03\% | 0.99\% | 1.91\% |

Source: S\&P CapitalIQ

|  | CPALL Returns | Set index | \% 3M T-Bill | \% Risk premium | CAPM Return CPALL |
| ---: | ---: | ---: | ---: | ---: | ---: | Abnormal return CPALL

Source: S\&P CapitalIQ

|  | CPALL Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM Return CPALL | Abnormal return CPALL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -49 | 0.56\% | 0.92\% | 2.74\% | -1.82\% | 0.92\% | -0.37\% |
| -48 | 0.00\% | -0.16\% | 2.73\% | -2.88\% | -0.15\% | 0.15\% |
| -47 | -1.10\% | -0.47\% | 2.73\% | -3.20\% | -0.47\% | -0.64\% |
| -46 | 2.23\% | 0.34\% | 2.73\% | -2.39\% | 0.34\% | 1.89\% |
| -45 | 1.09\% | 0.95\% | 2.73\% | -1.78\% | 0.95\% | 0.14\% |
| -44 | 2.70\% | 0.42\% | 2.72\% | -2.30\% | 0.42\% | 2.28\% |
| -43 | 0.53\% | -0.44\% | 2.71\% | -3.16\% | -0.44\% | 0.97\% |
| -42 | 0.52\% | 0.36\% | 2.71\% | -2.36\% | 0.36\% | 0.16\% |
| -41 | 0.00\% | 0.69\% | 2.71\% | -2.03\% | 0.69\% | -0.69\% |
| -40 | 2.08\% | 0.85\% | 2.72\% | -1.87\% | 0.85\% | 1.23\% |
| -39 | -1.53\% | 0.73\% | 2.72\% | -1.99\% | 0.73\% | -2.26\% |
| -38 | -0.52\% | 0.46\% | 2.72\% | -2.26\% | 0.46\% | -0.98\% |
| -37 | -1.56\% | 0.81\% | 2.72\% | -1.91\% | 0.82\% | -2.38\% |
| -36 | -1.06\% | -1.11\% | 2.72\% | -3.83\% | -1.11\% | 0.05\% |
| -35 | 1.60\% | 1.70\% | 2.72\% | -1.02\% | 1.70\% | -0.09\% |
| -34 | 2.11\% | 0.48\% | 2.72\% | -2.25\% | 0.48\% | 1.63\% |
| -33 | -1.55\% | -0.04\% | 2.71\% | -2.75\% | -0.04\% | -1.51\% |
| -32 | -1.57\% | -0.36\% | 2.71\% | -3.07\% | -0.35\% | -1.22\% |
| -31 | 0.00\% | -0.04\% | 2.70\% | -2.74\% | -0.03\% | 0.03\% |
| -30 | 0.00\% | -0.17\% | 2.70\% | -2.87\% | -0.16\% | 0.16\% |
| -29 | 0.53\% | -0.55\% | 2.69\% | -3.24\% | -0.54\% | 1.07\% |
| -28 | 1.06\% | -0.01\% | 2.71\% | -2.72\% | -0.01\% | 1.06\% |
| -27 | 1.05\% | 1.69\% | 2.71\% | -1.02\% | 1.69\% | -0.64\% |
| -26 | 0.00\% | 0.83\% | 2.71\% | -1.87\% | 0.84\% | -0.84\% |
| -25 | 0.52\% | -0.34\% | 2.71\% | -3.05\% | -0.34\% | 0.86\% |
| -24 | 1.55\% | 0.12\% | 2.70\% | -2.59\% | 0.12\% | 1.43\% |
| -23 | 0.51\% | 0.58\% | 2.71\% | -2.13\% | 0.58\% | -0.07\% |
| -22 | 5.05\% | 0.95\% | 2.71\% | -1.76\% | 0.95\% | 4.10\% |
| -21 | -4.33\% | -1.16\% | 2.71\% | -3.87\% | -1.15\% | -3.18\% |
| -20 | -4.02\% | 0.75\% | 2.71\% | -1.96\% | 0.75\% | -4.77\% |
| -19 | -2.09\% | -0.64\% | 2.72\% | -3.36\% | -0.63\% | -1.46\% |
| -18 | 0.00\% | -0.80\% | 2.72\% | -3.53\% | -0.80\% | 0.80\% |
| -17 | 1.07\% | 1.55\% | 2.72\% | -1.17\% | 1.55\% | -0.48\% |
| -16 | 1.06\% | -0.13\% | 2.73\% | -2.85\% | -0.12\% | 1.18\% |
| -15 | -1.57\% | 0.07\% | 2.73\% | -2.65\% | 0.08\% | -1.65\% |
| -14 | 1.60\% | 0.56\% | 2.72\% | -2.16\% | 0.56\% | 1.04\% |
| -13 | -0.52\% | 0.65\% | 2.72\% | -2.07\% | 0.65\% | -1.17\% |
| -12 | 0.00\% | 0.10\% | 2.72\% | - $-2.61 \%$ | 0.11\% | -0.11\% |
| -11 | -0.53\% | 0.38\% | 2.72\% | 3-2.3.34 | 0.38\% | -0.91\% |
| -10 | -1.59\% | 0.68\% | 2.72\% | -2.03\% | 0.69\% | -2.28\% |
| -9 | -2.15\% | -0.06\% | 2.72\% | -2.78\% | -0.06\% | -2.09\% |
| -8 | 2.75\% | 0.13\% | 2.72\% | -2.59\% | 0.13\% | 2.62\% |
| -7 | -1.60\% | 0.51\% | 2.72\% | -2.21\% | 0.52\% | -2.12\% |
| -6 | -0.54\% | 0.71\% | 2.72\% | -2.00\% | 0.72\% | -1.26\% |
| -5 | -0.55\% | -0.41\% | 2.72\% | -3.12\% | -0.40\% | -0.15\% |
| -4 | -1.65\% | -1.47\% | 2.72\% | -4.19\% | -1.46\% | -0.18\% |
| -3 | 2.23\% | -1.57\% | 2.72\% | -4.28\% | -1.56\% | 3.80\% |
| -2 | 0.55\% | -0.92\% | 2.71\% | (1)-3.63\% | -0.91\% | 1.46\% |
| -1 | -2.17\% | -3.30\% | 2.71\% | -6.01\% | -3.30\% | 1.12\% |
| o | 0.00\% | 3.04\% | 2.71\% | 0.33\% | 3.04\% | -3.04\% |
| 1 | 0.00\% | 1.32\% | 2.70\% | -1.38\% | ClTV $1.32 \%$ | -1.32\% |
| 2 | 0.00\% | 1.09\% | 2.70\% | -1.61\% | (1) 1.09\% | -1.09\% |
| 3 | 1.67\% | -1.04\% | 2.70\% | -3.74\% | -1.04\% | 2.71\% |
| 4 | 1.09\% | 1.07\% | 2.70\% | -1.64\% | 1.07\% | 0.02\% |
| 5 | -0.54\% | -0.74\% | 2.70\% | -3.44\% | -0.73\% | 0.19\% |
| 6 | 1.63\% | 0.06\% | 2.71\% | -2.64\% | 0.07\% | 1.56\% |
| 7 | -1.07\% | -1.94\% | 2.71\% | -4.65\% | -1.93\% | 0.86\% |
| 8 | 0.00\% | 0.52\% | 2.71\% | -2.19\% | 0.53\% | -0.53\% |
| 9 | -2.70\% | -2.55\% | 2.71\% | -5.26\% | -2.54\% | -0.16\% |
| 10 | 0.00\% | -1.26\% | 2.72\% | -3.98\% | -1.26\% | 1.26\% |
| 11 | 1.67\% | 1.33\% | 2.72\% | -1.40\% | 1.33\% | 0.34\% |
| 12 | 0.55\% | 1.78\% | 2.73\% | -0.94\% | 1.78\% | -1.24\% |
| 13 | 0.00\% | 0.69\% | 2.73\% | -2.04\% | 0.70\% | -0.70\% |
| 14 | -1.09\% | -0.38\% | 2.73\% | -3.11\% | -0.37\% | -0.71\% |
| 15 | 0.00\% | 0.54\% | 2.73\% | -2.19\% | 0.54\% | -0.54\% |
| 16 | 1.65\% | 1.03\% | 2.73\% | -1.71\% | 1.03\% | 0.62\% |
| 17 | -5.95\% | 0.88\% | 2.73\% | -1.85\% | 0.89\% | -6.83\% |
| 18 | 0.00\% | -0.63\% | 2.73\% | -3.35\% | -0.62\% | 0.62\% |
| 19 | -10.34\% | 0.29\% | 2.73\% | -2.44\% | 0.29\% | -10.64\% |
| 20 | 5.13\% | 1.31\% | 2.73\% | -1.42\% | 1.31\% | 3.81\% |

Source: S\&P CapitalIQ

### 16.4.4 Abnormal return Makro

|  | Makro Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM MAKRO | Abnormal return MAKRO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -259 | 3.67\% | -0.62\% | 3.01\% | -3.63\% | -1.2\% | 4.83\% |
| -258 | 2.25\% | -0.41\% | 3.01\% | -3.43\% | 3.0\% | -0.76\% |
| -257 | 2.52\% | 1.31\% | 3.02\% | -1.70\% | 3.0\% | -0.50\% |
| -256 | -1.84\% | -0.82\% | 3.02\% | -3.84\% | 3.0\% | -4.86\% |
| -255 | 3.44\% | -0.74\% | 3.02\% | -3.75\% | 3.0\% | 0.42\% |
| -254 | -0.91\% | 0.29\% | 3.02\% | -2.73\% | 3.0\% | -3.93\% |
| -253 | 0.61\% | 0.94\% | 3.02\% | -2.08\% | 3.0\% | -2.41\% |
| -252 | 0.61\% | 0.60\% | 3.02\% | -2.42\% | 3.0\% | -2.41\% |
| -251 | 0.00\% | 1.56\% | 3.02\% | -1.46\% | 3.0\% | -3.02\% |
| -250 | 0.60\% | -0.01\% | 3.02\% | -3.02\% | 3.0\% | -2.42\% |
| -249 | 0.00\% | 0.60\% | 3.02\% | -2.42\% | 3.0\% | -3.02\% |
| -248 | 1.80\% | 0.93\% | 3.02\% | -2.09\% | 3.0\% | -1.22\% |
| -247 | 0.00\% | -1.38\% | 3.02\% | -4.40\% | 3.0\% | -3.02\% |
| -246 | 5.00\% | 0.29\% | 3.02\% | -2.73\% | 3.0\% | 1.98\% |
| -245 | 3.08\% | -0.51\% | 3.02\% | -3.53\% | 3.0\% | 0.06\% |
| -244 | -1.09\% | 1.60\% | 3.02\% | -1.42\% | 3.0\% | -4.11\% |
| -243 | -2.47\% | -0.27\% | 3.02\% | -3.29\% | 3.0\% | -5.49\% |
| -242 | 1.97\% | -0.01\% | 3.03\% | -3.03\% | 3.0\% | -1.05\% |
| -241 | -1.10\% | -0.59\% | 3.03\% | -3.62\% | 3.0\% | -4.13\% |
| -240 | -0.84\% | 0.19\% | 3.03\% | -2.84\% | 3.0\% | -3.87\% |
| -239 | 0.00\% | 1.00\% | 3.03\% | -2.03\% | 3.0\% | -3.03\% |
| -238 | 0.56\% | -1.07\% | 3.03\% | -4.10\% | 3.0\% | -2.47\% |
| -237 | -1.96\% | -1.31\% | 3.03\% | -4.34\% | 3.0\% | -4.99\% |
| -236 | -2.00\% | -1.42\% | 3.05\% | -4.47\% | 3.0\% | -5.05\% |
| -235 | 0.29\% | -0.95\% | 3.04\% | -4.00\% | 3.0\% | -2.75\% |
| -234 | 4.65\% | 1.30\% | 3.05\% | -1.75\% | 3.0\% | 1.61\% |
| -233 | -4.44\% | -0.79\% | 3.05\% | -3.83\% | 3.0\% | -7.49\% |
| -232 | 1.74\% | 0.67\% | 3.05\% | -2.37\% | 3.0\% | -1.30\% |
| -231 | -1.14\% | 1.48\% | 3.05\% | -1.57\% | 3.0\% | -4.19\% |
| -230 | 0.29\% | 0.78\% | 3.05\% | -2.27\% | 3.0\% | -2.76\% |
| -229 | -0.58\% | -0.44\% | 3.05\% | -3.49\% | 3.0\% | -3.63\% |
| -228 | 0.87\% | 0.88\% | 3.06\% | -2.17\% | 3.1\% | -2.19\% |
| -227 | 4.89\% | 0.13\% | 3.06\% | -2.93\% | 3.1\% | 1.83\% |
| -226 | 3.84\% | 0.66\% | 3.06\% | (4)-2.40\% | 3.1\% | 0.78\% |
| -225 | -1.06\% | 0.21\% | 3.06\% | -2.85\% | 3.1\% | -4.11\% |
| -224 | 2.13\% | 1.38\% | 3.06\% | -1.68\% | 3.1\% | -0.93\% |
| -223 | 5.48\% | 0.86\% | 3.06\% | -2.20\% | 3.1\% | 2.42\% |
| -222 | -1.24\% | 0.08\% | 3.06\% | -2.98\% | 3.1\% | -4.30\% |
| -221 | -0.75\% | -1.02\% | 3.06\% | -4.08\% | 3.1\% | -3.81\% |
| -220 | -2.78\% | 0.30\% | 3.05\% | -2.76\% | 3.1\% | -5.83\% |
| -219 | 0.00\% | -1.93\% | 3.05\% | -4.99\% | 3.1\% | -3.05\% |
| -218 | 2.34\% | - $-1.38 \%$ | 3.05\% | -4.43\% | 3.1\% | -0.71\% |
| -217 | 1.52\% | - 0.03\% | 3.05\% | /1-3.02\% | 3.1\% | -1.53\% |
| -216 | -6.00\% | -2.14\% | 3.04\% | -5.18\% | 3.0\% | -9.04\% |
| -215 | 3.19\% | 1.63\% | 3.03\% | -1.40\% | / 3.0\% | 0.16\% |
| -214 | -5.41\% | -1.12\% | 3.04\% | -4.16\% | 3.0\% | -8.45\% |
| -213 | -1.91\% | 0.20\% | 3.04\% | -2.84\% | 3.0\% | -4.94\% |
| -212 | -3.33\% | -1.63\% | 3.03\% | -4.66\% | 3.0\% | -6.37\% |
| -211 | -5.17\% | -1.67\% | 3.03\% | -4.70\% | 3.0\% | -8.20\% |
| -210 | 3.03\% | -0.32\% | 3.03\% | -3.35\% | 3.0\% | 0.00\% |
| -209 | -1.47\% | -1.84\% | 3.03\% | -4.87\% | 3.0\% | -4.50\% |
| -208 | 2.69\% | 1.36\% | 3.03\% | -1.67\% | 3.0\% | -0.34\% |
| -207 | 0.58\% | 0.63\% | 3.04\% | -2.41\% | 3.0\% | -2.46\% |
| -206 | 2.89\% | 0.63\% | 3.04\% | -2.41\% | 3.0\% | -0.15\% |
| -205 | 0.28\% | 1.20\% | 3.03\% | -1.83\% | 3.0\% | -2.75\% |
| -204 | -3.64\% | -1.30\% | 3.04\% | -4.34\% | 3.0\% | -6.68\% |
| -203 | -2.91\% | 0.25\% | 3.04\% | -2.79\% | 3.0\% | -5.94\% |
| -202 | -1.20\% | -2.30\% | 3.03\% | -5.34\% | 3.0\% | -4.23\% |
| -201 | -0.30\% | -1.44\% | 3.03\% | -4.47\% | 3.0\% | -3.33\% |
| -200 | 4.26\% | 1.71\% | 3.03\% | -1.32\% | 3.0\% | 1.23\% |
| -199 | 1.46\% | 0.05\% | 3.03\% | -2.98\% | 3.0\% | -1.57\% |
| -198 | 6.32\% | 0.77\% | 3.03\% | -2.26\% | 3.0\% | 3.29\% |
| -197 | 3.78\% | 2.75\% | 3.03\% | -0.28\% | 3.0\% | 0.75\% |
| -196 | -1.04\% | 0.42\% | 3.03\% | -2.61\% | 3.0\% | -4.07\% |
| -195 | -2.37\% | -0.41\% | 3.03\% | -3.43\% | 3.0\% | -5.40\% |

Source: S\&P CapitalIQ

|  | Makro Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM MAKRO | Abnormal return MAKRO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -194 | -0.27\% | -0.45\% | 3.03\% | -3.48\% | 3.0\% | -3.30\% |
| -193 | -4.05\% | 1.10\% | 3.03\% | -1.93\% | 3.0\% | -7.08\% |
| -192 | 0.85\% | -0.20\% | 3.03\% | -3.23\% | 3.0\% | -2.18\% |
| -191 | -1.40\% | 0.83\% | 3.03\% | -2.20\% | 3.0\% | -4.42\% |
| -190 | 0.57\% | 0.01\% | 3.03\% | -3.02\% | 3.0\% | -2.46\% |
| -189 | 0.85\% | -1.21\% | 3.03\% | -4.24\% | 3.0\% | -2.19\% |
| -188 | 0.00\% | -0.53\% | 3.03\% | -3.56\% | 3.0\% | -3.03\% |
| -187 | -1.40\% | -0.48\% | 3.03\% | -3.50\% | 3.0\% | -4.43\% |
| -186 | 0.00\% | 0.32\% | 3.03\% | -2.71\% | 3.0\% | -3.03\% |
| -185 | 3.12\% | 1.29\% | 3.03\% | -1.73\% | 3.0\% | 0.09\% |
| -184 | -1.37\% | 0.46\% | 3.03\% | -2.57\% | 3.0\% | -4.40\% |
| -183 | -0.84\% | 0.07\% | 3.03\% | -2.96\% | 3.0\% | -3.86\% |
| -182 | 3.09\% | 1.42\% | 3.03\% | -1.61\% | 3.0\% | 0.06\% |
| -181 | -0.82\% | 0.78\% | 3.03\% | -2.24\% | 3.0\% | -3.84\% |
| -180 | -1.65\% | -0.33\% | 3.03\% | -3.36\% | 3.0\% | -4.68\% |
| -179 | -0.84\% | 0.64\% | 3.03\% | -2.39\% | 3.0\% | -3.87\% |
| -178 | -0.28\% | -0.14\% | 3.03\% | -3.17\% | 3.0\% | -3.31\% |
| -177 | 0.00\% | -1.09\% | 3.03\% | -4.12\% | 3.0\% | -3.03\% |
| -176 | 0.00\% | 1.47\% | 3.03\% | -1.56\% | 3.0\% | -3.03\% |
| -175 | -0.28\% | 0.35\% | 3.02\% | -2.67\% | 3.0\% | -3.31\% |
| -174 | -1.13\% | -1.29\% | 3.02\% | -4.31\% | 3.0\% | -4.16\% |
| -173 | -0.29\% | 1.44\% | 3.02\% | -1.59\% | 3.0\% | -3.31\% |
| -172 | 0.00\% | 0.33\% | 3.03\% | -2.70\% | 3.0\% | -3.03\% |
| -171 | 1.15\% | 0.82\% | 3.02\% | -2.20\% | 3.0\% | -1.87\% |
| -170 | -0.57\% | -0.33\% | 3.02\% | -3.35\% | 3.0\% | -3.59\% |
| -169 | -0.57\% | -0.59\% | 3.02\% | -3.61\% | 3.0\% | -3.59\% |
| -168 | -0.86\% | -0.36\% | 3.02\% | -3.38\% | 3.0\% | -3.88\% |
| -167 | -1.74\% | -1.94\% | 3.02\% | -4.96\% | 3.0\% | -4.76\% |
| -166 | -0.59\% | 0.21\% | 3.02\% | -2.80\% | 3.0\% | -3.61\% |
| -165 | -0.89\% | 0.08\% | 3.02\% | -2.93\% | 3.0\% | -3.91\% |
| -164 | -4.79\% | -1.32\% | 3.02\% | -4.34\% | 3.0\% | -7.81\% |
| -163 | 1.26\% | 0.43\% | 3.02\% | -2.58\% | 3.0\% | -1.76\% |
| -162 | 1.55\% | 1.30\% | 3.02\% | -1.72\% | 3.0\% | -1.46\% |
| -161 | 0.92\% | 0.50\% | 3.01\% | -2.51\% | 3.0\% | -2.10\% |
| -160 | -0.61\% | 0.15\% | 3.01\% | $13-2.86 \%$ | 3.0\% | -3.62\% |
| -159 | -0.30\% | -0.30\% | 3.01\% | -3.31\% | 3.0\% | -3.32\% |
| -158 | 0.92\% | 0.88\% | 3.01\% | $x=-2.14 \%$ | 3.0\% | -2.10\% |
| -157 | 0.30\% | 0.01\% | 2.99\% | -2.97\% | 3.0\% | -2.68\% |
| -156 | -1.81\% | 0.49\% | 2.98\% | -2.49\% | 3.0\% | -4.80\% |
| -155 | -0.92\% | 0.29\% | 2.98\% | -2.69\% | 3.0\% | -3.91\% |
| -154 | 2.48\% | 0.14\% | 2.98\% | -2.85\% | 3.0\% | -0.50\% |
| -153 | 1.52\% | 0.61\% | 2.98\% | -2.37\% | 3.0\% | -1.47\% |
| -152 | -0.30\% | ( $0.00 \%$ | $\square$ 2.98\% | ) 2 -2.98\% | 3.0\% | -3.28\% |
| -151 | -0.60\% | -0.20\% | 2.98\% | -3.18\% | 3.0\% | -3.58\% |
| -150 | 0.90\% | -0.04\% | 2.98\% | -3.02\% | 3.0\% | -2.08\% |
| -149 | 2.99\% | 0.42\% | 2.99\% | -2.57\% | 3.0\% | 0.00\% |
| -148 | -1.16\% | 0.27\% | 2.99\% | -2.72\% | 3.0\% | -4.14\% |
| -147 | 1.17\% | 0.15\% | 2.99\% | -2.84\% | 3.0\% | -1.81\% |
| -146 | 5.22\% | 0.28\% | 2.99\% | -2.71\% | 3.0\% | 2.23\% |
| -145 | -0.83\% | -0.04\% | 2.99\% | -3.03\% | 3.0\% | -3.82\% |
| -144 | 4.17\% | -0.28\% | 2.99\% | -3.27\% | 3.0\% | 1.18\% |
| -143 | -1.33\% | -0.05\% | 3.00\% | -3.05\% | 3.0\% | -4.34\% |
| -142 | -0.54\% | -1.05\% | 3.01\% | -4.06\% | 3.0\% | -3.55\% |
| -141 | -2.99\% | -0.46\% | 3.00\% | -3.46\% | 3.0\% | -5.99\% |
| -140 | 3.64\% | 1.06\% | 3.00\% | -1.94\% | 3.0\% | 0.64\% |
| -139 | 2.43\% | 0.65\% | 3.00\% | -2.35\% | 3.0\% | -0.57\% |
| -138 | 0.00\% | 0.07\% | 3.00\% | -2.93\% | 3.0\% | -3.00\% |
| -137 | 0.00\% | -0.20\% | 3.00\% | -3.20\% | 3.0\% | -3.00\% |
| -136 | 1.32\% | 0.82\% | 3.00\% | -2.18\% | 3.0\% | -1.68\% |
| -135 | -1.04\% | 0.18\% | 3.00\% | -2.82\% | 3.0\% | -4.04\% |
| -134 | 0.53\% | 0.39\% | 3.00\% | -2.61\% | 3.0\% | -2.47\% |
| -133 | 0.00\% | -0.21\% | 3.01\% | -3.22\% | 3.0\% | -3.01\% |
| -132 | -0.52\% | 0.93\% | 3.01\% | -2.07\% | 3.0\% | -3.53\% |
| -131 | 0.53\% | -0.18\% | 3.01\% | -3.19\% | 3.0\% | -2.48\% |
| -130 | 0.00\% | 1.47\% | 3.01\% | -1.54\% | 3.0\% | -3.01\% |

Source: S\&P CapitalIQ

|  | Makro Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM MAKRO | Abnormal return MAKRO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -129 | -1.31\% | 0.19\% | 3.01\% | -2.82\% | 3.0\% | -4.32\% |
| -128 | -0.53\% | -0.44\% | 3.01\% | -3.45\% | 3.0\% | -3.54\% |
| -127 | -0.53\% | 0.99\% | 3.01\% | -2.02\% | 3.0\% | -3.54\% |
| -126 | -0.80\% | -0.22\% | 3.01\% | -3.23\% | 3.0\% | -3.82\% |
| -125 | 0.27\% | 0.28\% | 3.01\% | -2.73\% | 3.0\% | -2.74\% |
| -124 | -0.27\% | -0.15\% | 3.01\% | -3.17\% | 3.0\% | -3.28\% |
| -123 | 4.59\% | 0.24\% | 3.02\% | -2.77\% | 3.0\% | 1.58\% |
| -122 | 1.55\% | -1.00\% | 3.02\% | -4.02\% | 3.0\% | -1.47\% |
| -121 | 1.27\% | 0.91\% | 3.02\% | -2.11\% | 3.0\% | -1.74\% |
| -120 | -0.25\% | 0.99\% | 3.02\% | -2.03\% | 3.0\% | -3.27\% |
| -119 | -0.25\% | 0.07\% | 3.02\% | -2.95\% | 3.0\% | -3.28\% |
| -118 | 3.54\% | 0.46\% | 3.04\% | -2.58\% | 3.0\% | 0.50\% |
| -117 | -0.98\% | 0.14\% | 3.03\% | -2.89\% | 3.0\% | -4.01\% |
| -116 | -1.48\% | -0.07\% | 3.03\% | -3.10\% | 3.0\% | -4.51\% |
| -115 | 0.50\% | 0.36\% | 3.03\% | -2.67\% | 3.0\% | -2.53\% |
| -114 | 1.49\% | -0.51\% | 3.04\% | -3.54\% | 3.0\% | -1.55\% |
| -113 | 0.49\% | -0.94\% | 3.04\% | -3.98\% | 3.0\% | -2.55\% |
| -112 | 0.49\% | -0.24\% | 3.04\% | -3.28\% | 3.0\% | -2.55\% |
| -111 | 2.91\% | 0.43\% | 3.03\% | -2.60\% | 3.0\% | -0.12\% |
| -110 | 2.83\% | 0.16\% | 3.04\% | -2.88\% | 3.0\% | -0.21\% |
| -109 | 0.92\% | -0.49\% | 3.04\% | -3.53\% | 3.0\% | -2.12\% |
| -108 | 1.36\% | -0.24\% | 3.05\% | -3.29\% | 3.0\% | -1.68\% |
| -107 | 0.45\% | 1.07\% | 2.83\% | -1.76\% | 2.8\% | -2.38\% |
| -106 | 0.89\% | 0.76\% | 2.82\% | -2.06\% | 2.8\% | -1.93\% |
| -105 | -1.77\% | -0.27\% | 2.82\% | -3.08\% | 2.8\% | -4.59\% |
| -104 | 1.80\% | 0.21\% | 2.79\% | -2.58\% | 2.8\% | -0.99\% |
| -103 | 1.33\% | -1.18\% | 2.79\% | -3.97\% | 2.8\% | -1.46\% |
| -102 | 2.18\% | 0.18\% | 2.79\% | -2.61\% | 2.8\% | -0.61\% |
| -101 | -3.42\% | -1.20\% | 2.79\% | -3.99\% | 2.8\% | -6.21\% |
| -100 | -0.88\% | -0.17\% | 2.79\% | -2.96\% | 2.8\% | -3.67\% |
| -99 | 0.45\% | 1.16\% | 2.77\% | -1.61\% | 2.8\% | -2.32\% |
| -98 | 2.22\% | 0.34\% | 2.77\% | -2.43\% | 2.8\% | -0.55\% |
| -97 | 0.00\% | -0.07\% | 2.77\% | -2.84\% | 2.8\% | -2.77\% |
| -96 | 1.74\% | 0.66\% | 2.77\% | -2.10\% | 2.8\% | -1.03\% |
| -95 | -1.28\% | 0.01\% | 2.76\% | - -2.75\% | 2.8\% | -4.04\% |
| -94 | -6.49\% | -0.45\% | 2.75\% | -3.20\% | 2.7\% | -9.24\% |
| -93 | -4.17\% | -0.08\% | 2.74\% | -2.82\% | 2.7\% | -6.91\% |
| -92 | -0.48\% | -0.46\% | 2.74\% | -3.20\% | 2.7\% | -3.22\% |
| -91 | 2.43\% | -0.22\% | 2.74\% | -2.96\% | 2.7\% | -0.31\% |
| -90 | 1.90\% | 0.28\% | 2.74\% | -2.46\% | 2.7\% | -0.85\% |
| -89 | -1.86\% | -0.42\% | 2.74\% | -3.16\% | 2.7\% | -4.60\% |
| -88 | 1.90\% | -0.76\% | 2.74\% | -3.50\% | 2.7\% | -0.85\% |
| -87 | 0.00\% | -0.41\% | 2.74\% | 1/1-3.15\% | 2.7\% | -2.74\% |
| -86 | 0.93\% | 0.48\% | 2.74\% | -2.26\% | 2.7\% | -1.81\% |
| -85 | 2.30\% | - $0.27 \%$ | - $2.74 \%$ | -2.47\% | / 2.7\% | -0.44\% |
| -84 | 0.90\% | -0.56\% | 2.74\% | -3.31\% | 2.7\% | -1.84\% |
| -83 | -0.45\% | 0.00\% | 2.74\% | -2.75\% | 2.7\% | -3.19\% |
| -82 | -1.35\% | 0.24\% | 2.74\% | -2.50\% | 2.7\% | -4.09\% |
| -81 | -0.45\% | 0.17\% | 2.74\% | -2.57\% | 2.7\% | -3.20\% |
| -80 | 0.91\% | 0.71\% | 2.75\% | -2.03\% | 2.7\% | -1.83\% |
| -79 | 3.62\% | 0.48\% | 2.74\% | -2.27\% | 2.7\% | 0.88\% |
| -78 | -0.87\% | 0.22\% | 2.75\% | -2.52\% | 2.7\% | -3.62\% |
| -77 | 1.76\% | 0.74\% | 2.75\% | -2.01\% | 2.7\% | -0.99\% |
| -76 | 4.76\% | 1.10\% | 2.75\% | -1.65\% | 2.8\% | 2.01\% |
| -75 | -2.89\% | 0.67\% | 2.76\% | -2.09\% | 2.8\% | -5.65\% |
| -74 | -1.28\% | -0.21\% | 2.75\% | -2.97\% | 2.8\% | -4.03\% |
| -73 | 0.00\% | 0.74\% | 2.76\% | -2.02\% | 2.8\% | -2.76\% |
| -72 | -1.72\% | -0.37\% | 2.76\% | -3.12\% | 2.8\% | -4.48\% |
| -71 | 1.32\% | 0.48\% | 2.76\% | -2.28\% | 2.8\% | -1.45\% |
| -70 | 1.73\% | 0.99\% | 2.76\% | -1.77\% | 2.8\% | -1.03\% |
| -69 | 0.43\% | -0.06\% | 2.76\% | -2.82\% | 2.8\% | -2.34\% |
| -68 | -2.97\% | 0.35\% | 2.76\% | -2.42\% | 2.8\% | -5.73\% |
| -67 | -2.62\% | 0.04\% | 2.76\% | -2.72\% | 2.8\% | -5.38\% |
| -66 | 2.69\% | 0.28\% | 2.77\% | -2.49\% | 2.8\% | -0.08\% |
| -65 | 0.00\% | 1.13\% | 2.77\% | -1.63\% | 2.8\% | -2.77\% |

Source: S\&P CapitalIQ

|  | Makro Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM MAKRO | Abnormal return MAKRO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -64 | -0.44\% | -0.07\% | 2.77\% | -2.84\% | 2.8\% | -3.20\% |
| -63 | -2.19\% | -0.29\% | 2.77\% | -3.06\% | 2.8\% | -4.96\% |
| -62 | 0.45\% | 0.18\% | 2.77\% | -2.59\% | 2.8\% | -2.32\% |
| -61 | 0.00\% | 0.18\% | 2.77\% | -2.58\% | 2.8\% | -2.77\% |
| -60 | 0.45\% | 0.28\% | 2.77\% | -2.48\% | 2.8\% | -2.32\% |
| -59 | -0.89\% | 1.08\% | 2.76\% | -1.68\% | 2.8\% | -3.65\% |
| -58 | 0.00\% | -0.38\% | 2.76\% | -3.14\% | 2.8\% | -2.76\% |
| -57 | 0.00\% | 1.11\% | 2.76\% | -1.65\% | 2.8\% | -2.76\% |
| -56 | 2.24\% | 0.07\% | 2.76\% | -2.69\% | 2.8\% | -0.52\% |
| -55 | -1.32\% | 0.59\% | 2.76\% | -2.17\% | 2.8\% | -4.08\% |
| -54 | -0.89\% | -0.09\% | 2.76\% | -2.85\% | 2.8\% | -3.64\% |
| -53 | 0.90\% | 0.14\% | 2.75\% | -2.60\% | 2.7\% | -1.85\% |
| -52 | -0.44\% | 0.43\% | 2.74\% | -2.31\% | 2.7\% | -3.19\% |
| -51 | -0.45\% | -1.23\% | 2.74\% | -3.97\% | 2.7\% | -3.19\% |
| -50 | 1.35\% | 0.43\% | 2.74\% | -2.31\% | 2.7\% | -1.40\% |
| -49 | -1.77\% | 0.92\% | 2.74\% | -1.82\% | 2.7\% | -4.51\% |
| -48 | 0.45\% | -0.16\% | 2.73\% | -2.88\% | 2.7\% | -2.28\% |
| -47 | -0.90\% | -0.47\% | 2.73\% | -3.20\% | 2.7\% | -3.62\% |
| -46 | -1.36\% | 0.34\% | 2.73\% | -2.39\% | 2.7\% | -4.08\% |
| -45 | 0.46\% | 0.95\% | 2.73\% | -1.78\% | 2.7\% | -2.27\% |
| -44 | 0.00\% | 0.42\% | 2.72\% | -2.30\% | 2.7\% | -2.72\% |
| -43 | -0.46\% | -0.44\% | 2.71\% | -3.16\% | 2.7\% | -3.17\% |
| -42 | -0.46\% | 0.36\% | 2.71\% | -2.36\% | 2.7\% | -3.17\% |
| -41 | -0.92\% | 0.69\% | 2.71\% | -2.03\% | 2.7\% | -3.64\% |
| -40 | 0.47\% | 0.85\% | 2.72\% | -1.87\% | 2.7\% | -2.25\% |
| -39 | 0.93\% | 0.73\% | 2.72\% | -1.99\% | 2.7\% | -1.79\% |
| -38 | 0.00\% | 0.46\% | 2.72\% | -2.26\% | 2.7\% | -2.72\% |
| -37 | 2.75\% | 0.81\% | 2.72\% | -1.91\% | 2.7\% | 0.03\% |
| -36 | -0.45\% | -1.11\% | 2.72\% | -3.83\% | 2.7\% | -3.17\% |
| -35 | 2.24\% | 1.70\% | 2.72\% | -1.02\% | 2.7\% | -0.48\% |
| -34 | -0.44\% | 0.48\% | 2.72\% | -2.25\% | 2.7\% | -3.16\% |
| -33 | 0.44\% | -0.04\% | 2.71\% | -2.75\% | 2.7\% | -2.27\% |
| -32 | -1.75\% | -0.36\% | 2.71\% | -3.07\% | 2.7\% | -4.46\% |
| -31 | 1.34\% | -0.04\% | 2.70\% | -2.74\% | 2.7\% | -1.36\% |
| -30 | 0.44\% | -0.17\% | 2.70\% | -2.87\% | 2.7\% | -2.26\% |
| -29 | -0.88\% | -0.55\% | 2.69\% | - $-3.24 \%$ | 2.7\% | -3.57\% |
| -28 | -0.44\% | -0.01\% | 2.71\% | -2.72\% | 2.7\% | -3.15\% |
| -27 | 1.78\% | 1.69\% | 2.71\% | -1.02\% | 2.7\% | -0.93\% |
| -26 | 2.18\% | 0.83\% | 2.71\% | -1.87\% | 2.7\% | -0.53\% |
| -25 | 0.00\% | -0.34\% | 2.71\% | -3.05\% | 2.7\% | -2.71\% |
| -24 | -1.28\% | 0.12\% | 2.70\% | - $-2.59 \%$ | 2.7\% | -3.99\% |
| -23 | -0.43\% | 0.58\% | 2.71\% | -2.13\% | 2.7\% | -3.14\% |
| -22 | 0.00\% | 0.95\% | 2.71\% | -1.76\% | 2.7\% | -2.71\% |
| -21 | 0.43\% | (-) $-1.16 \%$ | \% 2.71\% | 79/ -3.87\% | 2.7\% | -2.28\% |
| -20 | 3.46\% | - 0.75\% | 2.71\% | -1.96\% | 2.7\% | 0.75\% |
| -19 | -2.93\% | -0.64\% | 2.72\% | -3.36\% | 2.7\% | -5.65\% |
| -18 | -2.16\% | -0.80\% | (4) $2.72 \%$ | -3.53\% | 2.7\% | -4.88\% |
| -17 | 6.61\% | 1.55\% | 2.72\% | -1.17\% | 2.7\% | 3.88\% |
| -16 | -2.07\% | -0.13\% | 2.73\% | -2.85\% | 2.7\% | -4.79\% |
| -15 | 2.11\% | 0.07\% | 2.73\% | -2.65\% | 2.7\% | -0.62\% |
| -14 | 3.72\% | 0.56\% | 2.72\% | -2.16\% | 2.7\% | 1.00\% |
| -13 | 0.40\% | 0.65\% | 2.72\% | -2.07\% | 2.7\% | -2.32\% |
| -12 | 2.38\% | 0.10\% | 2.72\% | -2.61\% | 2.7\% | -0.34\% |
| -11 | 8.53\% | 0.38\% | 2.72\% | -2.34\% | 2.7\% | 5.81\% |
| -10 | -3.93\% | 0.68\% | 2.72\% | -2.03\% | 2.7\% | -6.65\% |
| -9 | 2.23\% | -0.06\% | 2.72\% | -2.78\% | 2.7\% | -0.49\% |
| -8 | 0.00\% | 0.13\% | 2.72\% | -2.59\% | 2.7\% | -2.72\% |
| -7 | -1.45\% | 0.51\% | 2.72\% | -2.21\% | 2.7\% | -4.17\% |
| -6 | -0.37\% | 0.71\% | 2.72\% | -2.00\% | 2.7\% | -3.09\% |
| -5 | -4.44\% | -0.41\% | 2.72\% | -3.12\% | 2.7\% | -7.16\% |
| -4 | -3.88\% | -1.47\% | 2.72\% | -4.19\% | 2.7\% | -6.59\% |
| -3 | 2.42\% | -1.57\% | 2.72\% | -4.28\% | 2.7\% | -0.30\% |
| -2 | 1.18\% | -0.92\% | 2.71\% | -3.63\% | 2.7\% | -1.53\% |
| -1 | -2.72\% | -3.30\% | 2.71\% | -6.01\% | 2.7\% | -5.43\% |
| 0 | 2.00\% | 3.04\% | 2.71\% | 0.33\% | 2.7\% | -0.71\% |

Source: S\&P CapitalIQ

|  | Makro Returns | \% Set index | \% 3M T-Bill | \% Risk premium | CAPM MAKRO | Abnormal return MAKRO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1.96\% | 1.32\% | 2.70\% | -1.38\% | 2.7\% | -0.74\% |
| 2 | 0.77\% | 1.09\% | 2.70\% | -1.61\% | 2.7\% | -1.93\% |
| 3 | 0.38\% | -1.04\% | 2.70\% | -3.74\% | 2.7\% | -2.32\% |
| 4 | 1.14\% | 1.07\% | 2.70\% | -1.64\% | 2.7\% | -1.56\% |
| 5 | 6.39\% | -0.74\% | 2.70\% | -3.44\% | 2.7\% | 3.69\% |
| 6 | 1.41\% | 0.06\% | 2.71\% | -2.64\% | 2.7\% | -1.29\% |
| 7 | 0.35\% | -1.94\% | 2.71\% | -4.65\% | 2.7\% | -2.36\% |
| 8 | 0.35\% | 0.52\% | 2.71\% | -2.19\% | 2.7\% | -2.36\% |
| 9 | -6.57\% | -2.55\% | 2.71\% | -5.26\% | 2.7\% | -9.29\% |
| 10 | -2.96\% | -1.26\% | 2.72\% | -3.98\% | 2.7\% | -5.68\% |
| 11 | 5.34\% | 1.33\% | 2.72\% | -1.40\% | 2.7\% | 2.62\% |
| 12 | 1.45\% | 1.78\% | 2.73\% | -0.94\% | 2.7\% | -1.28\% |
| 13 | 1.07\% | 0.69\% | 2.73\% | -2.04\% | 2.7\% | -1.66\% |
| 14 | 14.84\% | -0.38\% | 2.73\% | -3.11\% | 2.7\% | 12.11\% |
| 15 | 1.54\% | 0.54\% | 2.73\% | -2.19\% | 2.7\% | -1.19\% |
| 16 | 3.33\% | 1.03\% | 2.73\% | -1.71\% | 2.7\% | 0.60\% |
| 17 | 0.00\% | 0.88\% | 2.73\% | -1.85\% | 2.7\% | -2.73\% |
| 18 | 0.00\% | -0.63\% | 2.73\% | -3.35\% | 2.7\% | -2.73\% |
| 19 | 10.56\% | 0.29\% | 2.73\% | -2.44\% | 2.7\% | 7.83\% |
| 20 | -0.53\% | 1.31\% | 2.73\% | -1.42\% | 2.7\% | -3.26\% |
| 21 | 0.00\% | 0.55\% | 2.73\% | -2.18\% | 2.7\% | -2.73\% |
| 22 | 0.53\% | 0.13\% | 2.72\% | -2.59\% | 2.7\% | -2.18\% |
| 23 | 0.00\% | 0.82\% | 2.69\% | -1.88\% | 2.7\% | -2.69\% |
| 24 | 0.00\% | -0.54\% | 2.66\% | -3.21\% | 2.7\% | -2.66\% |
| 25 | 0.00\% | -0.64\% | 2.65\% | -3.29\% | 2.7\% | -2.65\% |
| 26 | 0.00\% | 1.41\% | 2.62\% | -1.21\% | 2.6\% | -2.62\% |
| 27 | -0.27\% | 0.81\% | 2.62\% | -1.81\% | 2.6\% | -2.89\% |
| 28 | -0.27\% | 0.43\% | 2.61\% | -2.18\% | 2.6\% | -2.88\% |
| 29 | 0.27\% | 0.08\% | 2.60\% | -2.51\% | 2.6\% | -2.33\% |
| 30 | -0.27\% | -0.29\% | 2.60\% | () -2.89\% | 2.6\% | -2.87\% |
| 31 | 0.53\% | 0.36\% | 2.61\% | -2.25\% | 2.6\% | -2.07\% |
| 32 | 0.00\% | 0.41\% | 2.60\% | -2.19\% | 2.6\% | -2.60\% |
| 33 | 0.00\% | -0.75\% | 2.60\% | -3.35\% | 2.6\% | -2.60\% |
| 34 | 0.53\% | 0.62\% | 2.60\% | -1.97\% | 2.6\% | -2.07\% |
| 35 | 0.00\% | 0.95\% | 2.60\% | -1.65\% | 2.6\% | -2.60\% |

Source: S\&P CapitalIQ

## VITA

NAME
Saraphan Choowattanapakorn


จุฬาลงกรณ์มหาวิทยาลัย Chualougkoan Unvessiry


[^0]:    ${ }^{1}$ Purchase method the company can appraise new valuation of assets in PPE. They can also book any valuable premium in intangible assets. The premium that cannot be defined obviously will be booked under goodwill account. According to Thai standard, the company need to test impairment for goodwill account, but they are not required to impair it annually as same as the tangible and intangible assets.
    ${ }^{2}$ The gathering information platform is similar to Bloomberg Terminal.

[^1]:    ${ }^{3}$ Due Diligence process is an investigation, audit, or review performed to confirm the facts of matter under consideration - meaning by James Chen, 2020

[^2]:    ${ }^{4}$ the Exchange rate as of $7^{\text {th }}$ February 20161 USD $=36.24$ THB
    ${ }^{5}$ The offering price per share is at the maximum of 252.88 Baht per share and the trading price as of 7
    February, 2016 is 249 Baht per share

[^3]:    ${ }^{6}$ The discounted cash flow model is the approach used to estimate the expected cash flow in a certain timeframe before discounting back to the present value. Details are elaborated in appendix

[^4]:    ${ }^{7}$ Selling, General and Administrative Costs.

[^5]:    ${ }^{8}$ Fixed assets include Properties, plants, and equipment.

[^6]:    ${ }^{9}$ Account receivable is the value of products the firm has delivered or transferring risk to customers without receiving cash payment yet.

[^7]:    ${ }^{10}$ This ratio is normally referred to interest coverage ratios

[^8]:    ${ }^{11}$ EBITDA stands for earnings before interests, taxes, depreciation and amortization.
    ${ }^{12}$ EBIT is earnings before interests and taxes.

[^9]:    ${ }^{13}$ Total assets including current assets and long-term assets in the Financial statements of positions
    ${ }^{14}$ This paper uses median to measure the central tendency due to the expectation of mitigating outlines effect.

[^10]:    ${ }^{15}$ Performance of CPALL is the consolidated performance which includes the performance of Makro into account.

